

# Statement of Additional Information

May 1, 2023

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- TOPS<sup>®</sup> Conservative ETF Portfolio
  - TOPS<sup>®</sup> Balanced ETF Portfolio
  - TOPS<sup>®</sup> Moderate Growth ETF Portfolio
  - TOPS<sup>®</sup> Growth ETF Portfolio
  - TOPS<sup>®</sup> Aggressive Growth ETF Portfolio
  - TOPS<sup>®</sup> Managed Risk Balanced ETF Portfolio
  - TOPS<sup>®</sup> Managed Risk Moderate Growth ETF Portfolio
  - TOPS<sup>®</sup> Managed Risk Growth ETF Portfolio

*Each a series of the Northern Lights Variable Trust*

This Statement of Additional Information (“SAI”) is not a Prospectus and should be read in conjunction with the Prospectus of the TOPS<sup>®</sup> Conservative ETF Portfolio (“TOPS<sup>®</sup> Conservative”), TOPS<sup>®</sup> Balanced ETF Portfolio (“TOPS<sup>®</sup> Balanced”), TOPS<sup>®</sup> Moderate Growth ETF Portfolio (“TOPS<sup>®</sup> Moderate Growth”), TOPS<sup>®</sup> Growth ETF Portfolio (“TOPS<sup>®</sup> Growth”), TOPS<sup>®</sup> Aggressive Growth ETF Portfolio (“TOPS<sup>®</sup> Aggressive Growth”), TOPS<sup>®</sup> Managed Risk Balanced ETF Portfolio (“TOPS<sup>®</sup> Managed Risk Balanced”), TOPS<sup>®</sup> Managed Risk Moderate Growth ETF Portfolio (“TOPS<sup>®</sup> Managed Risk Moderate Growth”) and TOPS<sup>®</sup> Managed Risk Growth ETF Portfolio (“TOPS<sup>®</sup> Managed Risk Growth”) (individually a “Portfolio,” collectively the “Portfolios”) dated May 1, 2023. Copies of these documents may be obtained without charge by contacting the Portfolios’ Transfer Agent, Ultimus Fund Solutions, LLC, 4221 North 203<sup>rd</sup> Street, Suite 100, Elkhorn, Nebraska 68022, or by calling 1-855-572-5945.

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# THE PORTFOLIOS

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TOPS<sup>®</sup> Conservative, TOPS<sup>®</sup> Balanced, TOPS<sup>®</sup> Moderate Growth, TOPS<sup>®</sup> Growth, TOPS<sup>®</sup> Aggressive Growth, TOPS<sup>®</sup> Managed Risk Balanced, TOPS<sup>®</sup> Managed Risk Moderate Growth and TOPS<sup>®</sup> Managed Risk Growth (each a “Portfolio” and collectively, the “Portfolios”) comprise eight series of Northern Lights Variable Trust, a Delaware statutory trust organized on November 2, 2005 (the “Trust”). Each Portfolio is managed by Valmark Advisers, Inc. (the “Adviser”) and sub-advised by Milliman Financial Risk Management LLC (the “Sub-Adviser”).

The Trust is registered as an open-end management investment company. The Trust is governed by its Board of Trustees (the “Board” or “Trustees”). The Portfolios may issue an unlimited number of shares of beneficial interest. All shares of the Portfolios have equal rights and privileges. Each share of a Portfolio is entitled to one vote on all matters as to which shares are entitled to vote. In addition, each share of a Portfolio is entitled to participate equally with other shares on a per class basis (i) in dividends and distributions declared by the Portfolio and (ii) on liquidation to its proportionate share of the assets remaining after satisfaction of outstanding liabilities. Shares of the Portfolios are fully paid, non-assessable and fully transferable when issued and have no pre-emptive, conversion or exchange rights. Fractional shares have proportionately the same rights, including voting rights, as are provided for a full share.

The TOPS<sup>®</sup> Conservative, TOPS<sup>®</sup> Balanced, TOPS<sup>®</sup> Moderate Growth, TOPS<sup>®</sup> Growth, and TOPS<sup>®</sup> Aggressive Growth consist of Class 1 shares, Class 2 shares, Investor Class and Service Class shares. The TOPS<sup>®</sup> Managed Risk Balanced, TOPS<sup>®</sup> Managed Risk Moderate Growth, and TOPS<sup>®</sup> Managed Risk Growth consist of Class 1 shares, Class 2 shares, Class 3 shares, Class 4 shares, and Investor Class shares. Each share class for a respective Portfolio represents an interest in the same assets of that Portfolio, has the same rights and is identical in all material respects except that (i) each class of shares may be subject to different (or no) sales loads, (ii) each class of shares may bear different distribution fees; (iii) certain other class specific expenses will be borne solely by the class to which such expenses are attributable, including transfer agent fees attributable to a specific class of shares, printing and postage expenses related to preparing and distributing materials to current shareholders of a specific class, registration fees incurred by a specific class of shares, the expenses of administrative personnel and services required to support the shareholders of a specific class, litigation or other legal expenses relating to a class of shares, Trustees’ fees or expenses incurred as a result of issues relating to a specific class of shares and accounting fees and expenses relating to a specific class of shares and (iv) each class has exclusive voting rights with respect to matters relating to its own distribution arrangements. The Trustees may classify and reclassify the shares of each Portfolio into additional classes of shares at a future date.

The Portfolios’ investment objectives, restrictions, and policies are more fully described here and in the Prospectus. The Board may start other series and offer shares of a new fund under the Trust at any time.

Under the Trust's Agreement and Declaration of Trust, each Trustee will continue in office until the termination of the Trust or his earlier death, incapacity, resignation or removal. Shareholders can remove a Trustee to the extent provided by the Investment Company Act of 1940, as amended (the "1940 Act") and the rules and regulations promulgated thereunder. Vacancies may be filled by a majority of the remaining Trustees, except insofar as the 1940 Act may require the election by shareholders. As a result, normally no annual or regular meetings of shareholders will be held unless matters arise requiring a vote of shareholders under the Agreement and Declaration of Trust or the 1940 Act.

The Portfolios' shares are only offered on a continuous basis to the participating insurance companies (each a "Participating Insurance Company"), which offers variable annuity insurance contracts and flexible premium variable life insurance policies ("Contracts"), certain qualified pension and retirement plans, separate accounts that are not registered as investment companies and to other persons permitted to hold shares of the Trust pursuant to Treasury Regulation 1.817-5.

The Trust has received an exemptive order ("Exemptive Order") from the Securities and Exchange Commission ("SEC") that permits the series of the Trust, including the Portfolios, to sell shares to separate accounts of unaffiliated insurance companies, and pension and retirement plans that qualify for special income tax treatment. These arrangements may present certain conflicts of interest due to differences in tax treatment and other considerations such that the interests of various variable contract owners participating in a Portfolio and the interests of pension and retirement plans investing in a Portfolio may conflict. For example, violation of the federal tax laws by one insurance company separate account investing directly or indirectly in a Portfolio could cause other variable insurance products funded by the separate account of another insurance company to lose their tax-deferred status unless remedial actions were taken. It is possible that a difference may arise among the interests of the holders of different types of contracts - for example, if applicable state insurance law or contract owner instructions prevent a Participating Insurance Company from continuing to invest in a Portfolio following a change in the Portfolio's investment policies, or if different tax laws apply to flexible premium variable life insurance contracts and variable annuities. The Board and each Participating Insurance Company will attempt to monitor events to prevent such differences from arising. As a condition of the Exemptive Order, the Board will monitor events in order to identify any material irreconcilable conflicts which may arise (such as those arising from tax or other differences), and to determine what action, if any, should be taken in response to such conflicts. If such a conflict were to occur, one or more insurance companies' separate accounts might be required to withdraw their investments in one or more of the Portfolios. This might force a Portfolio to sell its securities at disadvantageous prices which could cause a decrease in the Portfolio's net asset value ("NAV").

For a description of the methods used to determine the share price and value of the Portfolios' assets, see "Net Asset Value" in the Portfolios' Prospectus and "Purchase, Redemption and Pricing of Shares" in this Statement of Additional Information.

# TYPES OF INVESTMENTS

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The investment objective of each Portfolio and a description of its principal investment strategies are set forth under “Risk/Return Summary” in the Prospectus. Each Portfolio’s investment objective is not fundamental and may be changed without the approval of a majority of the outstanding voting securities of the Trust.

The following pages contain more detailed information about the types of instruments in which the Portfolios may invest.

## Equity Securities

The Portfolios may invest directly in equity securities and in exchange traded funds (“ETFs”) and other investment companies that hold a portfolio of equity securities. Equity securities in which a Portfolio may invest, either directly or indirectly, include common stocks, preferred stocks, and securities convertible into common stocks, such as convertible bonds, warrants, rights and options. The value of equity securities varies in response to many factors, including the activities and financial condition of individual companies, the business market in which individual companies compete and general market and economic conditions. Equity securities fluctuate in value, often based on factors unrelated to the value of the issuer of the securities, and such fluctuations can be significant.

## Common Stock

Common stock represents an equity (ownership) interest in a company, and usually possesses voting rights and earns dividends. Dividends on common stock are not fixed but are declared at the discretion of the issuer. Common stock generally represents the riskiest investment in a company. In addition, common stock generally has the greatest appreciation and depreciation potential because increases and decreases in earnings are usually reflected in a company's stock price.

## Preferred Stock

The Portfolios may invest in preferred stock with no minimum credit rating. Preferred stock is a class of stock having a preference over common stock as to the payment of dividends and the recovery of investment should a company be liquidated, although preferred stock is usually junior to the debt securities of the issuer. Preferred stock typically does not possess voting rights and its market value may change based on changes in interest rates.

The fundamental risk of investing in common and preferred stock is the risk that the value of the stock might decrease. Stock values fluctuate in response to the activities of an individual company or in response to general market and/or economic conditions. Historically, common stocks have provided greater long-term returns and have entailed greater short-term risks than

preferred stocks, fixed-income securities and money market investments. The market value of all securities, including common and preferred stocks, is based upon the market's perception of value and not necessarily the book value of an issuer or other objective measures of a company's worth.

### Convertible Securities

The Portfolios may invest in convertible securities with no minimum credit rating. Convertible securities include fixed income securities that may be exchanged or converted into a predetermined number of shares of the issuer's underlying common stock at the option of the holder during a specified period. Convertible securities may take the form of convertible preferred stock, convertible bonds or debentures, units consisting of "usable" bonds and warrants or a combination of the features of several of these securities. Convertible securities are senior to common stocks in an issuer's capital structure, but are usually subordinated to similar non-convertible securities. While providing a fixed-income stream (generally higher in yield than the income derivable from common stock but lower than that afforded by a similar nonconvertible security), a convertible security also gives an investor the opportunity, through its conversion feature, to participate in the capital appreciation of the issuing company depending upon a market price advance in the convertible security's underlying common stock.

### Warrants

The Portfolios may invest in warrants. Warrants are options to purchase common stock at a specific price (usually at a premium above the market value of the optioned common stock at issuance) valid for a specific period of time. Warrants may have a life ranging from less than one year to twenty years, or they may be perpetual. However, most warrants have expiration dates after which they are worthless. In addition, a warrant is worthless if the market price of the common stock does not exceed the warrant's exercise price during the life of the warrant. Warrants have no voting rights, pay no dividends, and have no rights with respect to the assets of the corporation issuing them. The percentage increase or decrease in the market price of the warrant may tend to be greater than the percentage increase or decrease in the market price of the optioned common stock.

### Depository Receipts

The Portfolios may invest in sponsored and unsponsored American Depositary Receipts ("ADRs"), which are receipts issued by an American bank or trust company evidencing ownership of underlying securities issued by a foreign issuer. ADRs, in registered form, are designed for use in U.S. securities markets. Unsponsored ADRs may be created without the participation of the foreign issuer. Holders of these ADRs generally bear all the costs of the ADR facility, whereas foreign issuers typically bear certain costs in a sponsored ADR. The bank or trust company depository of an unsponsored ADR may be under no obligation to distribute shareholder communications received from the foreign issuer or to pass through voting rights. Many of the risks described below regarding foreign securities apply to investments in ADRs.

## Foreign Securities

General. The Portfolios may invest directly in foreign securities and in ETFs and other investment companies that hold a portfolio of foreign securities. Investing in securities of foreign companies and countries involves certain considerations and risks that are not typically associated with investing in U.S. government securities and securities of domestic companies. There may be less publicly available information about a foreign issuer than a domestic one, and foreign companies are not generally subject to uniform accounting, auditing and financial standards and requirements comparable to those applicable to U.S. companies. There may also be less government supervision and regulation of foreign securities exchanges, brokers and listed companies than exists in the United States. Interest and dividends paid by foreign issuers may be subject to withholding and other foreign taxes, which may decrease the net return on such investments as compared to dividends and interest paid to the Portfolios by domestic companies or the U.S. government. There may be the possibility of expropriations, seizure or nationalization of foreign deposits, confiscatory taxation, political, economic or social instability or diplomatic developments that could affect assets of the Portfolios held in foreign countries. Finally, the establishment of exchange controls or other foreign governmental laws or restrictions could adversely affect the payment of obligations.

To the extent the Portfolios' currency exchange transactions do not fully protect the Portfolios against adverse changes in currency exchange rates, decreases in the value of currencies of the foreign countries in which the Portfolios will invest relative to the U.S. dollar will result in a corresponding decrease in the U.S. dollar value of the Portfolios' assets denominated in those currencies (and possibly a corresponding increase in the amount of securities required to be liquidated to meet distribution requirements). Conversely, increases in the value of currencies of the foreign countries in which the Portfolios invest relative to the U.S. dollar will result in a corresponding increase in the U.S. dollar value of the Portfolios' assets (and possibly a corresponding decrease in the amount of securities to be liquidated).

Emerging Markets Securities. The Portfolios may invest directly in and purchase ETFs and other mutual funds that invest in emerging market securities. Investing in emerging market securities imposes risks different from, or greater than, risks of investing in foreign developed countries. These risks include: smaller market capitalization of securities markets, which may suffer periods of relative illiquidity; significant price volatility; restrictions on foreign investment; possible repatriation of investment income and capital. In addition, foreign investors may be required to register the proceeds of sales; future economic or political crises could lead to price controls, forced mergers, expropriation or confiscatory taxation, seizure, nationalization, or creation of government monopolies. The currencies of emerging market countries may experience significant declines against the U.S. dollar, and devaluation may occur subsequent to investments in these currencies by the Portfolios. Inflation and rapid fluctuations in inflation rates have had, and may continue to have, negative effects on the economies and securities markets of certain emerging market countries.

Additional risks of emerging markets securities may include: greater social, economic and political uncertainty and instability; more substantial governmental involvement in the economy; less governmental supervision and regulation; unavailability of currency hedging techniques; companies that are newly organized and small; differences in auditing and financial reporting standards, which may result in unavailability of material information about issuers; and less developed legal systems. In addition, emerging securities markets may have different clearance and settlement procedures, which may be unable to keep pace with the volume of securities transactions or otherwise make it difficult to engage in such transactions. Settlement problems may cause the Portfolios to miss attractive investment opportunities, hold a portion of its assets in cash pending investment, or be delayed in disposing of a security. Such a delay could result in possible liability to a purchaser of the security.

### Investment Companies

Each Portfolio may invest in investment companies such as open-end funds (mutual funds), closed-end funds, and ETF (also referred to as "Underlying Funds"). The Portfolios will look-through to each Underlying Fund's holdings for purposes of measuring diversification. The Portfolios do not anticipate that any Underlying Fund will be a Portfolio affiliate. The 1940 Act provides that the mutual funds may not: (1) purchase more than 3% of an investment company's outstanding shares; (2) invest more than 5% of its assets in any single such investment company (the "5% Limit"), and (3) invest more than 10% of its assets in investment companies overall (the "10% Limit").

The Portfolios may exceed these statutory limits when permitted by SEC order or other applicable law or regulatory guidance. The SEC recently adopted certain regulatory changes and took other actions related to the ability of an investment company to invest in the securities of another investment company. These changes include, among other things, the rescission of certain SEC exemptive orders permitting investments in excess of the statutory limits and the withdrawal of certain related SEC staff no-action letters, and the adoption of Rule 12d1-4 under the 1940 Act. Rule 12d1-4 permits the Fund to invest in other investment companies beyond the statutory limits, subject to certain conditions. The rescission of the applicable exemptive orders and the withdrawal of the applicable no-action letters was effective on January 19, 2022. Investment companies are no longer be able to rely on the aforementioned exemptive orders and no-action letters, and are subject instead to Rule 12d1-4 and other applicable rules under Section 12(d)(1).

In addition, Section 12(d)(1)(F) of the 1940 Act, provides that the provisions of paragraph 12(d)(1) shall not apply to securities purchased or otherwise acquired by a Portfolio if (i) immediately after such purchase or acquisition not more than 3% of the total outstanding stock of such registered investment company is owned by the Portfolio and all affiliated persons of the Portfolio; and (ii) the Portfolio has not, and is not proposing to offer or sell any security issued by it through a principal underwriter or otherwise at a public or offering price which includes a sales load of more than 1 ½%. An investment company that issues shares to a Portfolio pursuant to paragraph 12(d)(1)(F) shall not be required to redeem its shares in an amount exceeding 1% of such investment company's total outstanding shares in any period of less than thirty days. Each

Portfolio (or the Adviser acting on behalf of the Portfolio) must comply with the following voting restrictions: when the Portfolio exercises voting rights, by proxy or otherwise, with respect to investment companies owned by the Portfolio, the Portfolio will either seek instruction from the Portfolio's shareholders with regard to the voting of all proxies and vote in accordance with such instructions, or vote the shares held by the Portfolio in the same proportion as the vote of all other holders of such security.

