

## UNCOVER WAYS TO MAXIMIZE SAVINGS

Checklist: An Annual Review of IRS Tax Form 1040

Scheduling an annual review of IRS Tax Form 1040 with your financial and tax professionals is an opportunity to confirm that your retirement strategy is still on target. By taking a closer look, your 1040 form also may identify tax savings that were missed and planning opportunities that you might not be taking advantage of.

#### Consider these questions as you review the form:

- Do I need to grow my retirement savings faster?
- How can I convert current assets into guaranteed lifetime income?
- Is there an opportunity to create a financial legacy for my heirs?
- Could I benefit from moving some of my assets invested in tax-inefficient strategies into tax-efficient ones?

If you decide that you need to focus on one or more of these areas, a deferred annuity could play an important role in your long-term retirement strategy.

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## **Tax-Planning Opportunities Using This Form 1040 Overlay**

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### Annuities are long-term contracts with insurance companies designed for retirement savings and income often considered because they can help:

- Enable money to grow faster through **tax deferral**. Because an annuity offers tax deferral for individuals, earnings will compound without current income tax. Your money grows faster because you don't pay taxes on earnings until you actually withdraw them or until they are distributed to you.
- Control taxes through the timing of withdrawals.
- Provide protected lifetime income when you annuitize the contract no matter how long you live: Annuity payout
  options include some that pay for life, which helps alleviate concerns that you will outlive your assets.
- Preserve a legacy and help provide for loved ones through a guaranteed beneficiary benefit. A beneficiary benefit leaves an amount to loved ones and is typically a standard feature of an annuity, with many offering optional beneficiary benefits with enhanced features for an additional cost.

This checklist outlines the specific topics covered on Form 1040 that you may want to consider.

Topic	Expenses	Potential Strategy				
Filing Status	Do you need additional savings for retirement expenses?	Tax deferral				
	Do you and your spouse want guaranteed income for life?	Lifetime income				
	Do you want to provide a beneficiary benefit for your spouse after you die?	Beneficiary benefit				
Dependents	Do you want to provide a beneficiary benefit for your heirs after you die?	Beneficiary benefit				
Business Income	Do you have income from operating	Lifetime income, beneficiary benefit				
	a business?	You can make tax-deductible contributions to a retirement plan for your business (for example, SEP-IRA, SIMPLE IRA, and/or Individual 401(k)).				
Investment Income	• Are you receiving taxable interest, dividends, and/or capital gains?	Tax deferral				
	Are you subject to net investment income	Tax deferral				
	tax (NIIT)?	You may consider placing some of your less tax-efficient assets into a deferred annuity and receive tax deferral to avoid paying additional taxes.				
Retirement	Are you receiving IRA distributions, pension	Lifetime income				
Income	and annuity income, and/or Social Security benefits?	<ul> <li>Make sure all early distributions (also called 72(t)/(q) distributions) taken before age 59½ are compliant.</li> </ul>				
		• If you are taking required minimum distributions (RMDs), continue to take these distributions to avoid the 25% excise penalty. Roth IRAs do not have RMD requirements, so a Roth IRA conversion may be something to consider.				
		<ul> <li>Roth IRA distributions can be tax-free and would not impact Social Security benefits from being subject to income tax.</li> </ul>				

All annuity guarantees, including optional benefits, are subject to the claims-paying ability and financial strength of the issuing insurance company.

A beneficiary benefit is referred to as a death benefit in the contract summary and prospectus.

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Topic	Expenses	Potential Strategy				
Retirement- Plan Contributions	Do you participate in and contribute to a SEP-IRA, SIMPLE IRA, or qualified plan?	Lifetime income, beneficiary benefit  Generally, your contributions are made on a pretax basis and are a way to save for retirement and reduce your current taxable income.				
IRA	<ul> <li>Are you (and/or your spouse) eligible for</li> </ul>	Lifetime income, beneficiary benefit				
Contributions	a deductible IRA contribution?	To make a traditional IRA contribution, you must have earned income. Your contributions may or may not be deductible depending on your participation in an employer-sponsored retirement plan and your modified adjusted gross income (MAGI).				
· injusticu	Have you considered a Roth IRA conversion	Lifetime income, beneficiary benefit				
	so you can have access to tax-free income in the future?	Your conversion will be subject to income tax; however, future distributions will be tax-free when qualified distribution requirements are met (for example, you have owned a Roth IRA for five years and attained age 59½).				
Tax Total	• Would you like the potential to pay fewer taxes in the future?	Tax deferral				
		With the rising tax environment, a deferred annuity can provide growth potential for your assets and avoid paying additional taxes.				
Refund	• What do you intend to do with your refund?	Instead of spending the refund, consider opportunities to save and invest for the future.				

# To learn more about deferred annuities, speak with your financial professional or visit our website.

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Annuity withdrawals and other distributions of taxable amounts, including beneficiary benefit payouts, will be subject to ordinary income tax. For nonqualified contracts, an additional 3.8% federal tax may apply on net investment income. If withdrawals and other distributions are taken prior to age 59½, an additional 10% federal income tax may apply. A withdrawal charge and a market value adjustment (MVA) also may apply. Withdrawals will reduce the contract value and the value of the beneficiary benefit, and also may reduce the value of any optional benefits.

Under current law, a nonqualified annuity that is owned by an individual is generally entitled to tax deferral. IRAs and qualified plans—such as 401(k)s and 403(b)s—are already tax-deferred. Therefore, a deferred annuity should be used only to fund an IRA or qualified plan to benefit from the annuity's features other than tax deferral. These features include lifetime income, beneficiary benefit options, and the ability to transfer among investment options without sales or withdrawal charges.

In order for the contract to be eligible as a QLAC, certain requirements under Treasury regulations must be met, including limits on the total amount of purchase payments that can be made to the contract. Qualified contracts, including traditional IRAS, Roth IRAS, and QLACs, are eligible for favorable tax treatment under the Internal Revenue Code (IRC). Certain payout options and features may not comply with various requirements for qualified contracts, which include required minimum distributions. Therefore, certain product features, including the ability to change the annuity payment start date, accelerate payments, and to exercise withdrawal features or payment options, may not be available or may have additional restrictions.

All guarantees and benefits of the insurance policy are subject to the claims-paying ability of the issuing insurance company. They are not backed by the broker-dealer and/or insurance agency selling the policy, or any affiliates of those entities other than the issuing company affiliates, and none makes any representations or guarantees regarding the claims-paying ability of the issuer. Pacific Life refers to Pacific Life Insurance Company and its subsidiary Pacific Life & Annuity Company. Insurance products can be issued in all states, except New York, by Pacific Life Insurance Company and in all states by Pacific Life & Annuity Company. Product/material availability and features may vary by state. Each insurance company is solely responsible for the financial obligations accruing under the products it issues.

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