

## Variable Annuity Product Fees for Pacific Value Select<sup>®</sup>, Pacific Value Edge<sup>®</sup>, and Pacific Value<sup>®</sup>

This communication is not an offer to sell or solicitation to buy variable annuities. For informational use only.

Product Name	Maximum Withdrawal Charges	Mortality & Expense Risk Charge	Administrative Fee	Annual Fee	Variable Subaccount Annual Operating Expense Range (as of the most recent prospectus, adjusted)
Pacific Value Select No longer available as of 5/1/19	Year:         1         2         3         4         5         6         7         8         9+           Charge:         9%         9%         8%         7%         6%         5%         4%         2%         0%	1.45%	0.15%	\$40 (waived if contract value is \$50,000 or greater); \$30 in NY	0.28% – 1.64% (annually of each portfolio's average daily net assets)
Pacific Value Edge No longer available as of 8/31/09	Year:         1         2         3         4         5         6         7         8         9         10+           Charge:         9%         9%         8%         7%         6%         5%         4%         2%         1%         0%	1.50% (1.55% in NY)	0.25%	None	0.28% – 1.64% (annually of each portfolio's average daily net assets)
Pacific Value <sup>1</sup> No longer available as of 9/1/11	Year:         1         2         3         4         5         6         7         8+           Charge:         9%         9%         7%         7%         5%         5%         4%         0%	1.25% (1.40% in NY)	0.15% (0.25% in NY)	None	0.28% – 1.64% (annually of each portfolio's average daily net assets)

<sup>&</sup>lt;sup>1</sup>Prior to 5/1/2004 the Maximum Withdrawal Charge was 7,7,7,7,5,5,4,0

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Insurance products can be issued in all states, except New York, by Pacific Life Insurance Company or Pacific Life & Annuity Company. In New York, insurance products are only issued by Pacific Life & Annuity Company. Product/material availability and features may vary by state.

Pacific Life is a product provider. It is not a fiduciary and therefore does not give advice or make recommendations regarding insurance or investment products.

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The home office for Pacific Life & Annuity Company is located in Phoenix, Arizona. The home office for Pacific Life Insurance Company is located in Omaha, Nebraska.

Contract Form Series: 10-1108, 10-1143, 10-2143, 10-1221OR, ICC11:10-1221

State variations to contract form series may apply.

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