Further, each Portfolio may rely on Rule 12d1-3, which allows unaffiliated mutual funds to exceed the 5% Limitation and the 10% Limitation, provided the aggregate sales loads any investor pays (i.e., the combined distribution expenses of both the acquiring fund and the acquired funds) does not exceed the limits on sales loads established by the Financial Industry Regulatory Authority, Inc. ("FINRA") for funds of funds.

Each Portfolio and any "affiliated persons," as defined by the 1940 Act, may purchase in the aggregate only up to 3% of the total outstanding securities of any Underlying Fund. Accordingly, when affiliated persons hold shares of any of the Underlying Funds, the Portfolio's ability to invest fully in shares of those funds is restricted, and the Adviser must then, in some instances, select alternative investments that would not have been its first preference. The 1940 Act also provides that an Underlying Fund whose shares are purchased by a Portfolio will be obligated to redeem shares held by the Portfolio only in an amount up to 1% of the Underlying Fund's outstanding securities during any period of less than 30 days. Shares held by a Portfolio in excess of 1% of an Underlying Fund's outstanding securities therefore, will be considered not readily marketable securities, which, together with other such securities, may not exceed 15% of the Portfolio's total assets.

Under certain circumstances an Underlying Fund may determine to make payment of a redemption by a Portfolio wholly or partly by a distribution in kind of securities from its holdings, in lieu of cash, in conformity with the rules of the SEC. In such cases, the Portfolio may hold securities distributed by an Underlying Fund until the Adviser determines that it is appropriate to dispose of such securities.

Investment decisions by the investment advisors of the Underlying Funds are made independently of each Portfolio and the Adviser. Therefore, the investment advisor of one Underlying Fund may be purchasing shares of the same issuer whose shares are being sold by the investment advisor of another such fund. The result would be an indirect expense to the Portfolio without accomplishing any investment purpose. Because other investment companies employ an investment adviser, such investments by a Portfolio may cause shareholders to bear duplicate fees.

*Closed-End Investment Companies.* Each Portfolio may invest its assets in closed-end investment companies (or "closed-end funds"), subject to the investment restrictions set forth above. Shares of closed-end funds are typically offered to the public in a one-time initial public offering by a group of underwriters who retain a spread or underwriting commission of between 4% or 6% of the initial public offering price. Such securities are then listed for trading on the New York Stock Exchange ("NYSE"), the National Association of Securities Dealers Automated Quotation System (commonly known as "NASDAQ") and, in some cases, may be traded in other over-the-counter markets. Because the shares of closed-end funds cannot be redeemed upon

demand to the issuer like the shares of an open-end investment company (such as the Portfolio), investors seek to buy and sell shares of closed-end funds in the secondary market.

Each Portfolio generally will purchase shares of closed-end funds only in the secondary market. A Portfolio will incur normal brokerage costs on such purchases similar to the expenses the Portfolio would incur for the purchase of securities of any other type of issuer in the secondary market. The Portfolio may, however, also purchase securities of a closed-end fund in an initial public offering when, in the opinion of the Adviser, based on a consideration of the nature of the closed-end fund's proposed investments, the prevailing market conditions and the level of demand for such securities, they represent an attractive opportunity for growth of capital. The initial offering price typically will include a dealer spread, which may be higher than the applicable brokerage cost if the Portfolio purchased such securities in the secondary market.

The shares of many closed-end funds, after their initial public offering, frequently trade at a price per share that is less than the net asset value per share, the difference representing the "market discount" of such shares. This market discount may be due in part to the investment objective of long-term appreciation, which is sought by many closed-end funds, as well as to the fact that the shares of closed-end funds are not redeemable by the holder upon demand to the issuer at the next determined net asset value but rather are subject to the principles of supply and demand in the secondary market. A relative lack of secondary market purchasers of closed-end fund shares also may contribute to such shares trading at a discount to their net asset value.

Each Portfolio may invest in shares of closed-end funds that are trading at a discount to NAV or at a premium to NAV. There can be no assurance that the market discount on shares of any closed-end fund purchased by the Portfolio will ever decrease. In fact, it is possible that this market discount may increase and the Portfolio may suffer realized or unrealized capital losses due to further decline in the market price of the securities of such closed-end funds, thereby adversely affecting the NAV of the Portfolio's shares. Similarly, there can be no assurance that any shares of a closed-end fund purchased by the Portfolio at a premium will continue to trade at a premium or that the premium will not decrease subsequent to a purchase of such shares by the Portfolio.

Closed-end funds may issue senior securities (including preferred stock and debt obligations) for the purpose of leveraging the closed-end fund's common shares in an attempt to enhance the current return to such closed-end fund's common shareholders. Each Portfolio's investment in the common shares of closed-end funds that are financially leveraged may create an opportunity for greater total return on its investment, but at the same time may be expected to exhibit more volatility in market price and NAV than an investment in shares of investment companies without a leveraged capital structure.

*Exchange Traded Funds.* ETFs are typically passive funds that track their related index and have the flexibility of trading like a security. They are managed by professionals and provide the investor with diversification, cost and tax efficiency, liquidity, marginability, are useful for hedging, have the ability to go long and short, and some provide quarterly dividends. Additionally, some ETFs are unit investment trusts, which are unmanaged portfolios overseen by trustees and

some ETFs may be grantor trusts. An ETF typically holds a portfolio of securities or contracts designed to track a particular market segment or index. Some examples of ETFs are Rydex Shares<sup>TM</sup>, ProShares<sup>®</sup>, SPDRs<sup>®</sup>, streetTRACKS, DIAMONDS<sup>SM</sup>, NASDAQ 100 Index Tracking Stock<sup>SM</sup> (“QQQs<sup>SM</sup>”), and iShares<sup>®</sup>. The Portfolios may use ETFs as part of an overall investment strategy and as part of a hedging strategy. To offset the risk of declining security prices, each Portfolio may invest in inverse ETFs. Inverse ETFs are funds designed to rise in price when stock prices are falling. Additionally, inverse ETFs may employ leverage which magnifies the changes in the underlying stock index upon which they are based. Inverse ETF index funds seek to provide investment results that will match a certain percentage of the inverse of the performance of a specific benchmark on a daily basis. For example, if an inverse ETF’s current benchmark is 200% of the inverse of the Russell 2000 Index and the ETF meets its objective, the value of the ETF will tend to increase on a daily basis when the value of the underlying index decreases (e.g., if the Russell 2000 Index goes down 5% then the inverse ETF’s value should go up 10%). ETFs generally have two markets. The primary market is where institutions swap “creation units” in block-multiples of 50,000 shares for in-kind securities and cash in the form of dividends. The Portfolios do not anticipate trading in creation units. The secondary market is where individual investors can trade as little as a single share during trading hours on the exchange. This is different from open-ended mutual funds that are traded after hours once the NAV is calculated. ETFs share many similar risks with open-end and closed-end funds.

There is a risk that an ETFs in which the Portfolios invest may terminate due to extraordinary events that may cause any of the service providers to the ETFs, such as the trustee or sponsor, to close or otherwise fail to perform their obligations to the ETF. Also, because the ETFs in which the Portfolios intend to invest may be granted licenses by agreement to use the indices as a basis for determining their compositions and/or otherwise to use certain trade names, the ETFs may terminate if such license agreements are terminated. In addition, an ETF may terminate if its entire net asset value falls below a certain amount. Although the Portfolios believe that, in the event of the termination of an underlying ETF, they will be able to invest instead in shares of an alternate ETF tracking the same market index or another market index with the same general market, there is no guarantee that shares of an alternate ETF would be available for investment at that time. To the extent a Portfolio invests in a sector product, the Portfolio is subject to the risks associated with that sector.

Each Portfolio could also purchase an ETF to temporarily gain exposure to a portion of the U.S. or foreign market while awaiting an opportunity to purchase securities directly. The risks of owning an ETF generally reflect the risks of owning the underlying securities they are designed to track, although lack of liquidity in an ETF could result in it being more volatile than the underlying portfolio of securities and ETFs have management fees that increase their costs versus the costs of owning the underlying securities directly.

ETFs are listed on national stock exchanges and are traded like stocks listed on an exchange. ETF shares may trade at a discount or a premium in market price if there is a limited market in such shares. Investments in ETFs are subject to brokerage and other trading costs, which could result in greater expenses to a Portfolio. ETFs also are subject to investment advisory and other expenses, which will be indirectly paid by a Portfolio. As a result, your cost of investing in

a Portfolio will be higher than the cost of investing directly in ETFs and may be higher than other mutual funds that invest exclusively in stocks and bonds. You will indirectly bear fees and expenses charged by the ETFs in addition to the Portfolio's direct fees and expenses. Because the value of ETF shares depends on the demand in the market, the Adviser may not be able to liquidate holdings at the most optimal time, adversely affecting a Portfolio's performance.

### Debt Securities

The following describes some of the risks associated with fixed income debt securities:

*Interest Rate Risk.* Debt securities have varying levels of sensitivity to changes in interest rates. In general, the price of a debt security can fall when interest rates rise and can rise when interest rates fall. Securities with longer maturities and mortgage securities can be more sensitive to interest rate changes although they usually offer higher yields to compensate investors for the greater risks. The longer the maturity of the security, the greater the impact a change in interest rates could have on the security's price. In addition, short-term and long-term interest rates do not necessarily move in the same amount or the same direction. Short-term securities tend to react to changes in short-term interest rates and long-term securities tend to react to changes in long-term interest rates.

*Credit Risk.* Fixed income securities have speculative characteristics and changes in economic conditions or other circumstances are more likely to lead to a weakened capacity of those issuers to make principal or interest payments, as compared to issuers of more highly rated securities.

*Extension Risk.* The Portfolios are subject to the risk that an issuer will exercise its right to pay principal on an obligation held by the Portfolios (such as mortgage-backed securities) later than expected. This may happen when there is a rise in interest rates. These events may lengthen the duration (i.e., interest rate sensitivity) and potentially reduce the value of these securities.

*Prepayment Risk.* Certain types of debt securities, such as mortgage-backed securities, have yield and maturity characteristics corresponding to underlying assets. Unlike traditional debt securities, which may pay a fixed rate of interest until maturity when the entire principal amount comes due, payments on certain mortgage-backed securities may include both interest and a partial payment of principal. Besides the scheduled repayment of principal, payments of principal may result from the voluntary prepayment, refinancing, or foreclosure of the underlying mortgage loans.

Securities subject to prepayment are less effective than other types of securities as a means of "locking in" attractive long-term interest rates. One reason is the need to reinvest prepayments of principal; another is the possibility of significant unscheduled prepayments resulting from declines in interest rates. These prepayments would have to be reinvested at lower rates. As a result, these securities may have less potential for capital appreciation during periods of declining interest rates than other securities of comparable maturities, although they may have a similar risk

of decline in market value during periods of rising interest rates. Prepayments may also significantly shorten the effective maturities of these securities, especially during periods of declining interest rates. Conversely, during periods of rising interest rates, a reduction in prepayments may increase the effective maturities of these securities, subjecting them to a greater risk of decline in market value in response to rising interest rates than traditional debt securities, and, therefore, potentially increasing the volatility of the Portfolios.

At times, some of the mortgage-backed securities in which the Portfolios may invest will have higher than market interest rates and therefore will be purchased at a premium above their par value. Prepayments may cause losses in securities purchased at a premium, as unscheduled prepayments, which are made at par, will cause the Portfolios to experience a loss equal to any unamortized premium.

#### Certificates of Deposit and Bankers' Acceptances

The Portfolios may invest in certificates of deposit and bankers' acceptances, which are considered to be short-term money market instruments.

Certificates of deposit are receipts issued by a depository institution in exchange for the deposit of funds. The issuer agrees to pay the amount deposited plus interest to the bearer of the receipt on the date specified on the certificate. The certificate usually can be traded in the secondary market prior to maturity. Bankers' acceptances typically arise from short-term credit arrangements designed to enable businesses to obtain funds to finance commercial transactions. Generally, an acceptance is a time draft drawn on a bank by an exporter or an importer to obtain a stated amount of funds to pay for specific merchandise. The draft is then "accepted" by a bank that, in effect, unconditionally guarantees to pay the face value of the instrument on its maturity date. The acceptance may then be held by the accepting bank as an earning asset or it may be sold in the secondary market at the going rate of discount for a specific maturity. Although maturities for acceptances can be as long as 270 days, most acceptances have maturities of six months or less.

#### Commercial Paper

The Portfolios may purchase commercial paper. Commercial paper consists of short-term (usually from 1 to 270 days) unsecured promissory notes issued by corporations in order to finance their current operations.

#### Time Deposits and Variable Rate Notes

A Portfolio may invest in fixed time deposits, whether or not subject to withdrawal penalties.

Time deposits are issued by a depository institution in exchange for the deposit of funds. The issuer agrees to pay the amount deposited plus interest to the depositor on the date specified with respect to the deposit. Time deposits do not trade in the secondary market prior to maturity.

However, some time deposits may be redeemable prior to maturity and may be subject to withdrawal penalties.

The commercial paper obligations, which the Portfolios may buy are unsecured and may include variable rate notes. The nature and terms of a variable rate note (i.e., a “Master Note”) permit the Portfolios to invest fluctuating amounts at varying rates of interest pursuant to a direct arrangement between the Portfolios as Lender, and the issuer, as borrower. It permits daily changes in the amounts borrowed. The Portfolios have the right at any time to increase, up to the full amount stated in the note agreement, or to decrease the amount outstanding under the note. The issuer may prepay at any time and without penalty any part of or the full amount of the note. The note may or may not be backed by one or more bank letters of credit. Because these notes are direct lending arrangements between the Portfolios and the issuer, it is not generally contemplated that they will be traded; moreover, there is currently no secondary market for them. Except as specifically provided in the Prospectus, there is no limitation on the type of issuer from whom these notes may be purchased; however, in connection with such purchase and on an ongoing basis, the Adviser will consider the earning power, cash flow and other liquidity ratios of the issuer, and its ability to pay principal and interest on demand, including a situation in which all holders of such notes made demand simultaneously. Variable rate notes are subject to the Portfolios’ investment restriction on illiquid securities unless such notes can be put back to the issuer on demand within seven days.

#### Insured Bank Obligations

The Portfolios may invest in insured bank obligations. The Federal Deposit Insurance Corporation (“FDIC”) insures the deposits of federally insured banks and savings and loan associations (collectively referred to as “banks”) up to \$250,000. The Portfolios may purchase bank obligations, which are fully insured as to principal by the FDIC. Currently, to remain fully insured as to principal, these investments must be limited to \$250,000 per bank; if the principal amount and accrued interest together exceed \$250,000, the excess principal and accrued interest will not be insured. Insured bank obligations may have limited marketability.

#### United States Government Obligations

These consist of various types of marketable securities issued by the United States Treasury, i.e., bills, notes and bonds. Such securities are direct obligations of the United States government and differ mainly in the length of their maturity. Treasury bills, the most frequently issued marketable government security, have a maturity of up to one year and are issued on a discount basis. The Portfolios may also invest in Treasury Inflation-Protected Securities (“TIPS”). TIPS are special types of treasury bonds that were created in order to offer bond investors protection from inflation. The value of the TIPS are automatically adjusted to the inflation rate as measured by the Consumer Price Index (“CPI”). If the CPI goes up by half a percent, the value of the bond (the TIPS) would also go up by half a percent. If the CPI falls, the value of the bond does not fall because the government guarantees that the original investment will stay the same. TIPS decline in value when real interest rates rise. However, in certain interest rate environments, such

as when real interest rates are rising faster than nominal interest rates, TIPS may experience greater losses than other fixed income securities with similar duration.

### United States Government Agencies

These consist of debt securities issued by agencies and instrumentalities of the United States government, including the various types of instruments currently outstanding or which may be offered in the future. Agencies include, among others, the Federal Housing Administration, Government National Mortgage Association ("Ginnie Mae"), Farmer's Home Administration, Export-Import Bank of the United States, Maritime Administration, and General Services Administration. Instrumentalities include, for example, each of the Federal Home Loan Banks, the National Bank for Cooperatives, the Federal Home Loan Mortgage Corporation ("Freddie Mac"), the Farm Credit Banks, the Federal National Mortgage Association ("Fannie Mae"), and the United States Postal Service. These securities are either: (i) backed by the full faith and credit of the United States government (e.g., United States Treasury Bills); (ii) guaranteed by the United States Treasury (e.g., Ginnie Mae mortgage-backed securities); (iii) supported by the issuing agency's or instrumentality's right to borrow from the United States Treasury (e.g., Fannie Mae Discount Notes); or (iv) supported only by the issuing agency's or instrumentality's own credit (e.g., Tennessee Valley Association).

Government-related guarantors (i.e., not backed by the full faith and credit of the United States government) include Fannie Mae and Freddie Mac. Fannie Mae is a government-sponsored corporation owned entirely by private stockholders. It is subject to general regulation by the Secretary of Housing and Urban Development. Fannie Mae purchases conventional (i.e., not insured or guaranteed by any government agency) residential mortgages from a list of approved seller/servicers which include state and federally chartered savings and loan associations, mutual savings banks, commercial banks and credit unions and mortgage bankers. Pass-through securities issued by Fannie Mae are guaranteed as to timely payment of principal and interest by Fannie Mae but are not backed by the full faith and credit of the United States government.

Freddie Mac was created by Congress in 1970 for the purpose of increasing the availability of mortgage credit for residential housing. It is a government-sponsored corporation formerly owned by the twelve Federal Home Loan Banks and now owned entirely by private stockholders. Freddie Mac issues Participation Certificates ("PCs") which represent interests in conventional mortgages from Freddie Mac's national portfolio. Freddie Mac guarantees the timely payment of interest and ultimate collection of principal, but PCs are not backed by the full faith and credit of the United States government. Commercial banks, savings and loan institutions, private mortgage insurance companies, mortgage bankers and other secondary market issuers also create pass-through pools of conventional residential mortgage loans. Such issuers may, in addition, be the originators and/or servicers of the underlying mortgage loans as well as the guarantors of the mortgage-related securities. Pools created by such nongovernmental issuers generally offer a higher rate of interest than government and government-related pools because there are no direct or indirect government or agency guarantees of payments in the former pools. However, timely payment of interest and principal of these pools may be supported by various forms of insurance

or guarantees, including individual loan, title, pool and hazard insurance and letters of credit. The insurance and guarantees are issued by governmental entities, private insurers and the mortgage poolers.

