A Summary of Individual Retirement Accounts
# TABLE OF CONTENTS

- Get Ready for Retirement ........................................ 1
- What Is an IRA? ..................................................... 1
- Types of IRAs ....................................................... 2
  - Traditional IRA ................................................. 2
  - Roth IRA .......................................................... 3
- Contribution Limits .................................................. 3
- What Are the Differences? .......................................... 4
- Important IRA Information ......................................... 6
  - Converting a Traditional IRA to a Roth IRA ................. 6
  - Funding ............................................................. 6
  - Flexibility .......................................................... 7
- Why Pacific Life ...................................................... 8

---

*Insurance products are issued by Pacific Life Insurance Company in all states except New York and in New York by Pacific Life & Annuity Company. Product availability and features may vary by state.*

*No bank guarantee • Not a deposit • May lose value
Not FDIC/NCUA insured
Not insured by any federal government agency*
Financial experts estimate that you will need 70% or more of pre-retirement earnings to live comfortably during your retirement. An Individual Retirement Account (IRA) is typically for someone who does not have access to an employer-sponsored plan and can be a good way to save toward meeting your retirement goals. Although, if you participate in an employer-sponsored plan, it might not be enough to accumulate the savings you need. In either situation, an IRA can be a nice addition to complement your retirement needs.

What Is an IRA?
An IRA is a personal retirement plan with tax benefits that allows your savings to grow, or compound, more quickly than in a taxable investment account.

An IRA can help you:
- Save for retirement if you do not have access to an employer-sponsored retirement plan.
- Supplement your current savings in your employer-sponsored retirement plan.
- Take advantage of the power of compounding growth and allow your money to accumulate without paying taxes until withdrawn.

You can choose from different types of vehicles to fund an IRA—including mutual funds, fixed annuities, and variable annuities, to name a few.

---

There are several types of IRAs, but the most common and the focus of this brochure are the traditional IRA and the Roth IRA.

**Traditional IRA**

With a traditional IRA, taxpayers and their spouses who are younger than age 70½, and have earned income, can contribute to the account. Depending on your income level, a traditional IRA offers a tax deduction for all or part of your contributions. If you do not have access to an employer-sponsored retirement plan, you can contribute up to the annual limits, as long as you don’t exceed your earned income. If you do have access to an employer-sponsored retirement plan, your IRA contributions may still be tax-deductible, depending on your tax-filing status and modified adjusted gross income.

If you need to withdraw money from a traditional IRA before you reach age 59½, you will have to pay income tax and an additional 10% federal tax. However, there are some exceptions to this 10% federal tax for withdrawals, such as first-time home purchase, death, disability, or certain qualifying medical expenses.
Roth IRA

A Roth IRA allows you to make contributions with after-tax money without current income-tax deductions. You pay taxes now and may enjoy tax-free income later, provided you hold the Roth IRA for at least five years and don’t take distributions before reaching age 59½. If you do not meet the five years and attaining age 59½ requirements and need to take a distribution, you may owe income tax on earnings, and an additional 10% federal tax may apply to the earnings and prior converted amounts. Similar to the traditional IRA, there are exceptions to this 10% federal tax for withdrawals and the 59½ age requirement, such as first-time home purchase, death, disability, certain qualifying medical expenses, health insurance premiums, or higher-education expenses.

Contribution Limits

The maximum amount you may contribute to your traditional IRA and Roth IRA depends on your earned income and the maximum annual contribution limit (listed below). Your annual contribution may not exceed your earned income.

<table>
<thead>
<tr>
<th>Year</th>
<th>Maximum Annual Contribution Limit for Traditional and Roth IRAs</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$5,500</td>
</tr>
<tr>
<td>2019</td>
<td>$6,000</td>
</tr>
</tbody>
</table>

Additionally, when you reach age 50 (or older), you can make extra “catch-up” contributions of $1,000 in 2019. Although the annual contribution limit applies to the calendar year (January through December), you actually have until your tax filing due date (usually April 15), not including extensions, to make your contribution. Please talk to your financial advisor regarding tax-deductible limits.
## WHAT ARE THE DIFFERENCES?  

<table>
<thead>
<tr>
<th>Contribution Requirements</th>
<th>Traditional IRA</th>
</tr>
</thead>
<tbody>
<tr>
<td>o Must have earned income.</td>
<td></td>
</tr>
<tr>
<td>o Must be younger than age 70½.</td>
<td></td>
</tr>
<tr>
<td>o Individuals with certain modified adjusted gross income levels may not be able to fully deduct contributions.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Taxation of Distributions</th>
<th>o Taxed as ordinary income.</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Distributions before Age 59½</th>
<th>o Taxable distributions may be subject to an additional 10% federal tax.</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Required Minimum Distributions (RMDs)</th>
<th>o RMDs must be taken each year beginning at age 70½.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>o First RMD can be delayed until April 1 of the next year after attaining age 70½.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Distributions to Beneficiaries</th>
<th>In general, the distributions must be spread. A spousal beneficiary may roll to his or her</th>
</tr>
</thead>
</table>
### Traditional IRA
- Must have earned income.
- No age restrictions.
- Individuals with certain modified adjusted gross income levels may not be able to fully deduct contributions.

