

## Variable Annuity Product Fees for Pacific Choice®

This communication is not an offer to sell or solicitation to buy variable annuities. For informational use only.

Product Name	Maximum Withdrawal Charges	Mortality & Expense Risk Charge	Administrative Fee	Annual Fee	Variable Subaccount Annual Operating Expense Range (as of the most recent prospectus, adjusted)
Pacific Choice—in all states except New York No Withdrawal Charge Option (No longer available as of 5/1/19)	N/A	1.35%	0.25%	\$50 (waived if net contract value is \$50,000 or greater)	Gross: 0.28% – 2.54% Net: 0.28% – 2.38% (annually of each portfolio's average daily net assets)
Pacific Choice—in New York No Withdrawal Charge Option (No longer available as of 5/1/19)	N/A	1.35%	0.25%	\$50 (waived if net contract value is \$50,000 or greater)	Gross: 0.28% – 2.54% Net: 0.28% – 2.38% (annually of each portfolio's average daily net assets)
Pacific Choice—in all states except New York 3-Year Withdrawal Charge Option (No longer available as of 5/1/19)	Year: 1 2 3 4 Charge: 7% 6% 4% 0%	1.25%	0.25%	\$50 (waived if net contract value is \$50,000 or greater)	Gross: 0.28% – 2.54% Net: 0.28% – 2.38% (annually of each portfolio's average daily net assets)
Pacific Choice—in New York 3-Year Withdrawal Charge Option (No longer available as of 5/1/19)	Year: 1 2 3 4 Charge: 7% 6% 4% 0%	1.25%	0.25%	\$50 (waived if net contract value is \$50,000 or greater)	Gross: 0.28% – 2.54% Net: 0.28% – 2.38% (annually of each portfolio's average daily net assets)
Pacific Choice—in all states except New York 5-Year Withdrawal Charge Option (No longer available as of 5/1/24)	Year:         1         2         3         4         5         6           Charge:         7%         7%         6%         5%         3%         0%	0.95%	0.25%	\$50 (waived if net contract value is \$50,000 or greater)	Gross: 0.28% – 2.54% Net: 0.28% – 2.38% (annually of each portfolio's average daily net assets)
Pacific Choice—in New York 5-Year Withdrawal Charge Option	Year:         1         2         3         4         5         6           Charge:         7%         7%         6%         5%         3%         0%	0.95%	0.25%	\$50 (waived if net contract value is \$50,000 or greater)	Gross: 0.28% – 2.54% Net: 0.28% – 2.38% (annually of each portfolio's average daily net assets)

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Insurance products can be issued in all states, except New York, by Pacific Life Insurance Company and in all states by Pacific Life & Annuity Company.

Product/material availability and features may vary by state.

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Variable insurance products are distributed by **Pacific Select Distributors**, **LLC** (member FINRA & SIPC), a subsidiary of Pacific Life Insurance Company and an affiliate of Pacific Life & Annuity Company.

The home office for Pacific Life & Annuity Company is located in Phoenix, Arizona. The home office for Pacific Life Insurance Company is located in Omaha, Nebraska.

Contract Form Series: ICC12:10-1252, ICC12:10-1253, 10-2252-13, 10-2253-13

State variations to contract form series may apply.

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