### Mortgage Pass-Through Securities

Interests in pools of mortgage pass-through securities differ from other forms of debt securities (which normally provide periodic payments of interest in fixed amounts and the payment of principal in a lump sum at maturity or on specified call dates). Instead, mortgage pass-through securities provide monthly payments consisting of both interest and principal payments. In effect, these payments are a “pass-through” of the monthly payments made by the individual borrowers on the underlying residential mortgage loans, net of any fees paid to the issuer or guarantor of such securities. Unscheduled payments of principal may be made if the underlying mortgage loans are repaid or refinanced or the underlying properties are foreclosed, thereby shortening the securities’ weighted average life. Some mortgage pass-through securities (such as securities guaranteed by Ginnie Mae) are described as “modified pass-through securities.” These securities entitle the holder to receive all interest and principal payments owed on the mortgage pool, net of certain fees, on the scheduled payment dates regardless of whether the mortgagor actually makes the payment.

The principal governmental guarantor of mortgage pass-through securities is Ginnie Mae. Ginnie Mae is authorized to guarantee, with the full faith and credit of the U.S. Treasury, the timely payment of principal and interest on securities issued by lending institutions approved by Ginnie Mae (such as savings and loan institutions, commercial banks and mortgage bankers) and backed by pools of mortgage loans. These mortgage loans are either insured by the Federal Housing Administration or guaranteed by the Veterans Administration. A “pool” or group of such mortgage loans is assembled and after being approved by Ginnie Mae, is offered to investors through securities dealers.

Government-related guarantors of mortgage pass-through securities (i.e., not backed by the full faith and credit of the U.S. Treasury) include Fannie Mae and Freddie Mac. Fannie Mae is a government-sponsored corporation owned entirely by private stockholders. It is subject to general regulation by the Secretary of Housing and Urban Development. Fannie Mae purchases conventional (i.e., not insured or guaranteed by any government agency) residential mortgages from a list of approved sellers/servicers which include state and federally chartered savings and loan associations, mutual savings banks, commercial banks and credit unions and mortgage bankers. Mortgage pass-through securities issued by Fannie Mae are guaranteed as to timely payment of principal and interest by Fannie Mae but are not backed by the full faith and credit of the U.S. Treasury.

Resets. The interest rates paid on the Adjustable Rate Mortgage Securities (“ARMs”) in which the Portfolios may invest generally are readjusted or reset at intervals of one year or less to an increment over some predetermined interest rate index. There are two main categories of indices: those based on U.S. Treasury securities and those derived from a calculated measure, such

as a cost of funds index or a moving average of mortgage rates. Commonly utilized indices include the one-year and five-year constant maturity Treasury Note rates, the three-month Treasury Bill rate, the 180-day Treasury Bill rate, rates on longer-term Treasury securities, the National Median Cost of Portfolios, the one-month or three-month London Interbank Offered Rate (LIBOR), the prime rate of a specific bank, or commercial paper rates. Some indices, such as the one-year constant maturity Treasury Note rate, closely mirror changes in market interest rate levels. Others tend to lag changes in market rate levels and tend to be somewhat less volatile.

Caps and Floors. The underlying mortgages which collateralize the ARMs in which the Portfolios may invest will frequently have caps and floors which limit the maximum amount by which the loan rate to the residential borrower may change up or down: (1) per reset or adjustment interval, and (2) over the life of the loan. Some residential mortgage loans restrict periodic adjustments by limiting changes in the borrower's monthly principal and interest payments rather than limiting interest rate changes. These payment caps may result in negative amortization. The value of mortgage securities in which the Portfolios invest may be affected if market interest rates rise or fall faster and farther than the allowable caps or floors on the underlying residential mortgage loans. Additionally, even though the interest rates on the underlying residential mortgages are adjustable, amortization and prepayments may occur, thereby causing the effective maturities of the mortgage securities in which the Portfolios invest to be shorter than the maturities stated in the underlying mortgages.

#### Securities Options

The Portfolios may purchase and write (i.e., sell) put and call options. Such options may relate to particular securities or stock indices, and may or may not be listed on a domestic or foreign securities exchange and may or may not be issued by the Options Clearing Corporation. Options trading is a highly specialized activity that entails greater than ordinary investment risk. Options may be more volatile than the underlying instruments, and therefore, on a percentage basis, an investment in options may be subject to greater fluctuation than an investment in the underlying instruments themselves.

A call option for a particular security gives the purchaser of the option the right to buy, and the writer (seller) the obligation to sell, the underlying security at the stated exercise price at any time prior to the expiration of the option, regardless of the market price of the security. The premium paid to the writer is in consideration for undertaking the obligation under the option contract. A put option for a particular security gives the purchaser the right to sell the security at the stated exercise price at any time prior to the expiration date of the option, regardless of the market price of the security.

Stock index options are put options and call options on various stock indices. In most respects, they are identical to listed options on common stocks. The primary difference between stock options and index options occurs when index options are exercised. In the case of stock options, the underlying security, common stock, is delivered. However, upon the exercise of an index option, settlement does not occur by delivery of the securities comprising the index. The option holder who exercises the index option receives an amount of cash if the closing level of the

stock index upon which the option is based is greater than, in the case of a call, or less than, in the case of a put, the exercise price of the option. This amount of cash is equal to the difference between the closing price of the stock index and the exercise price of the option expressed in dollars times a specified multiple. A stock index fluctuates with changes in the market value of the stocks included in the index. For example, some stock index options are based on a broad market index, such as the Standard & Poor's 500® Index or the Value Line Composite Index or a narrower market index, such as the Standard & Poor's 100®. Indices may also be based on an industry or market segment, such as the NYSE Arca Oil Index or the Computer and Business Equipment Index. Options on stock indices are currently traded on the Chicago Board Options Exchange, the New York Stock Exchange (“NYSE”), and the NASDAQ OMX PHLX.

A Portfolio’s obligation to sell an instrument subject to a call option written by it, or to purchase an instrument subject to a put option written by it, may be terminated prior to the expiration date of the option by the Portfolios’ execution of a closing purchase transaction, which is effected by purchasing on an exchange an option of the same series (i.e., same underlying instrument, exercise price and expiration date) as the option previously written. A closing purchase transaction will ordinarily be effected to realize a profit on an outstanding option, to prevent an underlying instrument from being called, to permit the sale of the underlying instrument or to permit the writing of a new option containing different terms on such underlying instrument. The cost of such a liquidation purchase plus transactions costs may be greater than the premium received upon the original option, in which event a Portfolio will have incurred a loss in the transaction. There is no assurance that a liquid secondary market will exist for any particular option. An option writer unable to effect a closing purchase transaction will not be able to sell the underlying instrument until the option expires or the optioned instrument is delivered upon exercise. In such circumstances, the writer will be subject to the risk of market decline or appreciation in the instrument during such period.

If an option purchased by a Portfolio expires unexercised, the Portfolio realizes a loss equal to the premium paid. If the Portfolio enters into a closing sale transaction on an option purchased by it, the Portfolio will realize a gain if the premium received by the Portfolio on the closing transaction is more than the premium paid to purchase the option, or a loss if it is less. If an option written by the Portfolio expires on the stipulated expiration date or if the Portfolio enters into a closing purchase transaction, it will realize a gain (or loss if the cost of a closing purchase transaction exceeds the net premium received when the option is sold). If an option written by the Portfolio is exercised, the proceeds of the sale will be increased by the net premium originally received and the Portfolio will realize a gain or loss.

Certain Risks Regarding Options. There are several risks associated with transactions in options. For example, there are significant differences between the securities and options markets that could result in an imperfect correlation between these markets, causing a given transaction not to achieve its objectives. In addition, a liquid secondary market for particular options, whether traded over-the-counter or on an exchange, may be absent for reasons which include the following: there may be insufficient trading interest in certain options; restrictions may be imposed by an exchange on opening transactions or closing transactions or both; trading halts, suspensions or other restrictions may be imposed with respect to particular classes or series of options or

underlying securities or currencies; unusual or unforeseen circumstances may interrupt normal operations on an exchange; the facilities of an exchange or the Options Clearing Corporation may not at all times be adequate to handle current trading value; or one or more exchanges could, for economic or other reasons, decide or be compelled at some future date to discontinue the trading of options (or a particular class or series of options), in which event the secondary market on that exchange (or in that class or series of options) would cease to exist, although outstanding options that had been issued by the Options Clearing Corporation as a result of trades on that exchange would continue to be exercisable in accordance with their terms.

Successful use by the Portfolios of options on stock indices will be subject to the ability of the Adviser to correctly predict movements in the directions of the stock market. This requires different skills and techniques than predicting changes in the prices of individual securities. In addition, a Portfolio's ability to effectively hedge all or a portion of its security holdings, in anticipation of or during a market decline, through transactions in put options on stock indices, depends on the degree to which price movements in the underlying index correlate with the price movements of the securities held by the Portfolios. Inasmuch as a Portfolio's securities will not duplicate the components of an index, the correlation will not be perfect. Consequently, a Portfolio bears the risk that the prices of its securities being hedged will not move in the same amount as the prices of its put options on the stock indices. It is also possible that there may be a negative correlation between the index and the Portfolios' securities that would result in a loss on both such securities and the options on stock indices acquired by the Portfolios.

The hours of trading for options may not conform to the hours during which the underlying securities are traded. To the extent that the options markets close before the markets for the underlying securities, significant price and rate movements can take place in the underlying markets that cannot be reflected in the options markets. The purchase of options is a highly specialized activity that involves investment techniques and risks different from those associated with ordinary securities transactions. The purchase of stock index options involves the risk that the premium and transaction costs paid by a Portfolio in purchasing an option will be lost as a result of unanticipated movements in prices of the securities comprising the stock index on which the option is based.

There is no assurance that a liquid secondary market on an options exchange will exist for any particular option, or at any particular time, and for some options no secondary market on an exchange or elsewhere may exist. If a Portfolio is unable to close out a call option on securities that it has written before the option is exercised, the Portfolio may be required to purchase the optioned securities in order to satisfy its obligation under the option to deliver such securities. If a Portfolio is unable to effect a closing sale transaction with respect to options on securities that it has purchased, it would have to exercise the option in order to realize any profit and would incur transaction costs upon the purchase and sale of the underlying securities.

Cover for Options Positions. Transactions using options (other than options that the Portfolios have purchased) expose the Portfolios to an obligation to another party. The Portfolios will not enter into any such transactions unless it owns either (i) an offsetting ("covered") position

in securities or other options or (ii) cash or liquid securities with a value sufficient at all times to cover its potential obligations not covered as provided in (i) above.

Options on Futures Contracts. A Portfolio may purchase and sell options on the same types of futures in which it may invest. Options on futures are similar to options on underlying instruments except that options on futures give the purchaser the right, in return for the premium paid, to assume a position in a futures contract (a long position if the option is a call and a short position if the option is a put), rather than to purchase or sell the futures contract, at a specified exercise price at any time during the period of the option. Upon exercise of the option, the delivery of the futures position by the writer of the option to the holder of the option will be accompanied by the delivery of the accumulated balance in the writer's futures margin account which represents the amount by which the market price of the futures contract, at exercise, exceeds (in the case of a call) or is less than (in the case of a put) the exercise price of the option on the futures contract. Purchasers of options who fail to exercise their options prior to the exercise date suffer a loss of the premium paid.

#### Dealer Options

The Portfolios may engage in transactions involving dealer options as well as exchange-traded options. Certain additional risks are specific to dealer options. While the Portfolios might look to a clearing corporation to exercise exchange-traded options, if the Portfolios were to purchase a dealer option it would need to rely on the dealer from which it purchased the option to perform if the option were exercised. Failure by the dealer to do so would result in the loss of the premium paid by the Portfolios as well as loss of the expected benefit of the transaction.

Exchange-traded options generally have a continuous liquid market while dealer options may not. Consequently, a Portfolio may generally be able to realize the value of a dealer option it has purchased only by exercising or reselling the option to the dealer who issued it. Similarly, when a Portfolio writes a dealer option, the Portfolios may generally be able to close out the option prior to its expiration only by entering into a closing purchase transaction with the dealer to whom the Portfolio originally wrote the option. While the Portfolios will seek to enter into dealer options only with dealers who will agree to and which are expected to be capable of entering into closing transactions with the Portfolios, there can be no assurance that the Portfolios will at any time be able to liquidate a dealer option at a favorable price at any time prior to expiration. Unless the a Portfolio, as a covered dealer call option writer, is able to effect a closing purchase transaction, it will not be able to liquidate securities (or other assets) used as cover until the option expires or is exercised. In the event of insolvency of the other party, the Portfolio may be unable to liquidate a dealer option. With respect to options written by the Portfolio, the inability to enter into a closing transaction may result in material losses to the Portfolio.

The Staff of the SEC has taken the position that purchased dealer options are illiquid securities. In such cases, the dealer option would be considered illiquid only to the extent the maximum purchase price under the formula exceeds the intrinsic value of the option. Accordingly, the Portfolios will treat dealer options as subject to the Portfolios' limitation on illiquid securities.

If the SEC changes its position on the liquidity of dealer options, the Portfolios will change their treatment of such instruments accordingly.

### Spread Transactions

The Portfolios may purchase covered spread options from securities dealers. These covered spread options are not presently exchange-listed or exchange-traded. The purchase of a spread option gives a Portfolio the right to put securities that it owns at a fixed dollar spread or fixed yield spread in relationship to another security that the Portfolios does not own, but which is used as a benchmark. The risk to the Portfolio, in addition to the risks of dealer options described above, is the cost of the premium paid as well as any transaction costs. The purchase of spread options will be used to protect the Portfolio against adverse changes in prevailing credit quality spreads, i.e., the yield spread between high quality and lower quality securities. This protection is provided only during the life of the spread options.

### Repurchase Agreements

The Portfolios may enter into repurchase agreements. In a repurchase agreement, an investor purchases a security (known as the "underlying security") from a securities dealer or bank. Any such dealer or bank must be deemed creditworthy by the Adviser. At that time, the bank or securities dealer agrees to repurchase the underlying security at a mutually agreed upon price on a designated future date. The repurchase price may be higher than the purchase price, the difference being income to the Portfolios, or the purchase and repurchase prices may be the same, with interest at an agreed upon rate due to the Portfolios on repurchase. In either case, the income to the Portfolios generally will be unrelated to the interest rate on the underlying securities. Repurchase agreements must be "fully collateralized," in that the market value of the underlying securities (including accrued interest) must at all times be equal to or greater than the repurchase price. Therefore, a repurchase agreement can be considered a loan collateralized by the underlying securities.

Repurchase agreements are generally for a short period of time, often less than a week, and will generally be used by the Portfolios to invest excess cash or as part of a temporary defensive strategy. Repurchase agreements that do not provide for payment within seven days will be treated as illiquid securities. In the event of a bankruptcy or other default by the seller of a repurchase agreement, the Portfolios could experience both delays in liquidating the underlying security and losses. These losses could result from: (a) possible decline in the value of the underlying security while the Portfolios are seeking to enforce their rights under the repurchase agreement; (b) possible reduced levels of income or lack of access to income during this period; and (c) expenses of enforcing their rights.

### Futures Contracts

A futures contract provides for the future sale by one party and purchase by another party of a specified amount of a specific financial instrument (e.g., units of a stock index) for a specified

price, date, time and place designated at the time the contract is made. Brokerage fees are incurred when a futures contract is bought or sold and margin deposits must be maintained. Entering into a contract to buy is commonly referred to as buying or purchasing a contract or holding a long position. Entering into a contract to sell is commonly referred to as selling a contract or holding a short position.

Unlike when a Portfolio purchases or sells a security, no price would be paid or received by the Portfolios upon the purchase or sale of a futures contract. Upon entering into a futures contract, and to maintain the Portfolio's open positions in futures contracts, the Portfolio would be required to deposit with its custodian or futures broker in a segregated account in the name of the futures broker an amount of cash, U.S. government securities, suitable money market instruments, or other liquid securities, known as "initial margin." The margin required for a particular futures contract is set by the exchange on which the contract is traded, and may be significantly modified from time to time by the exchange during the term of the contract. Futures contracts are customarily purchased and sold on margins that may range upward from less than 5% of the value of the contract being traded.

If the price of an open futures contract changes (by increase in underlying instrument or index in the case of a sale or by decrease in the case of a purchase) so that the loss on the futures contract reaches a point at which the margin on deposit does not satisfy margin requirements, the broker will require an increase in the margin. However, if the value of a position increases because of favorable price changes in the futures contract so that the margin deposit exceeds the required margin, the broker will pay the excess to the Portfolios.

These subsequent payments, called "variation margin," to and from the futures broker, are made on a daily basis as the price of the underlying assets fluctuate making the long and short positions in the futures contract more or less valuable, a process known as "marking to the market." Each Portfolios expects to earn interest income on its margin deposits.

Although certain futures contracts, by their terms, require actual future delivery of and payment for the underlying instruments, in practice most futures contracts are usually closed out before the delivery date. Closing out an open futures contract purchase or sale is effected by entering into an offsetting futures contract sale or purchase, respectively, for the same aggregate amount of the identical underlying instrument or index and the same delivery date. If the offsetting purchase price is less than the original sale price, a Portfolio realizes a gain; if it is more, the Portfolio realizes a loss. Conversely, if the offsetting sale price is more than the original purchase price, a Portfolio realize a gain; if it is less, a Portfolio realizes a loss. The transaction costs must also be included in these calculations. There can be no assurance, however, that a Portfolio will be able to enter into an offsetting transaction with respect to a particular futures contract at a particular time. If a Portfolio is not able to enter into an offsetting transaction, the Portfolios will continue to be required to maintain the margin deposits on the futures contract.