### Roth IRA
- Qualified distributions are tax-free.
- A qualified distribution is any distribution that meets the five-year holding requirements and is taken after meeting one of the following reasons:
  - Attain age 59½
  - First-time home purchase
  - Disability
  - Death
- Distributed earnings may be taxable and subject to an additional 10% federal tax.
- Distributed conversion amounts, if taken within five years of conversion, may be subject to an additional 10% federal tax.
- Contributions are not subject to any federal taxes or an additional 10% federal tax.
- Not applicable for owners.

Distributions to Beneficiaries
In general, the distributions must be spread over the beneficiary’s life expectancy or paid within five years. Own IRA.
Converting a Traditional IRA to a Roth IRA

The tax-free distribution from a Roth IRA may be beneficial to your situation, and you may want to consider converting your traditional IRA to a Roth IRA. There is no 10% federal tax when you convert a traditional IRA to a Roth IRA. While you will owe income tax on the amount converted, future earnings in the Roth IRA will accumulate tax-deferred and may be distributed tax-free—as long as certain requirements are met.

If you convert your traditional IRA to a Roth IRA and withdraw money before you reach age 59½, you may have to pay income tax (on earnings distributed) and possibly an additional 10% federal tax (on earnings distributed and the conversion amount if distributed within five years from conversion). Due to the Tax Cuts and Jobs Act, after 2017, once one elects a Roth conversion, it can no longer be recharacterized (that is, “undo the conversion”) back to a traditional IRA.

Funding

Because you can fund your IRA with a variety of investments, such as mutual funds or annuities, it’s important to understand that under current law, a nonqualified annuity that is owned by an individual is generally entitled to tax deferral. IRAs and qualified plans—such as 401(k)s and 403(b)s—are already tax-deferred. Therefore, an annuity should be used only to fund an IRA or qualified plan to benefit from the annuity’s features other than tax deferral. These include lifetime income, death benefits, and the ability to transfer among investment options without sales or withdrawal charges.
Flexibility

IRAs allow you to transfer among financial institutions. If you move your IRA without making a withdrawal (called a direct transfer), you will not face any tax consequences.

If you take a withdrawal from your IRA in cash or by check before transferring it (called an indirect rollover), the IRA custodian must withhold 10% of your distribution for federal taxes unless you elect otherwise. After you withdraw the money, you must roll over the full amount of the withdrawal, including any money that was withheld for taxes, into a new IRA account within 60 days, or pay income tax and possibly an additional 10% federal tax on the amount not returned to an IRA.

If you roll assets from one IRA to another IRA, it is important to remember that only one indirect rollover among all of your IRAs per 12-month period is permitted. This rule does not apply to rollovers from qualified plans to IRAs or a direct transfer between IRAs.

To learn more about traditional and Roth IRAs and how to fund them, talk to your financial advisor.
WHY PACIFIC LIFE

It’s essential for you to choose a strong and stable company that can help you achieve your future income needs. Since 1868, individuals and their families have relied on the strength of Pacific Life to help protect their financial security.

- Pacific Life Insurance Company is organized under a mutual holding company structure and operates for the benefit of its policyholders and contract owners.
- We have achieved ongoing recognition\(^1\) for high-quality service standards.
- We offer products that address market environments during all stages of your life.
- We maintain strong financial-strength ratings from major independent rating agencies.

Ratings may change and do not apply to the safety or performance of the underlying variable investment options. For more information and current financial-strength ratings, please visit PacificLife.com.

\(^1\)Recipient of multiple DALBAR Service Awards since 1997. Refer to www.DALBAR.com for more information regarding awards, certification, and rankings.

While ratings can be objective indicators of an insurance company’s financial strength and can provide a relative measure to help select among insurance companies, they are not guarantees of the future financial strength and/or claims-paying ability of a company. The independent third party from which this annuity is purchased, including the broker/dealer, the insurance agency from which this annuity is purchased, and any affiliates of those entities make no representations regarding the quality of the analysis conducted by the rating agencies.
Pacific Life has more than 150 years of experience, and we remain committed to providing quality products, service, and stability to meet your needs today and throughout your lifetime.
This material is not intended to be used, nor can it be used by any taxpayer, for the purpose of avoiding U.S. federal, state, or local tax penalties. This material is written to support the promotion or marketing of the transaction(s) or matter(s) addressed by this material. Pacific Life, its affiliates, their distributors, and respective representatives do not provide tax, accounting, or legal advice. Any taxpayer should seek advice based on the taxpayer’s particular circumstances from an independent tax advisor or attorney.

Pacific Life is a product provider. It is not a fiduciary and therefore does not give advice or make recommendations regarding insurance or investment products.

Pacific Life refers to Pacific Life Insurance Company and its affiliates, including Pacific Life & Annuity Company. Insurance products are issued by Pacific Life Insurance Company in all states except New York and in New York by Pacific Life & Annuity Company. Product availability and features may vary by state. Each insurance company is solely responsible for the financial obligations accruing under the products it issues. Insurance product and rider guarantees, including optional benefits and any fixed subaccount crediting rates or annuity payout rates, are backed by the financial strength and claims-paying ability of the issuing insurance company.

Newport Beach, CA
VLC0015-0119