



## Variable Annuity Product Fees for Pacific Innovations Select<sup>®</sup> and Pacific Innovations<sup>®</sup>

This communication is not an offer to sell or solicitation to buy variable annuities. For informational use only.

Product Name	Maximum Withdrawal Charges	Mortality & Expense Risk Charge	Administrative Fee	Annual Fee	Variable Subaccount Annual Operating Expense Range (as of the most recent prospectus, adjusted)
<b>Pacific Innovations Select</b> <i>No longer available in all states (except CA) as of 5/1/13</i>	Year:    1    2    3    4 Charge:  7%   6%   4%   0%	1.40%	0.25%	\$30 (waived if net contract value is \$50,000 or greater)	0.28 – 1.54% (annually of each portfolio's average daily net assets)
<b>Pacific Innovations</b> <i>No longer available as of 3/31/01</i>	Year:    1    2    3    4 Charge:  9%   8%   8%   0%	1.25%	0.15%	\$30 (waived if net contract value is \$50,000 or greater)	0.28 – 1.54% (annually of each portfolio's average daily net assets)

***You should carefully consider a variable annuity's risks, charges, limitations, and expenses, as well as the risks, charges, expenses, and investment goals of the underlying investment options. This and other information about Pacific Life are provided in the product and underlying fund prospectuses. These prospectuses are available from your financial advisor or by calling (800) 722-4448 or (800) 748-6907 in New York. Read them carefully before investing.***

Additional information can be found in the annuity prospectus located on the Pacific Life website at [www.PacificLife.com](http://www.PacificLife.com) under "Products & Services." Select "Annuities," then select "Products & Prospectuses" to find all applicable prospectuses for products currently offered for sale. Prospectuses for products no longer available for sale may be found under "Inactive Products."

Pacific Life is not a Covered Service Provider (CSP) as defined in the Department of Labor (DOL) 408(b)(2) Regulations, nor are Pacific Life and its affiliates deemed a fiduciary. If you or the plan receive services from or pay compensation to other parties related to this plan, you should request the required disclosures directly from those parties. **This information is as of 5/1/18**, and is not warranted to be specific to any individual contract owner, complete, or timely. Please look to all applicable prospectuses or your contract for specific information.

Insurance products are issued by Pacific Life Insurance Company in all states except New York  
and in New York by Pacific Life & Annuity Company. Product availability and features may vary by state.

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**No bank guarantee • Not a deposit • May lose value Not FDIC/NCUA insured • Not insured by any federal government agency**

*Pacific Life is a product provider. It is not a fiduciary and therefore does not give advice or make recommendations regarding insurance or investment products.*

Pacific Life refers to Pacific Life Insurance Company and its affiliates, including Pacific Life & Annuity Company. Insurance products are issued by Pacific Life Insurance Company in all states except New York and in New York by Pacific Life & Annuity Company. Product availability and features may vary by state. Each insurance company is solely responsible for the financial obligations accruing under the products it issues. Insurance product and rider guarantees, including optional benefits and any fixed subaccount crediting rates or annuity payout rates, are backed by the financial strength and claims-paying ability of the issuing insurance company and do not protect the value of the variable investment options. They are not backed by the broker/dealer from which this annuity is purchased, by the insurance agency from which this annuity is purchased, or any affiliates of those entities, and none makes any representations or guarantees regarding the claims-paying ability of the issuing insurance company.

Variable insurance products are distributed by **Pacific Select Distributors, LLC** (member FINRA & SIPC), a subsidiary of Pacific Life Insurance Company (Newport Beach, CA), and an affiliate of Pacific Life & Annuity Company and are available through licensed third parties.

Contract Form Series: 10-10300, 10-13000, 10-12600 (state variations may apply)

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