For example, one contract in the Financial Times Stock Exchange 100 Index future is a contract to buy 25 pounds sterling multiplied by the level of the UK Financial Times 100 Share Index on a given future date. Settlement of a stock index futures contract may or may not be in the underlying instrument or index. If not in the underlying instrument or index, then settlement will be made in cash, equivalent over time to the difference between the contract price and the actual price of the underlying asset at the time the stock index futures contract expires.

#### Regulation as a Commodity Pool Operator

The Trust, on behalf of the Portfolios, has filed with the National Futures Association, a notice claiming an exclusion from the definition of the term "commodity pool operator" under the Commodity Exchange Act ("CEA"), as amended, and the rules of the Commodity Futures Trading Commission ("CFTC") promulgated thereunder, with respect to the Portfolios' operations. Accordingly, the Portfolios are not subject to registration or regulation as a commodity pool operator.

#### When-Issued, Forward Commitments and Delayed Settlements

The Portfolios may purchase and sell securities on a when-issued, forward commitment or delayed settlement basis.

The Portfolios do not intend to engage in these transactions for speculative purposes but only in furtherance of their investment objectives.

The Portfolios will purchase securities on a when-issued, forward commitment or delayed settlement basis only with the intention of completing the transaction. If deemed advisable as a matter of investment strategy, however, a Portfolio may dispose of or renegotiate a commitment after it is entered into, and may sell securities it has committed to purchase before those securities are delivered to the Portfolio on the settlement date. In these cases the Portfolios may realize a taxable capital gain or loss. When a Portfolio engage in when-issued, forward commitment and delayed settlement transactions, it relies on the other party to consummate the trade. Failure of such party to do so may result in a Portfolio incurring a loss or missing an opportunity to obtain a price credited to be advantageous.

The market value of the securities underlying a when-issued purchase, forward commitment to purchase securities, or a delayed settlement and any subsequent fluctuations in their market value is taken into account when determining the market value of a Portfolio starting on the day the Portfolios agrees to purchase the securities. A Portfolio does not earn interest on the securities it has committed to purchase until it has paid for and delivered on the settlement date.

#### Illiquid and Restricted Securities

Each Portfolio may invest up to 15% of its net assets in illiquid securities. If illiquid investments ever exceed 15% of a Portfolio's net assets, the Portfolios will reduce illiquid

investments back down to 15% or less. Illiquid securities include securities subject to contractual or legal restrictions on resale (e.g., because they have not been registered under the Securities Act of 1933 (“Securities Act”) and securities that are otherwise not readily marketable (e.g., because trading in the security is suspended or because market makers do not exist or will not entertain bids or offers). Securities that have not been registered under the Securities Act are referred to as private placements or restricted securities and are purchased directly from the issuer or in the secondary market. Foreign securities that are freely tradable in their principal markets are not considered to be illiquid.

Restricted and other illiquid securities may be subject to the potential for delays on resale and uncertainty in valuation. The Portfolios might be unable to dispose of illiquid securities promptly or at reasonable prices and might thereby experience difficulty in satisfying redemption requests from shareholders. The Portfolios might have to register restricted securities in order to dispose of them, resulting in additional expense and delay. Adverse market conditions could impede such a public offering of securities.

A large institutional market exists for certain securities that are not registered under the Securities Act, including foreign securities. The fact that there are contractual or legal restrictions on resale to the general public or to certain institutions may not be indicative of the liquidity of such investments. Rule 144A under the Securities Act allows such a broader institutional trading market for securities otherwise subject to restrictions on resale to the general public. Rule 144A establishes a "safe harbor" from the registration requirements of the Securities Act for resale of certain securities to qualified institutional buyers. Rule 144A has produced enhanced liquidity for many restricted securities, and market liquidity for such securities may continue to expand as a result of this regulation and the consequent existence of the PORTAL system, which is an automated system for the trading, clearance and settlement of unregistered securities of domestic and foreign issuers sponsored by the Financial Industry Regulatory Authority.

Under guidelines adopted by the Board, the Adviser of the Portfolios may determine that particular Rule 144A securities, and commercial paper issued in reliance on the private placement exemption from registration afforded by Section 4(a)(2) of the Securities Act, are liquid even though they are not registered. A determination of whether such a security is liquid or not is a question of fact. In making this determination, the Adviser will consider, as it deems appropriate under the circumstances and among other factors: (1) the frequency of trades and quotes for the security; (2) the number of dealers willing to purchase or sell the security; (3) the number of other potential purchasers of the security; (4) dealer undertakings to make a market in the security; (5) the nature of the security (e.g., debt or equity, date of maturity, terms of dividend or interest payments, and other material terms) and the nature of the marketplace trades (e.g., the time needed to dispose of the security, the method of soliciting offers, and the mechanics of transfer); and (6) the rating of the security and the financial condition and prospects of the issuer. In the case of commercial paper, the Adviser will also determine that the paper (1) is not traded flat or in default as to principal and interest, and (2) is rated in one of the two highest rating categories by at least two Nationally Recognized Statistical Rating Organization (“NRSRO”) or, if only one NRSRO

rates the security, by that NRSRO, or, if the security is unrated, the Adviser determines that it is of equivalent quality.

Rule 144A securities and Section 4(a)(2) commercial paper that have been deemed liquid as described above will continue to be monitored by the Adviser to determine if the security is no longer liquid as the result of changed conditions. Investing in Rule 144A securities or Section 4(a)(2) commercial paper could have the effect of increasing the amount of the Portfolios' assets invested in illiquid securities if institutional buyers are unwilling to purchase such securities.

### Lending Portfolio Securities

For the purpose of achieving income, the Portfolios may lend their securities, provided (1) the loan is secured continuously by collateral consisting of U.S. government securities or cash or cash equivalents (cash, U.S. government securities, negotiable certificates of deposit, bankers' acceptances or letters of credit) maintained on a daily mark-to-market basis in an amount at least equal to the current market value of the securities loaned, (2) the Portfolios may at any time call the loan and obtain the return of securities loaned, (3) the Portfolios will receive any interest or dividends received on the loaned securities, minus lender rebate and agent bank fees and (4) the aggregate value of the securities loaned will not at any time exceed one-third of the total assets of the Portfolios. Total assets of the Portfolios include securities and cash collateral posted by the borrower.

### Short Sales

The Portfolios may sell securities short involving the use of derivative instruments and to offset potential declines in long positions in similar securities. A short sale is a transaction in which the Portfolios sell a security it does not own or have the right to acquire (or that it owns but does not wish to deliver) in anticipation that the market price of that security will decline.

When the Portfolios make a short sale, the broker-dealer through which the short sale is made must borrow the security sold short and deliver it to the party purchasing the security. The Portfolios are required to make a margin deposit in connection with such short sales; the Portfolios may have to pay a fee to borrow particular securities and will often be obligated to pay over any dividends and accrued interest on borrowed securities.

If the price of the security sold short increases between the time of the short sale and the time the Portfolios cover their short position, the Portfolios will incur a loss; conversely, if the price declines, the Portfolios will realize a capital gain. Any gain will be decreased, and any loss increased, by the transaction costs described above. The successful use of short selling may be adversely affected by imperfect correlation between movements in the price of the security sold short and the securities being hedged.

To the extent the Portfolios sell securities short, they will provide collateral to the broker-dealer.

## Swap Agreements

The Portfolios may enter into interest rate, index and currency exchange rate swap agreements in an attempt to obtain a particular desired return at a lower cost to the Portfolios than if they had invested directly in an instrument that yielded that desired return. Swap agreements are two-party contracts entered into primarily by institutional investors for periods ranging from a few weeks to more than one year. In a standard "swap" transaction, two parties agree to exchange the returns (or differentials in rates of returns) earned or realized on particular predetermined investments or instruments. The gross returns to be exchanged or "swapped" between the parties are calculated with respect to a "notional amount," i.e., the return on or increase in value of a particular dollar amount invested at a particular interest rate, in a particular foreign currency, or in a "basket" of securities representing a particular index. The "notional amount" of the swap agreement is only a fictive basis on which to calculate the obligations the parties to a swap agreement have agreed to exchange. The Portfolios' obligations (or rights) under a swap agreement will generally be equal only to the amount to be paid or received under the agreement based on the relative values of the positions held by each party to the agreement (the "net amount").

Whether the Portfolios' use of swap agreements enhance the Portfolios' total return will depend on the Adviser's ability correctly to predict whether certain types of investments are likely to produce greater returns than other investments. Because they are two-party contracts and may have terms of greater than seven days, swap agreements may be considered to be illiquid. Moreover, the Portfolios bear the risk of loss of the amount expected to be received under a swap agreement in the event of the default or bankruptcy of a swap agreement counterparty. The Adviser will cause the Portfolios to enter into swap agreements only with counterparties that would be eligible for consideration as repurchase agreement counterparties under the Portfolios' repurchase agreement guidelines. The swap market is a relatively new market and is largely unregulated. It is possible that developments in the swaps market, including potential government regulation, could adversely affect the Portfolios' ability to terminate existing swap agreements or to realize amounts to be received under such agreements.

Certain swap agreements are exempt from most provisions of the CEA and, therefore, are not regulated as futures or commodity option transactions under the CEA, pursuant to regulations of the CFTC. To qualify for this exemption, a swap agreement must be entered into by "eligible participants," which include the following, provided the participants' total assets exceed established levels: a bank or trust company, savings association or credit union, insurance company, investment company subject to regulation under the 1940 Act, commodity pool, corporation, partnership, proprietorship, organization, trust or other entity, employee benefit plan, governmental entity, broker-dealer, futures commission merchant, natural person, or regulated foreign person. To be eligible, natural persons and most other entities must have total assets exceeding \$10 million; commodity pools and employees benefit plans must have assets exceeding \$5 million. In addition, an eligible swap transaction must meet three conditions. First, the swap agreement may not be part of a fungible class of agreements that are standardized as to their material economic terms. Second, the creditworthiness of parties with actual or potential obligations under the swap agreement must be a material consideration in entering into or

determining the terms of the swap agreement, including pricing, cost or credit enhancement terms. Third, swap agreements may not be entered into and traded on or through a multilateral transaction execution facility.

#### Certain Investment Techniques and Derivatives Risk

When the Adviser uses investment techniques such as margin, leverage and short sales, and forms of financial derivatives, such as options and futures, an investment in the Portfolios may be more volatile than investments in other mutual funds. Although the intention is to use such investment techniques and derivatives to minimize risk to the Portfolios, as well as for speculative purposes, there is the possibility that improper implementation of such techniques and derivative strategies or unusual market conditions could result in significant losses to the Portfolios. Derivatives are used to limit risk in the Portfolios or to enhance investment return and have a return tied to a formula based upon an interest rate, index, price of a security, or other measurement. Derivatives involve special risks, including: (1) the risk that interest rates, securities prices and currency markets will not move in the direction that the Adviser anticipates; (2) imperfect correlation between the price of derivative instruments and movements in the prices of the securities, interest rates or currencies being hedged; (3) the fact that skills needed to use these strategies are different than those needed to select securities; (4) the possible absence of a liquid secondary market for any particular instrument and possible exchange imposed price fluctuation limits, either of which may make it difficult or impossible to close out a position when desired; (5) the risk that adverse price movements in an instrument can result in a loss substantially greater than the Portfolios' initial investment in that instrument (in some cases, the potential loss is unlimited); (6) particularly in the case of privately-negotiated instruments, the risk that the counterparty will not perform its obligations, or that penalties could be incurred for positions held less than the required minimum holding period, which could leave the Portfolios worse off than if they had not entered into the position; and (7) the inability to close out certain hedged positions to avoid adverse tax consequences. In addition, the use of derivatives for non-hedging purposes (that is, to seek to increase total return) is considered a speculative practice and may present an even greater risk of loss than when used for hedging purposes.

#### Temporary Defensive Positions

To respond to adverse market, economic, political or other conditions, a Portfolio may invest 100% of its total assets, without limitation, in high-quality short-term debt securities and money market instruments. A Portfolio may be invested in these instruments for extended periods, depending on the Adviser's assessment of market conditions. These short-term debt securities and money market instruments include shares of other mutual funds, commercial paper, certificates of deposit, bankers' acceptances, U.S. Government securities and repurchase agreements. While a Portfolio is in a defensive position, the opportunity to achieve its investment objective will be limited. Furthermore, to the extent that a Portfolio invests in money market mutual funds for its cash position, there will be some duplication of expenses because a Portfolio would bear its pro-rata portion of such money market funds' advisory fees and operational fees. A Portfolio may also invest a substantial portion of its assets in such instruments at any time to maintain liquidity or pending selection of investments in accordance with its policies.

# INVESTMENT RESTRICTIONS

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Each Portfolio has adopted the following investment restrictions that may not be changed without approval by a “majority of the outstanding shares” of the Portfolio which, as used in this SAI, means the vote of the lesser of (a) 67% or more of the shares of the Portfolio represented at a meeting, if the holders of more than 50% of the outstanding shares of the Portfolio are present or represented by proxy, or (b) more than 50% of the outstanding shares of the Portfolio.

1. Borrowing Money. A Portfolio will not borrow money, except: (a) from a bank, provided that immediately after such borrowing there is an asset coverage of 300% for all borrowings of the Portfolio; or (b) from a bank or other persons for temporary purposes only, provided that such temporary borrowings are in an amount not exceeding 5% of the Portfolio’s total assets at the time when the borrowing is made.

2. Senior Securities. A Portfolio will not issue senior securities. This limitation is not applicable to activities that may be deemed to involve the issuance or sale of a senior security by the Portfolios, provided that the Portfolio’s engagement in such activities is consistent with or permitted by the 1940 Act, the rules and regulations promulgated thereunder or interpretations of the SEC or its staff.

3. Underwriting. A Portfolio will not act as underwriter of securities issued by other persons. This limitation is not applicable to the extent that, in connection with the disposition of securities (including restricted securities), the Portfolio may be deemed an underwriter under certain federal securities laws.

4. Real Estate. A Portfolio will not purchase or sell real estate. This limitation is not applicable to investments in marketable securities that are secured by or represent interests in real estate. This limitation does not preclude the Portfolio from investing in mortgage-related securities or investing in companies engaged in the real estate business or that have a significant portion of their assets in real estate (including real estate investment trusts).

5. Commodities. A Portfolio will not purchase or sell commodities unless acquired as a result of ownership of securities or other investments. This limitation does not preclude the Portfolios from purchasing or selling options or futures contracts, from investing in securities or other instruments backed by commodities or from investing in companies, which are engaged in a commodities business or have a significant portion of their assets in commodities.

6. Loans. A Portfolio will not make loans to other persons, except: (a) by loaning securities; (b) by engaging in repurchase agreements; or (c) by purchasing nonpublicly offered debt securities. For purposes of this limitation, the term “loans” shall not include the purchase of a portion of an issue of publicly distributed bonds, debentures or other securities.

7. Concentration. A Portfolio will not invest 25% or more of its total assets in a particular industry or group of industries. A Portfolio will not invest 25% or more of its total assets in any investment company that so concentrates. This limitation is not applicable to investments in obligations issued or guaranteed by the U.S. government, its agencies and instrumentalities or repurchase agreements with respect thereto.

**THE FOLLOWING ARE ADDITIONAL INVESTMENT LIMITATIONS OF THE PORTFOLIOS. THE FOLLOWING RESTRICTIONS ARE DESIGNATED AS NON-FUNDAMENTAL AND MAY BE CHANGED BY THE BOARD OF TRUSTEES WITHOUT THE APPROVAL OF SHAREHOLDERS.**

1. Pledging. A Portfolio will not mortgage, pledge, hypothecate or in any manner transfer, as security for indebtedness, any assets of the Portfolio except as may be necessary in connection with borrowings described in limitation (1) above. Margin deposits, security interests, liens and collateral arrangements with respect to transactions involving options, futures contracts, short sales and other permitted investments and techniques are not deemed to be a mortgage, pledge or hypothecation of assets for purposes of this limitation.

2. Borrowing. A Portfolio will not purchase any security while borrowings representing more than one third of their total assets are outstanding.

3. Margin Purchases. A Portfolio will not purchase securities or evidences of interest thereon on "margin." This limitation is not applicable to short-term credit obtained by the Portfolios for the clearance of purchases and sales or redemption of securities, or to arrangements with respect to transactions involving options, futures contracts, short sales and other permitted investment techniques.

4. Illiquid Investments. A Portfolio will not invest 15% or more of its net assets in securities for which there are legal or contractual restrictions on resale and other illiquid securities. If, through a change in values, net assets or other circumstances, the Portfolio was in a position where more than 15% of its net assets was invested in illiquid securities, it would seek to take appropriate steps to protect liquidity.

If a restriction on a Portfolio's investments is adhered to at the time an investment is made, a subsequent change in the percentage of the Portfolio's assets invested in certain securities or other instruments, or change in average duration of the Portfolio's investment holdings, resulting from changes in the value of the Portfolio's total assets, will not be considered a violation of the restriction; provided, however, that the asset coverage requirement applicable to borrowings shall be maintained in the manner contemplated by applicable law.

# POLICIES AND PROCEDURES FOR DISCLOSURE OF PORTFOLIO HOLDINGS

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The Trust has adopted policies and procedures that govern the disclosure of the Portfolios' holdings. These policies and procedures are designed to ensure that such disclosure is in the best interests of the Portfolios' shareholders.

It is the Trust's policy to: (1) ensure that any disclosure of holdings information is in the best interest of Trust shareholders; (2) protect the confidentiality of holdings information; (3) have procedures in place to guard against personal trading based on the information; and (4) ensure that the disclosure of holdings information does not create conflicts between the interests of the Trust's shareholders and those of the Trust's affiliates.

The Portfolios disclose their holdings by mailing its annual and semi-annual reports to shareholders approximately two months after the end of the fiscal year and semi-annual period. In addition, the Portfolios will disclose their holdings reports on Forms N-CSR and Form N-PORT approximately two months after the end of each quarter/semi-annual period.

The Portfolios may choose to make holdings information available to rating agencies such as Lipper, Morningstar or Bloomberg earlier and more frequently on a confidential basis. The Portfolios may also choose to make holdings information available more frequently to insurance companies with whom the Portfolios have signed a participation agreement. Upon receipt of holdings information, insurance companies are permitted to disclose to third parties only broad statistical data which summarizes the nature of holdings (including, but not limited to, net equity exposure statistics).

Under limited circumstances, as described below, the Portfolios' holdings may be disclosed to, or known by, certain third parties in advance of their filing with the SEC on Form N-CSR or Form N-PORT. In each case, a determination has been made that such advance disclosure is supported by a legitimate business purpose and that the recipient is subject to a duty to keep the information confidential and to not trade on any material non-public information.

- **The Adviser or Sub-Adviser.** Personnel of the Adviser or Sub-Adviser, including personnel responsible for managing the Portfolios' investment holdings, may have full daily access to the Portfolios' investment holdings because that information is necessary in order for the Adviser or Sub-Adviser to provide its management, administrative, and investment services to the Portfolios. As required for purposes of analyzing the impact of existing and future market changes on the prices, availability, demand and liquidity of such securities, as well as for the assistance of Portfolio Managers in the trading of such securities, the Adviser's or Sub-Adviser's personnel may also release and discuss certain holdings with various broker-dealers.

- **Ultimus Fund Solutions, LLC** is the transfer agent, fund accountant and administrator for the Portfolios; therefore, its personnel have full daily access to the Portfolios' holdings because that information is necessary in order for it to provide the agreed-upon services for the Trust.
- **Fifth Third Bank** is the custodian for the Portfolios; therefore, its personnel have full daily access to the Portfolios' holdings because that information is necessary in order for it to provide the agreed-upon services for the Portfolios.
- **Deloitte & Touche LLP** is the Portfolios' independent registered public accounting firm; therefore, its personnel have access to the Portfolios' holdings in connection with auditing of the Portfolios' annual financial statements and providing assistance and consultation in connection with SEC filings.
- **Thompson Hine LLP** is counsel to the Trust; therefore, its personnel have access to the Portfolios' holdings in connection with the review of the Portfolios' annual and semi-annual shareholder reports and SEC filings.
- **Counsel to the Independent Trustees.** Counsel to the Independent Trustees and its personnel have access to each Portfolio's portfolio holdings in connection with the review of each Portfolio's annual and semi-annual shareholder reports and SEC filings.
- **Insurance Company Participants:** The Portfolios are sold exclusively through insurance company separate accounts. Insurance companies with whom the Portfolios have signed a participation agreement may request due diligence information from time to time on various aspects of each Portfolio's holdings, to gauge risk and asset class exposure and for other due diligence purposes. This information is used only for internal due diligence by the insurance companies and will not be disclosed to third parties or used for any other purposes, except as explicitly permitted above.
- **Derivatives Risk Consultant:** The Trust has engaged a derivatives risk consultant ("Consultant") to consult with the Board, and the Adviser, regarding the effectiveness of derivatives risk management. The Consultant therefore may have access to the Fund's portfolio holdings in order to provide such services to the Trust.

**Additions to List of Approved Recipients.** The Trust's Chief Compliance Officer is the person responsible, and whose prior approval is required, for any disclosure of the Portfolios' securities at any time or to any persons other than those described above. In such cases, the recipient must have a legitimate business need for the information and must be subject to a duty to keep the information confidential and to not trade on any material non-public information. There are no ongoing arrangements in place with respect to the disclosure of holdings. In no event shall the Portfolios, the Adviser, the Sub-Adviser, or any other party receive any direct or indirect compensation in connection with the disclosure of information about the Portfolio's holdings.

**Compliance with Portfolio Holdings Disclosure Procedures.** The Trust’s Chief Compliance Officer will report periodically to the Board with respect to compliance with the Portfolios’ holdings disclosure procedures, and from time to time will provide the Board any updates to the holdings disclosure policies and procedures.

There is no assurance that the Trust’s policies on disclosure of holdings will protect the Portfolio from the potential misuse of holdings information by individuals or firms in possession of that information.

## **MANAGEMENT**

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The business of the Trust is managed under the direction of the Board in accordance with the Agreement and Declaration of Trust and the Trust’s By-laws (the “Governing Documents”), which have been filed with the SEC and are available upon request. The Board consists of seven (6) individuals, all of whom are not “interested persons” (as defined under the 1940 Act) of the Trust or the Adviser (“Independent Trustees”). Pursuant to the Governing Documents Board, the Trustees shall elect officers including a President, a Secretary, a Treasurer, a Principal Executive Officer, Principal Accounting Officer and Chief Compliance Officer. The Board retains the power to conduct, operate and carry on the business of the Trust and has the power to incur and pay any expenses, which, in the opinion of the Board, are necessary or incidental to carry out any of the Trust’s purposes. The Board, officers, employees and agents of the Trust, when acting in such capacities, shall not be subject to any personal liability except for his or her own bad faith, willful misfeasance, gross negligence or reckless disregard of his or her duties.

### **Board Leadership Structure**

The Trust is led by Anthony Hertl, an Independent Trustee, who has served as the Chairman of the Board since July 2013. The Board of Trustees is comprised of Mr. Hertl and, five (5) additional Independent Trustees. Under certain 1940 Act governance guidelines that apply to the Trust, the Independent Trustees will meet in executive session, at least quarterly. Pursuant to the Trust’s Agreement and Declaration of Trust and By-Laws, the Chairman of the Board is responsible for (a) presiding at board meetings, (b) calling special meetings on an as-needed basis, (c) executing and administering of Trust policies including (i) setting the agendas for board meetings and (ii) providing information to board members in advance of each board meeting and between board meetings. Generally, the Trust believes it best to have a non-executive Chairman of the Board, who together with the President (principal executive officer), are seen by our shareholders, business partners and other stakeholders as providing strong leadership. The Trust believes that its Chairman, the independent chair of the Audit Committee, and, as an entity, the full Board of Trustees, provide effective leadership that is in the best interests of the Trust, its Funds and Portfolios and each shareholder.

## **Board Risk Oversight**

The Board of Trustees has a standing independent Audit Committee with a separate chair, Mark H. Taylor. The Board is responsible for overseeing risk management, and the full Board regularly engages in discussions of risk management and receives compliance reports that inform its oversight of risk management from its Chief Compliance Officer at quarterly meetings and on an ad hoc basis, when and if necessary. The Audit Committee considers financial and reporting risk within its area of responsibilities. Generally, the Board believes that its oversight of material risks is adequately maintained through the compliance-reporting chain where the Chief Compliance Officer is the primary recipient and communicator of such risk-related information.

## **Trustee Qualifications**

Generally, the Trust believes that each Trustee is competent to serve because of their individual overall merits including: (i) experience, (ii) qualifications, (iii) attributes and (iv) skills.

Anthony J. Hertl has over 20 years of business experience in financial services industry and related fields including serving as chair of the finance committee for the Borough of Interlaken, New Jersey and Vice President-Finance and Administration of Marymount College, holds a Certified Public Accountant designation, serves or has served as a member of other mutual fund boards outside of the Fund Complex and possesses a strong understanding of the regulatory framework under which investment companies must operate based on his years of service to this Board and other fund boards.

Gary W. Lanzen has over 20 years of business experience in the financial services industry, holds a Master's degree in Education Administration, is a Certified Financial Planner ("CFP"), serves as a member of two other mutual fund boards outside of the Fund Complex and possesses a strong understanding of the regulatory framework under which investment companies must operate based on his years of service to this Board and other mutual fund boards.

Mark H. Taylor holds PhD, Masters and Bachelors degrees in Accountancy, is a licensed Certified Public Accountant and has over 30 years of academic and professional experience in the accounting and auditing fields, all of which make him particularly qualified to chair the Trust's Audit Committee. Dr. Taylor is the Director of the Lynn Pippenger School of Accountancy at the Muma College of Business at the University of South Florida and is serving a three-year term as President of the American Accounting Association (AAA) commencing August 2022 (President-Elect 2022-2023, President 2023-2024; Past President 2024-2025). Dr. Taylor previously served as AAA Vice President-Finance, and as President of the Auditing Section of the AAA. Dr. Taylor serves as a member of three other mutual fund boards within the Northern Lights Fund Complex. He served a three-year term on the AICPA's Auditing Standards Board (2010-2012) and previously completed a fellowship in the Professional Practice Group of the Office of the Chief Accountant at the headquarters of the United States Securities Exchange Commission. Dr. Taylor is a member of two research teams that have received grants from the Center for Audit Quality to study how accounting firms' tone-at-the top messaging impacts audit performance and how

auditors manage the process of auditing fair value measurements and other complex estimates in financial statements. Dr. Taylor has published extensively in leading academic accounting journals, has teaching interests in corporate governance and accounting policy as well as auditing and assurance services at the graduate and undergraduate levels, and possesses a strong understanding of the regulatory framework under which investment companies operate.

John V. Palancia has over 30 years of business experience in financial services industry including serving as the Director of Futures Operations for Merrill Lynch, Pierce, Fenner & Smith, Inc. (“Merrill Lynch”). Mr. Palancia holds a Bachelor of Science degree in Economics. He also possesses a strong understanding of risk management, balance sheet analysis and the regulatory framework under which regulated financial entities must operate based on service to Merrill Lynch. Additionally, he is well versed in the regulatory framework under which investment companies must operate and serves as a member of three other fund boards.

Mark D. Gersten has more than 30 years of experience in the financial services industry, having served in executive roles at AllianceBernstein LP and holding key industry positions at Prudential-Bache Securities and PriceWaterhouseCoopers. He also serves as a member of two other mutual fund boards outside of the Fund Complex. Mr. Gersten is a certified public accountant and holds an MBA in accounting. Like other trustees, his experience has given him a strong understanding of the regulatory framework under which investment companies operate.

Mark S. Garbin has more than 30 years of experience in corporate balance sheet and income statement risk management for large asset managers, serving as Managing Principal of Coherent Capital Management LLC since 2007. Mr. Garbin has extensive derivatives experience and has provided consulting services to alternative asset managers. He is both a Chartered Financial Analyst and Professional Risk Manager charterholder and holds advanced degrees in international business. The Trust does not believe any one factor is determinative in assessing a Trustee's qualifications, but that the collective experience of each Trustee makes them each highly qualified.

The Trustees and the executive officers of the Trust are listed below with their present positions with the Trust and principal occupations over at least the last five years. The business address of each Trustee and Officer is 225 Pictoria Drive, Suite 450, Cincinnati, OH 45246. All correspondence to the Trustees and Officers should be directed to c/o Ultimus Fund Solutions, LLP, P.O. Box 541150, Omaha, Nebraska 68154.

***Independent Trustees***

| <b>Name, Address and Year of Birth</b> | <b>Position/Term of Office</b>                             | <b>Principal Occupation During the Past Five Years</b>  | <b>Number of Portfolios in Fund Complex* Overseen by Trustee</b> | <b>Other Directorships held by Trustee During the Past Five Years</b>  |
|--|--|---|--|--|
| Mark Garbin<br>Born in 1951            | Trustee<br>Since 2013                                      | Managing Principal, Coherent Capital Management LLC (since 2007).   | 10   | Northern Lights Variable Trust (for series not affiliated with the Funds since 2013); Two Roads Shared Trust (since 2012); Forethought Variable Insurance Trust (since 2013); Northern Lights Fund Trust (since 2013); OHA Mortgage Strategies Fund (offshore), Ltd. (2014 - 2017); and Altegris KKR Commitments Master Fund (since 2014); OFI Carlyle Global Private Credit Fund (since March 2018) and Independent Director OHA CLO Enhanced Equity II Genpar LLP (since June 2021). |
| Mark D. Gersten<br>Born in 1950        | Trustee<br>Since 2013                                      | Independent Consultant (since 2012).  | 10   | Northern Lights Variable Trust (for series not affiliated with the Funds since 2013); Northern Lights Fund Trust (since 2013); Two Roads Shared Trust (since 2012); Altegris KKR Commitments Master Fund (since 2014); previously, Ramius Archview Credit and Distressed Fund (2015-2017); Schroder Global Series Trust (2012 - 2017).   |
| Anthony J. Hertl<br>Born in 1950       | Trustee<br>Since 2005;<br>Chairman of the Board since 2013 | Retired, previously held several positions in a major Wall Street firm including Capital Markets Controller, Director of Global Taxation, and CFO of the Specialty Finance Group. | 10   | Northern Lights Variable Trust (for series not affiliated with the Funds since 2006); Northern Lights Fund Trust (since 2005); Alternative Strategies Fund (since 2010); Satuit Capital Management Trust (2007-2019).  |
| Gary W. Lanzen<br>Born in 1954         | Trustee<br>Since 2005                                      | Retired since 2012. Formerly, Founder, President, and Chief Investment Officer, Orizon  | 10   | Northern Lights Variable Trust (for series not affiliated with the Funds since 2006); Northern Lights Fund Trust (since 2005); AdvisorOne Funds (since 2003); Alternative Strategies   |

|                                  |  |   |    |   |
|----------------------------------|--|---|----|---|
|                                  |  | Investment Counsel, Inc. (2000-2012).   |    | Fund (since 2010); and previously, CLA Strategic Allocation Fund (2014-2015).   |
| John V. Palancia<br>Born in 1954 | Trustee<br>Since 2011  | Retired (since 2011). Formerly, Director of Futures Operations, Merrill Lynch, Pierce, Fenner & Smith Inc. (1975-2011).   | 10 | Northern Lights Variable Trust (for series not affiliated with the Funds since 2011); Northern Lights Fund Trust III (since February 2012); Alternative Strategies Fund (since 2012) and Northern Lights Fund Trust (since 2011). |
| Mark H. Taylor<br>Born in 1964   | Trustee<br>Since 2007;<br>Chairman of the Audit Committee since 2013 | PhD (Accounting), CPA; Professor and Director, Lynn Pippenger School of Accountancy, Muma College of Business, University of South Florida (2019 – present); Professor and Department of Accountancy Chair, Case Western Reserve University (2009-2019); President, American Accounting Association (AAA) commencing August 2022 (President-Elect 2022-2023, President 2023-2024; Past President 2024-2025). AAA Vice President-Finance (2017-2020); President, Auditing Section of the AAA; Member, AICPA Auditing Standards Board (2009-2012); Academic Fellow, Office of the Chief Accountant, United States Securities Exchange Commission (2005-2006); Center for Audit Quality research grants (2014, 2012).<br>+ | 10 | Northern Lights Variable Trust (for series not affiliated with the Funds since 2007); Alternative Strategies Fund (since 2010); Northern Lights Fund Trust III (since 2012); and Northern Lights Fund Trust (since 2007).         |

**Officers**

| <b>Name, Address and Year of Birth</b> | <b>Position/Term of Office*</b> | <b>Principal Occupation During the Past Five Years</b> | <b>Number of Portfolios in Fund Complex* Overseen by Trustee</b> | <b>Other Directorships held by Trustee During the Past Five Years</b> |
|--|---------------------------------|--|--|---|
|--|---------------------------------|--|--|---|

|                                   |                                       |   |     |     |
|-----------------------------------|---------------------------------------|---|-----|-----|
| Kevin E. Wolf<br>Born in 1969     | President<br>Since June 2017          | Executive Vice President, Head of Fund Administration, and Product; Ultimus Fund Solutions, LLC (since 2020); Vice President of The Ultimus Group, LLC (since 2019); Executive Vice President of Gemini Fund Services, LLC (2019-2020) President, Gemini Fund Services, LLC (2012 - 2019).                                    | N/A | N/A |
| Eric Kane<br>Born in 1981         | Vice President<br>Since December 2022 | Vice President and Senior Managing Counsel, Ultimus Fund Solutions, LLC (since 2022); Vice President and Managing Counsel, Ultimus Fund Solutions, LLC (2020-2022); Vice President and Counsel, Gemini Fund Services, LLC (2017-2020); Assistant Vice President, Gemini Fund Services, LLC (2014- 2017).                      | N/A | N/A |
| James Colantino<br>Born in 1969   | Treasurer<br>Since June 2017          | Senior Vice President Fund Administration, Ultimus Fund Solutions (since 2020); Senior Vice President Fund Administration, Gemini Fund Services, LLC (2012-2020); Assistant Treasurer of the Trust (2006-June 2017).  | N/A | N/A |
| Stephanie Shearer<br>Born in 1979 | Secretary<br>Since February 2017      | Assistant Secretary of the Trust (2012-February 2017); Associate Director, Ultimus Fund Solutions (since 2022); Manager of Legal Administration, Ultimus Fund Solutions (since 2020-2022); Manager of Legal Administration, Gemini Fund Services, LLC (2018-2020); Senior Paralegal, Gemini Fund Services, LLC (2013 - 2018). | N/A | N/A |

|                                    |   |  |     |     |
|------------------------------------|---|--|-----|-----|
| Michael J. Nanosky<br>Born in 1966 | Chief Compliance Officer since January 2021 | Chief Compliance Officer, of the Trust (Since January 2021); Vice President-Senior Compliance Officer, Ultimus Fund Solutions (Since 2020); Vice President, Chief Compliance Officer for Williamsburg Investment Trust (2020-current); Senior Vice President- Chief Compliance Officer, PNC Funds (2014-2019). | N/A | N/A |
|------------------------------------|---|--|-----|-----|

\*The term of office for each Trustee and officer listed above will continue indefinitely until the individual resigns or is removed.

\*\*As of February 28, 2023, the Trust was comprised of 13 active portfolios managed by unaffiliated investment advisers. The term “Fund Complex” applies only to the Portfolios managed by the Adviser. The Portfolios do not hold themselves out as related to any other series within the Trust for investment purposes, nor do they share the same investment adviser with any other series.

### **Board Committees**

#### **Audit Committee**

The Board has an Audit Committee that consists of all the Trustees who are not “interested persons” of the Trust within the meaning of the 1940 Act. The Audit Committee’s responsibilities include: (i) recommending to the Board the selection, retention or termination of the Trust’s independent auditors; (ii) reviewing with the independent auditors the scope, performance and anticipated cost of their audit; (iii) discussing with the independent auditors certain matters relating to the Trust’s financial statements, including any adjustment to such financial statements recommended by such independent auditors, or any other results of any audit; (iv) reviewing on a periodic basis a formal written statement from the independent auditors with respect to their independence, discussing with the independent auditors any relationships or services disclosed in the statement that may impact the objectivity and independence of the Trust’s independent auditors and recommending that the Board take appropriate action in response thereto to satisfy itself of the auditor’s independence; and (v) considering the comments of the independent auditors and management’s responses thereto with respect to the quality and adequacy of the Trust’s accounting and financial reporting policies and practices and internal controls. The Audit Committee operates pursuant to an Audit Committee Charter. The Audit Committee is also responsible for seeking and reviewing nominee candidates for consideration as Independent Trustees as is from time to time considered necessary or appropriate. The Audit Committee generally will not consider shareholder nominees. The Audit Committee is also responsible for reviewing and setting Independent Trustee compensation from time to time when considered necessary or appropriate. During the past fiscal year, the Audit Committee held eleven meetings.

## Compensation

Effective July 1, 2021, each Trustee who is not affiliated with the Trust or an investment adviser to any series of the Trust will receive a quarterly fee of \$48,750, allocated among each of the various portfolios comprising the Trust and Northern Lights Variable Trust (together, the “Trusts”), a separate registrant that shares a common board with the Trust, for his attendance at the regularly scheduled meetings of the Board, to be paid in advance of each calendar quarter, as well as reimbursement for any reasonable expenses incurred. In addition to which, the Chairman of the Board receives a quarterly fee of \$13,750 and the Audit Committee Chairman receives a quarterly fee of \$10,000.

Prior to July 1, 2021, each Trustee who was not affiliated with the Trusts or an investment adviser to any series of the Trusts received a quarterly fee of \$46,250, allocated among each of the various portfolios comprising the Trusts. In addition to the quarterly fees and reimbursements, the Chairman of the Board previously received a quarterly fee of \$11,250 and the Audit Committee Chairman receives a quarterly fee of \$8,750.

Additionally, in the event a meeting of the Board other than its regularly scheduled meetings (a “Special Meeting”) is required, each Independent Trustee will receive a fee of \$2,500 per Special Meeting, as well as reimbursement for any reasonable expenses incurred, to be paid by the relevant series of the Trust or its investment adviser depending on the circumstances necessitating the Special Meeting.

The table below details the amount of compensation the Trustees received from the Trust during the fiscal year ended December 31, 2022. Each Independent Trustee attended all quarterly meetings during the period. The Trust does not have a bonus, profit sharing, pension or retirement plan.

| Name and Position | TOPS Conservative ETF Portfolio | TOPS Balanced ETF Portfolio | TOPS Moderate Growth ETF Portfolio | Pension or Retirement Benefits Accrued as Part of Portfolio Expenses | Estimated Annual Benefits Upon Retirement | Total Compensation from Fund Complex Paid to Trustees |
|-------------------|---------------------------------|-----------------------------|------------------------------------|--|---|---|
| Anthony J. Hertl  | \$2,520                         | \$2,520                     | \$2,520                            | None   | None                                      | \$7,560   |
| Gary Lanzen       | \$2,122                         | \$2,122                     | \$2,122                            | None   | None                                      | \$6,366   |
| Mark H. Taylor    | \$2,254                         | \$2,254                     | \$2,254                            | None   | None                                      | \$6,762   |
| John V. Palancia  | \$2,122                         | \$2,122                     | \$2,122                            | None   | None                                      | \$6,366   |
| Mark D. Gersten   | \$2,122                         | \$2,122                     | \$2,122                            | None   | None                                      | \$6,366   |
| Mark Garbin       | \$2,122                         | \$2,122                     | \$2,122                            | None   | None                                      | \$6,366   |

| Name and Position | TOPS Growth ETF Portfolio | TOPS Aggressive Growth ETF Portfolio | TOPS Managed Risk Flex ETF Portfolio | Pension or Retirement Benefits Accrued as Part of Funds Expenses | Estimated Annual Benefits Upon Retirement | Total Compensation from Fund Complex* Paid to Trustees |
|-------------------|---------------------------|--------------------------------------|--------------------------------------|--|---|--|
| Anthony J. Hertl  | \$2,520                   | \$2,520                              | \$2,520                              | None   | None                                      | \$7,560  |
| Gary Lanzen       | \$2,122                   | \$2,122                              | \$2,122                              | None   | None                                      | \$6,366  |
| Mark H. Taylor    | \$2,254                   | \$2,254                              | \$2,254                              | None   | None                                      | \$6,762  |
| John V. Palancia  | \$2,122                   | \$2,122                              | \$2,122                              | None   | None                                      | \$6,366  |
| Mark D. Gersten   | \$2,122                   | \$2,122                              | \$2,122                              | None   | None                                      | \$6,366  |
| Mark Garbin       | \$2,122                   | \$2,122                              | \$2,122                              | None   | None                                      | \$6,366  |

| Name and Position | TOPS Managed Risk Balanced ETF Portfolio | TOPS Managed Risk Moderate Growth ETF Portfolio | TOPS Managed Risk Growth ETF Portfolio | TOPS Managed Risk Growth ETF Portfolio | Pension or Retirement Benefits Accrued as Part of Funds Expenses | Estimated Annual Benefits Upon Retirement | Total Compensation from Fund Complex* Paid to Trustees |
|-------------------|--|---|--|--|--|---|--|
| Anthony J. Hertl  | \$2,520                                  | \$2,520   | \$2,520                                | \$2,520                                | None   | None                                      | \$10,080   |
| Gary Lanzen       | \$2,122                                  | \$2,122   | \$2,122                                | \$2,122                                | None   | None                                      | \$8,488  |
| Mark H. Taylor    | \$2,254                                  | \$2,254   | \$2,254                                | \$2,254                                | None   | None                                      | \$9,016  |
| John V. Palancia  | \$2,122                                  | \$2,122   | \$2,122                                | \$2,122                                | None   | None                                      | \$8,488  |
| Mark D. Gersten   | \$2,122                                  | \$2,122   | \$2,122                                | \$2,122                                | None   | None                                      | \$8,488  |
| Mark Garbin       | \$2,122                                  | \$2,122   | \$2,122                                | \$2,122                                | None   | None                                      | \$8,488  |

### Trustee Ownership

The following table indicates the dollar range of equity securities that each Trustee beneficially owned in the Trust as of December 31, 2022.

| Name of Trustee  | Dollar Range of Equity Securities in the Portfolio | Aggregate Dollar Range of Equity Securities in All Registered Investment Companies Overseen by Trustee in Family of Investment Companies |
|------------------|--|--|
| Anthony J. Hertl | None   | \$50,001-\$100,000   |
| Gary Lanzen      | None   | None   |
| John V. Palancia | None   | None   |
| Mark Taylor      | None   | None   |
| Mark D. Gersten  | None   | \$10,001-\$50,000  |
| Mark Garbin      | None   | \$50,001-\$100,000   |

### Management Ownership

As of April 4, 2023, the Trustees, as a group, owned less than 1.00% of the Portfolios' outstanding shares and less than 1.00% of the Fund Complex's outstanding shares.

# CONTROL PERSONS AND PRINCIPAL HOLDERS

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A principal shareholder is any person who owns of record or beneficially 5% or more of the outstanding shares of the Portfolios. A control person is one who owns beneficially or through controlled companies more than 25% of the voting securities of a company or acknowledged the existence of control. As of April 4, 2023, the following separate accounts owned 5% or more of the outstanding shares of each Portfolio.

## TOPS<sup>®</sup> Conservative ETF Portfolio

### Class 1 Shares

| Name & Address   | Shares  | Percentage of Portfolio |
|--|---------|-------------------------|
| Members Life Insurance<br>5910 Mineral Point Rd<br>Madison, WI 53705 | 927,792 | 95.14%                  |

### Class 2 Shares

| Name & Address   | Shares  | Percentage of Portfolio |
|--|---------|-------------------------|
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992       | 628,402 | 63.03%                  |
| Jefferson National Life Insurance<br>10350 Ormsby Park Place<br>Louisville, KY 40223 | 161,791 | 16.23%                  |
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992       | 118,205 | 11.86%                  |

### Service Class Shares

|  |      |         |
|--|------|---------|
| Valmark Advisers<br>130 Springside Dr., Suite 300<br>Akron, OH 44333 | 1.09 | 100.00% |
|--|------|---------|

## TOPS<sup>®</sup> Balanced ETF Portfolio

### Class 1 Shares

| Name & Address   | Shares  | Percentage of Portfolio |
|--|---------|-------------------------|
| Members Life Insurance<br>5910 Mineral Point Rd<br>Madison, WI 53705 | 580,219 | 95.52%                  |

**Class 2 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992           | 4,083,754     | 77.07%                         |
| The Lincoln National Life Insurance<br>1300 South Clinton Street<br>Fort Wayne, IN 46816 | 542,686       | 10.24%                         |
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992           | 321,390       | 9.07%                          |
| John Hancock Life Insurance Company<br>200 Berkeley Street<br>Boston, MA 02116           | 266,344       | 5.03%                          |

**Service Class Shares**

|  |         |         |
|--|---------|---------|
| Valmark Advisers<br>130 Springside Dr., Suite 300<br>Akron, OH 44333 | 103,747 | 100.00% |
|--|---------|---------|

**TOPS®****Moderate Growth ETF Portfolio****Class 1 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| Members Life Insurance<br>5910 Mineral Point Rd<br>Madison, WI 53705   | 377,501       | 58.05%                         |
| Protective Life Insurance<br>2801 Highway 280S<br>Birmingham, AL 35223 | 272,792       | 41.95%                         |

**Class 2 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| PRUCO Life Insurance Company of NJ<br>213 Washington Street<br>Newark, NJ 07102-2992             | 4,541,289     | 67.77%                         |
| The Lincoln National Life Insurance Company<br>1300 South Clinton Street<br>Fort Wayne, IN 46816 | 1,141,284     | 17.03%                         |
| John Hancock Life Insurance Company<br>200 Berkeley Street<br>Boston, MA 02116                   | 488,735       | 7.29%                          |

|  |         |       |
|--|---------|-------|
| PRUCO Life Insurance Company of NJ<br>213 Washington Street<br>Newark, NJ 07102-2992 | 361,276 | 5.39% |
|--|---------|-------|

**Service Class Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| The Lincoln National Life Insurance Company<br>1300 South Clinton Street<br>Fort Wayne, IN 46816 | 823,382       | 100.00%                        |

**TOPS®**

**Growth ETF Portfolio**

**Class 1 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| Protective Life Insurance<br>2801 Highway 280S<br>Birmingham, AL 35223               | 208,672       | 42.52%                         |
| Members Life Insurance<br>5910 Mineral Point Rd<br>Madison, WI 53705                 | 207,322       | 42.24%                         |
| Jefferson National Life Insurance<br>10350 Ormsby Park Place<br>Louisville, KY 40223 | 64,192        | 13.08%                         |

**Class 2 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992 | 5,162,911     | 83.73%                         |
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992 | 346,308       | 5.62%                          |
| John Hancock Life Insurance Company<br>200 Berkeley Street<br>Boston, MA 02116 | 344,944       | 5.59%                          |

**Investor Class Shares**

| <b>Name &amp; Address</b>   | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|---|---------------|--------------------------------|
| Principal Life Insurance<br>711 High Street<br>Des Moines, IA 50392 | 71,881        | 49.32%                         |

|   |        |        |
|---|--------|--------|
| Delaware Life Insurance Company<br>1601 Trapelo Road<br>Waltham, MA 02451 | 53,748 | 36.88% |
|---|--------|--------|

|   |        |        |
|---|--------|--------|
| Security Benefit Life Insurance<br>One Security Benefit Place<br>Topeka, KS 66636 | 19,680 | 13.50% |
|---|--------|--------|

**TOPS®**

**Aggressive Growth ETF Portfolio**

**Class 1 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| Members Life Insurance<br>5910 Mineral Point Rd<br>Madison, WI 53705   | 208,774       | 85.18%                         |
| Protective Life Insurance<br>2801 Highway 280S<br>Birmingham, AL 35223 | 32,220        | 13.15%                         |

**Class 2 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992 | 4,702,106     | 84.77%                         |
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992 | 431,936       | 7.79%                          |
| John Hancock Life Insurance Company<br>200 Berkeley Street<br>Boston, MA 02116 | 327,619       | 5.91%                          |

**TOPS®**

**Managed Risk Balanced ETF Portfolio**

**Class 1 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| Jefferson National Life Insurance<br>10350 Ormsby Park Place<br>Louisville, KY 40223 | 34,063        | 99.99%                         |

**Class 2 Shares**

| <b>Name &amp; Address</b> | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|---------------------------|---------------|--------------------------------|
|---------------------------|---------------|--------------------------------|

|   |           |        |
|---|-----------|--------|
| Minnesota Life Insurance Co.<br>400 Robert Street N<br>Saint Paul, MN 55101 | 2,820,139 | 36.43% |
|---|-----------|--------|

|  |           |        |
|--|-----------|--------|
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992 | 2,459,672 | 31.78% |
|--|-----------|--------|

|   |           |        |
|---|-----------|--------|
| Kansas Life Insurance Company<br>3520 Broadway<br>Kansas City, MO 64111 | 1,466,470 | 18.94% |
|---|-----------|--------|

**Class 3 Shares**

| <b>Name &amp; Address</b>   | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|---|---------------|--------------------------------|
| Forethought Life Insurance Co.<br>300 North Meridian Street<br>Suite 1800<br>Indianapolis, IN 46204 | 4,350,188     | 87.83%                         |

|   |         |        |
|---|---------|--------|
| Nationwide Life Insurance Company<br>C/O IPO Portfolio Accounting<br>P.O. Box 182029<br>Columbus, OH 43218-2029 | 509,943 | 10.30% |
|---|---------|--------|

**Class 4 Shares**

| <b>Name &amp; Address</b>   | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|---|---------------|--------------------------------|
| Nationwide Life Insurance Company<br>C/O IPO Portfolio Accounting<br>P.O. Box 182029<br>Columbus, OH 43218-2029 | 1,172,186     | 100.00%                        |

**Investor Class Shares**

| <b>Name &amp; Address</b>   | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|---|---------------|--------------------------------|
| Security Benefit Life Insurance<br>One Security Benefit Place<br>Topeka, KS 66636 | 2.1           | 100.00%                        |

**TOPS®**

**Managed Risk Moderate Growth ETF Portfolio**

**Class 1 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| Jefferson National Life Insurance Co.<br>10350 Ormsby Park Place<br>Louisville, KY 40223 | 140,784       | 99.99%                         |

**Class 2 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992 | 7,744,431     | 34.00%                         |
| Minnesota Life Insurance Co.<br>400 Roberts St. N<br>Saint Paul, MN 55101      | 6,390,116     | 28.06%                         |
| Kansas Life Insurance Company<br>3520 Broadway<br>Kansas City, MO 64111        | 5,719,071     | 25.11%                         |

**Class 3 Shares**

| <b>Name &amp; Address</b>   | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|---|---------------|--------------------------------|
| Forethought Life Ins.<br>300 North Meridian Street<br>Suite 1800<br>Indianapolis, IN 46204                      | 19,316,230    | 86.51%                         |
| Nationwide Life Insurance Company<br>C/O IPO Portfolio Accounting<br>P.O. Box 182029<br>Columbus, OH 43218-2029 | 1,334,289     | 5.98%                          |

**Class 4 Shares**

| <b>Name &amp; Address</b>   | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|---|---------------|--------------------------------|
| Nationwide Life Insurance Company<br>C/O IPO Portfolio Accounting<br>P.O. Box 182029<br>Columbus, OH 43218-2029 | 2,061,662     | 100.00%                        |

**Investor Class Shares**

| <b>Name &amp; Address</b>   | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|---|---------------|--------------------------------|
| Nationwide Life Insurance Company<br>C/O IPO Portfolio Accounting<br>P.O. Box 182029<br>Columbus, OH 43218-2029 | 2.9           | 100.00%                        |

**TOPS®****Managed Risk Growth ETF Portfolio****Class 1 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| Jefferson National Life Insurance<br>10350 Ormsby Park Place<br>Louisville, KY 40223 | 2,033,718     | 99.92%                         |

**Class 2 Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| Minnesota Life Insurance Co.<br>400 Roberts St. N<br>Saint Paul, MN 55101      | 11,345,713    | 61.31%                         |
| PRUCO Life Insurance Company<br>213 Washington Street<br>Newark, NJ 07102-2992 | 4,394,533     | 23.75%                         |
| Kansas Life Insurance Company<br>3520 Broadway<br>Kansas City, MO 64111        | 1,356,414     | 7.33%                          |

**Class 3 Shares**

| <b>Name &amp; Address</b>   | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|---|---------------|--------------------------------|
| Forethought Life Ins.<br>300 North Meridian Street<br>Suite 1800<br>Indianapolis, IN 46204                    | 11,880,161    | 93.86%                         |
| Nationwide Life Insurance Company<br>C/O IPO Portfolio Accounting<br>PO Box 182029<br>Columbus, OH 43218-2029 | 713,125       | 5.63%                          |

**Class 4 Shares**

| <b>Name &amp; Address</b>   | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|---|---------------|--------------------------------|
| Nationwide Life Insurance Company<br>C/O IPO Portfolio Accounting<br>PO Box 182029<br>Columbus, OH 43218-2029 | 630,092       | 100.00%                        |

**Investor Class Shares**

| <b>Name &amp; Address</b>  | <b>Shares</b> | <b>Percentage of Portfolio</b> |
|--|---------------|--------------------------------|
| Valmark Advisers<br>130 Springside Dr., Suite 300<br>Akron, OH 44333 | 2.33          | 100.00%                        |

# INVESTMENT ADVISER AND SUB-ADVISER

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## *Investment Adviser and Advisory Agreement*

The Adviser of the Portfolios is Valmark Advisers, Inc., located at 130 Springside Drive, Akron, OH 44333. Pursuant to the Investment Advisory Agreement with the Trust, on behalf of the Portfolios (the “Advisory Agreement”), the Adviser, subject to the oversight of the Board, and in conformity with the stated policies of the Portfolios, manages the operations of the Portfolios.

Under the Advisory Agreement, the Adviser, under the oversight of the Board, agrees to invest the assets of the Portfolios in accordance with applicable law and the investment objective, policies and restrictions set forth in the Portfolios’ current Prospectus and Statement of Additional Information, and subject to such further limitations as the Trust may from time to time impose by written notice to the Adviser. The Adviser shall act as the investment advisor to the Portfolios and, as such shall (i) obtain and evaluate such information relating to the economy, industries, business, securities markets and securities as it may deem necessary or useful in discharging its responsibilities here under, (ii) formulate a continuing program for the investment of the assets of the Portfolios in a manner consistent with its investment objective, policies and restrictions, and (iii) determine from time to time securities to be purchased, sold, retained or lent by the Portfolios, and implement those decisions, including the selection of entities with or through which such purchases, sales or loans are to be effected; provided, that the Adviser will place orders pursuant to its investment determinations either directly with the issuer or with a broker or dealer, and if with a broker or dealer, (a) will attempt to obtain the best price and execution of its orders, and (b) may nevertheless in its discretion purchase and sell securities from and to brokers who provide the Adviser with research, analysis, advice and similar services and pay such brokers in return a higher commission or spread than may be charged by other brokers. The Adviser also provides the Portfolios with all necessary office facilities and personnel for servicing the Portfolios’ investments compensates all officers, Trustees and employees of the Trust who are officers, directors or employees of the Adviser, and all personnel of the Portfolios or the Adviser performing services relating to research, statistical and investment activities. The Advisory Agreement was approved by the Board, including by a majority of the Independent Trustees, at a meeting held on February 23, 2011 and most recently renewed at a meeting held on November 15-16, 2022.

In addition, the Adviser, subject to the supervision of the Board, provides the management and administrative services necessary for the operation of the Portfolios. These services include providing facilities for maintaining the Trust’s organization; supervising relations with custodians, transfer and pricing agents, accountants, underwriters and other persons dealing with the Portfolios; preparing all general shareholder communications and conducting shareholder relations; maintaining the Portfolios’ records and the registration of the Portfolios’ shares under federal securities laws and making necessary filings under state securities laws; developing management and shareholder services for the Portfolios; and furnishing reports, evaluations and analyses on a variety of subjects to the Trustees.

The Adviser has entered into a sub-advisory agreement with the Sub-Adviser, Milliman Financial Risk Management LLC, and compensates the Sub-Adviser out of the investment advisory fees it receives from the Portfolios. The total amount of investment management fees payable by the Portfolios to the Adviser may not be changed without shareholder approval.

The following table sets forth the annual management fee rate payable by the Portfolios to the Adviser pursuant to the Advisory Agreement, expressed as a percentage of the Portfolios' average daily net assets, computed daily and payable monthly:

| <b>PORTFOLIOS</b>  | <b>TOTAL MANAGEMENT FEE</b> |
|--|-----------------------------|
| TOPS <sup>®</sup> Conservative ETF Portfolio                 | 0.10%                       |
| TOPS <sup>®</sup> Balanced ETF Portfolio                     | 0.10%                       |
| TOPS <sup>®</sup> Moderate Growth ETF Portfolio              | 0.10%                       |
| TOPS <sup>®</sup> Growth ETF Portfolio                       | 0.10%                       |
| TOPS <sup>®</sup> Aggressive Growth ETF Portfolio            | 0.10%                       |
| TOPS <sup>®</sup> Managed Risk Balanced ETF Portfolio        | 0.30%                       |
| TOPS <sup>®</sup> Managed Risk Moderate Growth ETF Portfolio | 0.30%                       |
| TOPS <sup>®</sup> Managed Risk Growth ETF Portfolio          | 0.30%                       |

The following table displays the advisory fees that were paid by the Portfolios during the fiscal periods ended December 31, 2022, December 31, 2021 and December 31, 2020:

| <b>PORTFOLIOS</b>  | Advisory Fees Paid Period Ended 2022 | Advisory Fees Paid Period Ended 2021 | Advisory Fees Paid Period Ended 2020 |
|--|--------------------------------------|--------------------------------------|--------------------------------------|
| TOPS <sup>®</sup> Conservative ETF Portfolio                 | \$27,870                             | \$24,980                             | \$16,029                             |
| TOPS <sup>®</sup> Balanced ETF Portfolio                     | \$69,763                             | \$55,129                             | \$32,543                             |
| TOPS <sup>®</sup> Moderate Growth ETF Portfolio              | \$103,192                            | \$84,939                             | \$57,409                             |
| TOPS <sup>®</sup> Growth ETF Portfolio                       | \$91,692                             | \$72,352                             | \$39,140                             |
| TOPS <sup>®</sup> Aggressive Growth ETF Portfolio            | \$81,434                             | \$61,796                             | \$25,180                             |
| TOPS <sup>®</sup> Managed Risk Balanced ETF Portfolio        | \$1,006,284                          | \$1,420,284                          | \$1,393,479                          |
| TOPS <sup>®</sup> Managed Risk Moderate Growth ETF Portfolio | \$1,712,419                          | \$2,413,829                          | \$2,322,144                          |
| TOPS <sup>®</sup> Managed Risk Growth ETF Portfolio          | \$1,784,909                          | \$2,426,391                          | \$2,306,777                          |

Expenses not expressly assumed by the Adviser under the Advisory Agreement are paid by the Trust. Under the terms of the Advisory Agreement, the Portfolios are responsible for the payment of the following expenses among others: (a) the fees payable to the Adviser, (b) the fees and expenses of Trustees who are not affiliated persons of the Adviser (c) the fees and certain expenses of the Custodian and Transfer and Dividend Disbursing Agent (as defined under the section entitled "Transfer Agent"), including the cost of maintaining certain required records of

the Portfolios and of pricing the Portfolios' shares, (d) the charges and expenses of legal counsel and independent accountants for the Portfolios, (e) brokerage commissions and any issue or transfer taxes chargeable to the Portfolios in connection with its securities transactions, (f) all taxes and corporate fees payable by the Portfolios to governmental agencies, (g) the fees of any trade association of which the Trust may be a member, (h) the cost of share certificates representing shares of the Portfolios, (i) the cost of fidelity and liability insurance, (j) the fees and expenses involved in registering and maintaining registration of the Portfolios and of its shares with the SEC, qualifying its shares under state securities laws, including the preparation and printing of the Portfolios' registration statements and prospectuses for such purposes, (k) all expenses of shareholders and Trustees' meetings (including travel expenses of trustees and officers of the Portfolios who are directors, officers or employees of the Adviser) and of preparing, printing and mailing reports, proxy statements and prospectuses to shareholders in the amount necessary for distribution to the shareholders and (l) litigation and indemnification expenses and other extraordinary expenses not incurred in the ordinary course of the Portfolios' business.

Milliman Financial Risk Management LLC (the "Sub-Adviser") with principal offices located at 71 S. Wacker Dr., 31<sup>st</sup> Floor, Chicago, IL 60606, serves as Sub-Adviser to the TOPS<sup>®</sup> Portfolios. Subject to the authority of the Board and supervision by the Adviser, the Sub-Adviser is responsible for conducting each Managed Risk Portfolio's hedging program according to each Portfolio's investment objective, policies and restrictions. The Sub-Adviser is paid by the Adviser, not the Portfolios.

The following table displays the sub-advisory fees that were paid during the fiscal periods ended December 31, 2022, December 31, 2021 and December 31, 2020:

| <b>Portfolio</b>   | <b>Sub-Advisory Fees Paid Period Ended 2022</b> | <b>Sub-Advisory Fees Paid Period Ended 2021</b> | <b>Sub-Advisory Fees Paid Period Ended 2020</b> |
|--|---|---|---|
| TOPS <sup>®</sup> Managed Risk Balanced ETF Portfolio        | \$670,856                                       | \$946,856                                       | \$928,986                                       |
| TOPS <sup>®</sup> Managed Risk Moderate Growth ETF Portfolio | \$1,141,612                                     | \$1,609,219                                     | \$1,548,096                                     |
| TOPS <sup>®</sup> Managed Risk Growth ETF Portfolio          | \$1,189,939                                     | \$1,617,594                                     | \$1,537,851                                     |
| TOPS Aggressive Growth ETF Portfolio                         | \$10,000  | \$10,000  | \$10,000  |
| TOPS Balanced ETF Portfolio                                  | \$10,000  | \$10,000  | \$10,000  |
| TOPS Conservative ETF Portfolio                              | \$10,000  | \$10,000  | \$10,000  |
| TOPS Growth ETF Portfolio                                    | \$10,000  | \$10,000  | \$10,000  |
| TOPS Moderate Growth ETF Portfolio                           | \$10,000  | \$10,000  | \$10,000  |

### **Codes of Ethics**

The Trust, Adviser, Sub-Adviser and distributor each have adopted codes of ethics ("Code") under Rule 17j-1 under the 1940 Act that governs the personal securities transactions of their board members, officers and employees who may have access to current trading information

of the Trust. Under the Trust's Code, the Board is permitted to invest in securities that may also be purchased by the Portfolios.

In addition, the Trust has adopted a separate Code that applies only to the Trust's executive officers to ensure that these officers promote professional conduct in the practice of corporate governance and management. The purpose behind these guidelines is to promote i) honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships; ii) full, fair, accurate, timely, and understandable disclosure in reports and documents that a registrant files with, or submits to, the SEC and in other public communications made by the Portfolios; iii) compliance with applicable governmental laws, rule and regulations; iv) the prompt internal reporting of violations of that code to an appropriate person or persons identified in the Code; and v) accountability for adherence to the Code.

### **Proxy Voting Policies**

The Board has adopted Proxy Voting Policies and Procedures ("Policies") on behalf of the Trust, which delegate the responsibility for voting proxies to the Adviser, subject to the Board's continuing oversight. The Policies require that the Adviser vote proxies received in a manner consistent with the best interests of the Portfolios and its shareholders. The Policies also require the Adviser to present to the Board, at least annually, the Policies and a record of each proxy voted by the Adviser on behalf of the Portfolios, including a report on the resolution of all proxies identified by the Adviser as involving a conflict of interest. A copy of the Policies is attached hereto as Appendix B.

*More information.* Information regarding how the Portfolios voted proxies relating to securities during the most recent 12-month period ended June 30 is available (1) without charge, upon request, by calling the Portfolios at 1-855-572-5945 and (2) on the SEC's website at <http://www.sec.gov> and will be sent within three business days of receipt of a request.

## **DISTRIBUTION AND SHAREHOLDER SERVICES PLAN**

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Northern Lights Distributors, LLC (the "Distributor") located at 4221 North 203<sup>rd</sup> Street, Suite 100, Elkhorn, Nebraska 68022-3474, serves as the principal underwriter and national distributor for the shares of the Portfolio pursuant to an Underwriting Agreement with the Trust (the "Underwriting Agreement"). The Distributor is registered as a broker-dealer under the Securities Exchange Act of 1934 and each state's securities laws and is a member of FINRA. The offering of the Portfolios' shares are continuous. The Underwriting Agreement provides that the Distributor, as agent in connection with the distribution of Portfolio shares, will use reasonable efforts to facilitate the sale of the of the Portfolios' shares.

The Underwriting Agreement provides that, unless sooner terminated, it will continue in effect for two years initially and thereafter shall continue from year to year, subject to annual approval by (a) the Board or a vote of a majority of the outstanding shares, and (b) by a majority of the Trustees who are not interested persons of the Trust or of the Distributor by vote cast in person at a meeting called for the purpose of voting on such approval.

The Underwriting Agreement may be terminated by a Portfolio at any time, without the payment of any penalty, by vote of a majority of the entire Board or by vote of a majority of the outstanding shares of the Portfolio on 60 days' written notice to the Distributor, or by the Distributor at any time, without the payment of any penalty, on 60 days' written notice to the Portfolio. The Underwriting Agreement will automatically terminate in the event of its assignment.

The following table sets forth the total compensation received by the Distributor from the Portfolios during the fiscal period ended December 31, 2020.

| <i>Portfolio</i>                                     | <i>Net Underwriting Discounts and Commissions</i> | <i>Compensation on Redemptions and Repurchases</i> | <i>Brokerage Commissions</i> | <i>Other Compensation</i> |
|--|---|--|------------------------------|---------------------------|
| TOPS Aggressive Growth ETF Portfolio                 | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Balanced ETF Portfolio                          | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Conservative ETF Portfolio                      | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Growth ETF Portfolio                            | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Balanced ETF Portfolio CL2         | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Balanced ETF Portfolio CL 3        | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Balanced ETF Portfolio CL 4        | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Growth ETF Portfolio CL 2          | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Growth ETF Portfolio CL 3          | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Growth ETF Portfolio CL 4          | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Moderate Growth ETF Portfolio CL 2 | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Moderate Growth ETF Portfolio CL 3 | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Moderate Growth ETF Portfolio CL 4 | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Moderate Growth ETF Portfolio                   | \$0   | \$0  | \$0                          | \$0                       |

The Distributor also receives 12b-1 fees from the Funds as described under the following section entitled "Rule 12b-1 Plan".

The following table sets forth the total compensation received by the Distributor from the Portfolios during the fiscal period ended December 31, 2021.

| <i>Portfolio</i>                              | <i>Net Underwriting Discounts and Commissions</i> | <i>Compensation on Redemptions and Repurchases</i> | <i>Brokerage Commissions</i> | <i>Other Compensation</i> |
|---|---|--|------------------------------|---------------------------|
| TOPS Aggressive Growth ETF Portfolio          | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Balanced ETF Portfolio                   | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Conservative ETF Portfolio               | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Growth ETF Portfolio                     | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Balanced ETF Portfolio CL2  | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Balanced ETF Portfolio CL 3 | \$0   | \$0  | \$0                          | \$0                       |

|  |     |     |     |     |
|--|-----|-----|-----|-----|
| TOPS Managed Risk Balanced ETF Portfolio CL 4        | \$0 | \$0 | \$0 | \$0 |
| TOPS Managed Risk Growth ETF Portfolio CL 2          | \$0 | \$0 | \$0 | \$0 |
| TOPS Managed Risk Growth ETF Portfolio CL 3          | \$0 | \$0 | \$0 | \$0 |
| TOPS Managed Risk Growth ETF Portfolio CL 4          | \$0 | \$0 | \$0 | \$0 |
| TOPS Managed Risk Moderate Growth ETF Portfolio CL 2 | \$0 | \$0 | \$0 | \$0 |
| TOPS Managed Risk Moderate Growth ETF Portfolio CL 3 | \$0 | \$0 | \$0 | \$0 |
| TOPS Managed Risk Moderate Growth ETF Portfolio CL 4 | \$0 | \$0 | \$0 | \$0 |
| TOPS Moderate Growth ETF Portfolio                   | \$0 | \$0 | \$0 | \$0 |

The Distributor also receives 12b-1 fees from the Funds as described under the following section entitled “Rule 12b-1 Plan”.

The following table sets forth the total compensation received by the Distributor from the Portfolios during the fiscal period ended December 31, 2022.

| <i>Portfolio</i>                                     | <i>Net Underwriting Discounts and Commissions</i> | <i>Compensation on Redemptions and Repurchases</i> | <i>Brokerage Commissions</i> | <i>Other Compensation</i> |
|--|---|--|------------------------------|---------------------------|
| TOPS Aggressive Growth ETF Portfolio                 | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Balanced ETF Portfolio                          | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Conservative ETF Portfolio                      | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Growth ETF Portfolio                            | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Balanced ETF Portfolio CL2         | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Balanced ETF Portfolio CL 3        | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Balanced ETF Portfolio CL 4        | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Growth ETF Portfolio CL 2          | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Growth ETF Portfolio CL 3          | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Growth ETF Portfolio CL 4          | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Moderate Growth ETF Portfolio CL 2 | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Moderate Growth ETF Portfolio CL 3 | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Managed Risk Moderate Growth ETF Portfolio CL 4 | \$0   | \$0  | \$0                          | \$0                       |
| TOPS Moderate Growth ETF Portfolio                   | \$0   | \$0  | \$0                          | \$0                       |

The Distributor also receives 12b-1 fees from the Funds as described under the following section entitled “Rule 12b-1 Plan”.

### **Rule 12b-1 Plan**

Pursuant to a Distribution and Shareholder Services Plan pursuant to Rule 12b-1 under the 1940 Act (the “Plan”) which was approved on February 23, 2011 for the Class 2 shares, approved on March 29, 2012 for the Class 3 and Class 4 shares, and approved for Investor Class shares on July 1, 2015 by the Board, the Portfolios are authorized to pay the participating insurance company and other intermediaries, compensation for distribution and shareholder services. The Plan permits the Portfolios to pay compensation for account maintenance, shareholder services, distribution, sales and promotional activities at the annual rate of up to 0.25% for Class 2 shares of each Portfolio’s average net assets attributable to the class, up to 0.35% for Class 3 shares of each

Managed Risk Portfolio's average net assets attributable to the class, up to 0.60% for Class 4 shares of each Managed Risk Portfolio's average net assets attributable to the class, and up to 0.50% for Investor Class shares of each Portfolio's average net assets attributable to the class. Such fees are to be paid by the Portfolios monthly, or at such other intervals as the Board shall determine. Such fees shall be based upon the Portfolios' average daily net assets during the preceding month, and shall be calculated and accrued daily. The participating insurance company and other intermediaries shall use such fee, among other things, to pay interest and principal where such payments have been financed.

The Trust is required to provide a written report, at least quarterly to the Board specifying in reasonable detail the amounts expended pursuant to the Plan and the purposes for which such expenditures were made.

The initial term of the Plan is one year and it will continue in effect from year to year thereafter, provided such continuance is specifically approved at least annually by a majority of the Board who are not "interested persons" of the Trust and do not have a direct or indirect financial interest in the Plan ("Rule 12b-1 Trustees") by votes cast in person at a meeting called for the purpose of voting on the Plan. The Plan may be terminated at any time by the Trust or a Portfolio by vote of a majority of the Rule 12b-1 Trustees or by vote of a majority of the outstanding voting shares of that Portfolio. The Plan will terminate automatically in the event of its assignment (as defined in the 1940 Act).

The Plan may not be amended to increase materially the amount paid by the Portfolios, unless such amendment is approved by the vote of a majority of the outstanding voting securities of the Portfolios (as defined in the 1940 Act). All material amendments must be approved by a majority of the Board by votes cast in person at a meeting called for the purpose of voting on the Plan. During the term of the Plan, the selection and nomination of non-interested Trustees of the Trust will be committed to the discretion of current non-interested Trustees. The Trust will preserve copies of the Plan, any related agreements, and all reports, for a period of not less than six years from the date of such document and for at least the first two years in an easily accessible place.

Any agreement related to the Plan will be in writing and provide that: (a) it may be terminated by the Trust with respect to the Portfolios at any time upon sixty days' written notice, without the payment of any penalty, by vote of a majority of the Board, or by vote of a majority of the outstanding voting securities of the Trust or the Portfolios; (b) it will automatically terminate in the event of its assignment (as defined in the 1940 Act); and (c) it will continue in effect for a period of more than one year from the date of its execution or adoption only so long as such continuance is specifically approved at least annually by a majority of the Board votes cast in person at a meeting called for the purpose of voting on such agreement.

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Class 2 which the Portfolios paid during the fiscal year ended December 31, 2020:

|                                    | TOPS <sup>®</sup><br>Conservative<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Balanced<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Moderate<br>Growth<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Growth<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Aggressive<br>Growth<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Managed<br>Risk<br>Balanced<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Managed<br>Risk<br>Moderate<br>Growth ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Managed<br>Risk Growth<br>ETF<br>Portfolio<br>Class 2 |
|------------------------------------|--|--|--|--|--|---|--|--|
| Advertising/<br>Marketing          | None   | None   | None   | None   | None   | None  | None   | None   |
| Printing/Postage                   | None   | None   | None   | None   | None   | None  | None   | None   |
| Payment to<br>distributor          | None   | None   | None   | None   | None   | None  | None   | None   |
| Payment to<br>dealer               | \$14,260   | \$61,853   | \$96,181   | \$84,377   | \$55,393   | \$934,001   | \$1,525,191  | \$1,475,451  |
| Compensation to<br>sales personnel | None   | None   | None   | None   | None   | None  | None   | None   |
| Other                              | None   | None   | None   | None   | None   | None  | None   | None   |
| Total                              | \$14,260   | \$61,853   | \$96,181   | \$84,377   | \$55,393   | \$934,001   | \$1,525,191  | \$1,475,451  |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Class 3 which the Portfolios paid during the fiscal year ended December 31, 2020:

|                                    | TOPS <sup>®</sup> Managed Risk<br>Balanced ETF Portfolio<br>Class 3 | TOPS <sup>®</sup> Managed Risk<br>Moderate Growth ETF Portfolio<br>Class 3 | TOPS <sup>®</sup> Managed Risk<br>Growth ETF Portfolio<br>Class 3 |
|------------------------------------|---|--|---|
| Advertising/Marketing              | None  | None   | None  |
| Printing/Postage                   | None  | None   | None  |
| Payment to distributor             | None  | None   | None  |
| Payment to<br>dealer               | \$285,927   | \$547,151  | \$512,543   |
| Compensation to sales<br>personnel | None  | None   | None  |
| Other                              | None  | None   | None  |
| Total                              | \$285,927   | \$547,151  | \$512,543   |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Class 4 which the Portfolios paid during the fiscal year ended December 31, 2020:

|                                    | TOPS <sup>®</sup> Managed Risk<br>Balanced ETF Portfolio<br>Class 4 | TOPS <sup>®</sup> Managed Risk Moderate<br>Growth ETF Portfolio<br>Class 4 | TOPS <sup>®</sup> Managed Risk<br>Growth ETF Portfolio<br>Class4 |
|------------------------------------|---|--|--|
| Advertising/Marketing              | None  | None   | None   |
| Printing/Postage                   | None  | None   | None   |
| Payment to distributor             | None  | None   | None   |
| Payment to dealer                  | \$54,375  | \$39,580   | \$27,589   |
| Compensation to sales<br>personnel | None  | None   | None   |
| Other                              | None  | None   | None   |
| Total                              | \$54,375  | \$39,580   | \$27,589   |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Investor Class shares which the Portfolios paid during the fiscal year ended December 31, 2020:

|                                    | TOPS <sup>®</sup><br>Conservative<br>ETF<br>Portfolio<br>Investor<br>Class | TOPS <sup>®</sup><br>Balanced<br>ETF<br>Investor<br>Class | TOPS <sup>®</sup><br>Moderate<br>Growth<br>ETF<br>Portfolio<br>Investor<br>Class | TOPS <sup>®</sup><br>Growth<br>ETF<br>Portfolio<br>Investor<br>Class | TOPS <sup>®</sup><br>Aggressive<br>Growth<br>ETF<br>Portfolio<br>Investor<br>Class | TOPS <sup>®</sup><br>Managed<br>Risk<br>Balanced<br>ETF<br>Portfolio<br>Investor<br>Class | TOPS <sup>®</sup><br>Managed<br>Risk<br>Moderate<br>Growth ETF<br>Portfolio<br>Investor<br>Class | TOPS <sup>®</sup><br>Managed<br>Risk Growth<br>ETF<br>Portfolio<br>Investor<br>Class |
|------------------------------------|--|---|--|--|--|---|--|--|
| Advertising/<br>Marketing          | None   | None  | None   | None   | None   | None  | None   | None   |
| Printing/Postage                   | None   | None  | None   | None   | None   | None  | None   | None   |
| Payment to<br>distributor          | None   | None  | None   | None   | None   | None  | None   | None   |
| Payment to<br>dealer               | \$1,823  | \$5,028   | \$1,397  | \$4,284  | \$3,493  | \$0   | \$0  | \$0  |
| Compensation to<br>sales personnel | None   | None  | None   | None   | None   | None  | None   | None   |
| Other                              | None   | None  | None   | None   | None   | None  | None   | None   |
| Total                              | \$1,823  | \$5,028   | \$1,397  | \$4,284  | \$3,493  | \$0   | \$0  | \$0  |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Class 2 which the Portfolios paid during the fiscal year ended December 31, 2021:

|                                    | TOPS <sup>®</sup><br>Conservative ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Balanced<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Moderate<br>Growth<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Growth<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Aggressive<br>Growth<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Managed<br>Risk<br>Balanced<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Managed<br>Risk<br>Moderate<br>Growth ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Managed<br>Risk<br>Growth<br>ETF<br>Portfolio<br>Class 2 |
|------------------------------------|---|--|--|--|--|---|--|---|
| Advertising/<br>Marketing          | None  | None   | None   | None   | None   | None  | None   | None  |
| Printing/Postage                   | None  | None   | None   | None   | None   | None  | None   | None  |
| Payment to<br>distributor          | None  | None   | None   | None   | None   | None  | None   | None  |
| Payment to<br>dealer               | \$19,644  | \$110,551  | \$157,485  | \$161,802  | \$140,686  | \$956,514   | \$1,588,348  | \$1,561,982   |
| Compensation to<br>sales personnel | None  | None   | None   | None   | None   | None  | None   | None  |
| Other                              | None  | None   | None   | None   | None   | None  | None   | None  |
| Total                              | \$19,644  | \$110,551  | \$157,485  | \$161,802  | \$140,686  | \$956,514   | \$1,588,348  | \$1,561,982   |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Class 3 which the Portfolios paid during the fiscal year ended December 31, 2021:

|                                    | TOPS <sup>®</sup> Managed Risk<br>Balanced ETF Portfolio<br>Class 3 | TOPS <sup>®</sup> Managed Risk<br>Moderate Growth ETF Portfolio<br>Class 3 | TOPS <sup>®</sup> Managed Risk<br>Growth ETF Portfolio<br>Class 3 |
|------------------------------------|---|--|---|
| Advertising/Marketing              | None  | None   | None  |
| Printing/Postage                   | None  | None   | None  |
| Payment to distributor             | None  | None   | None  |
| Payment to<br>dealer               | \$291,851   | \$563,838  | \$522,077   |
| Compensation to sales<br>personnel | None  | None   | None  |
| Other                              | None  | None   | None  |
| Total                              | \$291,851   | \$563,838  | \$522,077   |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Class 4 which the Portfolios paid during the fiscal year ended December 31, 2021:

|                                    | TOPS <sup>®</sup> Managed Risk<br>Balanced ETF Portfolio<br>Class 4 | TOPS <sup>®</sup> Managed Risk Moderate<br>Growth ETF Portfolio<br>Class 4 | TOPS <sup>®</sup> Managed Risk<br>Growth ETF Portfolio<br>Class 4 |
|------------------------------------|---|--|---|
| Advertising/Marketing              | None  | None   | None  |
| Printing/Postage                   | None  | None   | None  |
| Payment to distributor             | None  | None   | None  |
| Payment to dealer                  | \$43,683  | \$39,510   | \$28,276  |
| Compensation to sales<br>personnel | None  | None   | None  |
| Other                              | None  | None   | None  |
| Total                              | \$54,375  | \$39,510   | \$28,276  |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Investor Class shares which the Portfolios paid during the fiscal year ended December 31, 2021:

|                                    | TOPS <sup>®</sup><br>Conservative ETF<br>Portfolio<br>Investor Class | TOPS <sup>®</sup><br>Balanced ETF<br>Portfolio<br>Investor Class | TOPS <sup>®</sup><br>Moderate<br>Growth ETF<br>Portfolio<br>Investor Class | TOPS <sup>®</sup><br>Growth ETF<br>Portfolio<br>Investor Class | TOPS <sup>®</sup><br>Aggressive<br>Growth ETF<br>Portfolio<br>Investor Class | TOPS <sup>®</sup><br>Managed Risk<br>Balanced ETF<br>Portfolio<br>Investor Class |
|------------------------------------|--|--|--|--|--|--|
| Advertising/<br>Marketing          | None   | None   | None   | None   | None   | None   |
| Printing/Postage                   | None   | None   | None   | None   | None   | None   |
| Payment to<br>distributor          | None   | None   | None   | None   | None   | None   |
| Payment to dealer                  | \$19,696   | \$6,731  | \$2,322  | \$5,628  | \$7,441  | \$2,124  |
| Compensation to sales<br>personnel | None   | None   | None   | None   | None   | None   |
| Other                              | None   | None   | None   | None   | None   | None   |
| Total                              | \$19,696   | \$6,731  | \$2,322  | \$5,628  | \$7,441  | \$2,124  |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Class 2 which the Portfolios paid during the fiscal year ended December 31, 2022:

|                                       | TOPS <sup>®</sup><br>Conservative<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Balanced<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Moderate<br>Growth<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Growth<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Aggressive<br>Growth<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Managed<br>Risk<br>Balanced<br>ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Managed<br>Risk<br>Moderate<br>Growth ETF<br>Portfolio<br>Class 2 | TOPS <sup>®</sup><br>Managed<br>Risk Growth<br>ETF<br>Portfolio<br>Class 2 |
|---------------------------------------|--|--|--|--|--|---|--|--|
| Advertising/<br>Marketing             | None   | None   | None   | None   | None   | None  | None   | None   |
| Printing/Postage                      | None   | None   | None   | None   | None   | None  | None   | None   |
| Payment to<br>distributor             | None   | None   | None   | None   | None   | None  | None   | None   |
| Payment to<br>dealer                  | \$24,114   | \$142,688  | \$198,781  | \$207,585  | \$188,235  | \$671,501   | \$1,114,221  | \$1,138,901  |
| Compensation<br>to sales<br>personnel | None   | None   | None   | None   | None   | None  | None   | None   |
| Other                                 | None   | None   | None   | None   | None   | None  | None   | None   |
| Total                                 | \$24,114   | \$142,688  | \$198,781  | \$207,585  | \$188,235  | \$671,501   | \$1,114,221  | \$1,138,901  |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Class 3 which the Portfolios paid during the fiscal year ended December 31, 2022:

|                                    | TOPS <sup>®</sup> Managed Risk<br>Balanced ETF Portfolio<br>Class 3 | TOPS <sup>®</sup> Managed Risk<br>Moderate Growth ETF Portfolio<br>Class 3 | TOPS <sup>®</sup> Managed Risk<br>Growth ETF Portfolio<br>Class 3 |
|------------------------------------|---|--|---|
| Advertising/Marketing              | None  | None   | None  |
| Printing/Postage                   | None  | None   | None  |
| Payment to distributor             | None  | None   | None  |
| Payment to<br>dealer               | \$213,867   | \$416,889  | \$403,176   |
| Compensation to sales<br>personnel | None  | None   | None  |
| Other                              | None  | None   | None  |
| Total                              | \$213,867   | \$416,889  | \$403,176   |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Class 4 which the Portfolios paid during the fiscal year ended December 31, 2022:

|                                    | TOPS <sup>®</sup> Managed Risk<br>Balanced ETF Portfolio<br>Class 4 | TOPS <sup>®</sup> Managed Risk Moderate<br>Growth ETF Portfolio<br>Class 4 | TOPS <sup>®</sup> Managed Risk<br>Growth ETF Portfolio<br>Class 4 |
|------------------------------------|---|--|---|
| Advertising/Marketing              | None  | None   | None  |
| Printing/Postage                   | None  | None   | None  |
| Payment to distributor             | None  | None   | None  |
| Payment to dealer                  | \$33,392  | \$31,058   | \$23,639  |
| Compensation to sales<br>personnel | None  | None   | None  |
| Other                              | None  | None   | None  |
| Total                              | \$33,392  | \$31,058   | \$23,639  |

The following table displays the allocated distribution related fees pursuant to the 12b-1 Plan in effect for Investor Class shares which the Portfolios paid during the fiscal year ended December 31, 2022:

|                                    | TOPS <sup>®</sup><br>Conservative ETF<br>Portfolio<br>Investor Class | TOPS <sup>®</sup><br>Balanced ETF<br>Portfolio<br>Investor Class | TOPS <sup>®</sup><br>Moderate<br>Growth ETF<br>Portfolio<br>Investor Class | TOPS <sup>®</sup><br>Growth ETF<br>Portfolio<br>Investor Class | TOPS <sup>®</sup><br>Aggressive<br>Growth ETF<br>Portfolio<br>Investor Class |
|------------------------------------|--|--|--|--|--|
| Advertising/<br>Marketing          | None   | None   | None   | None   | None   |
| Printing/Postage                   | None   | None   | None   | None   | None   |
| Payment to<br>distributor          | None   | None   | None   | None   | None   |
| Payment to dealer                  | \$23,845   | \$15,062   | \$20,844   | \$8,937  | \$9,954  |
| Compensation to sales<br>personnel | None   | None   | None   | None   | None   |
| Other                              | None   | None   | None   | None   | None   |
| Total                              | \$23,845   | \$15,062   | \$20,844   | \$8,937  | \$9,954  |

|                                    | TOPS <sup>®</sup> Managed Risk<br>Balanced ETF Portfolio<br>Investor Class | TOPS <sup>®</sup> Managed Risk Moderate<br>Growth ETF Portfolio<br>Investor Class |
|------------------------------------|--|---|
| Advertising/Marketing              | None   | None  |
| Printing/Postage                   | None   | None  |
| Payment to distributor             | None   | None  |
| Payment to dealer                  | \$135  | \$169   |
| Compensation to sales<br>personnel | None   | None  |
| Other                              | None   | None  |
| Total                              | \$135  | \$169   |

### ***Additional Financial Intermediary Compensation***

If you purchase shares of the Portfolios through a broker, fund trading platform or other financial intermediary (collectively, “intermediaries”), your intermediary may receive various forms of compensation (which may come directly or indirectly from the Portfolio) from the Distributor, the Adviser and/or their affiliates (which may include the Sub-Adviser). Such payments may be based on a variety of factors, including sales of Portfolio shares through that intermediary or the value of shares held by investors through that intermediary. Compensation from the Distributor, the Adviser, Sub-Adviser and/or their affiliates may vary among intermediaries. The types or payments an intermediary may receive include:

- Payments under a 12b-1 Plan which are asset based charges paid from the assets of the Portfolio.
- Payments by the Distributor or Adviser/ Sub-Adviser out of its own assets. These payments are in addition to payments made under any 12b-1 Plan and may also be paid for shareholder services or other support services.

You should ask your intermediary for information about any payments it receives with respect to sale of shares of the Portfolios or shareholder support services provided for your account.

Trading platforms, brokerage firms and other intermediaries that sell Portfolio shares may make decisions about which investment options they will service and make available to their clients based on the payments these entities may be eligible to receive for their services. Therefore, payments to any intermediary may create potential conflicts of interest between that entity and its clients where that entity determines which investment options it will make available to those clients.

The maximum amount of compensation that may be paid to any intermediary under the 12b-1 Plan is 0.25%, 0.35%, 0.60%, 0.50% of average daily net assets for Class 2 shares, Class 3 shares, Class 4 shares and Investor Class shares, respectively. The Adviser and Sub-Adviser of certain Portfolios have agreed to provide additional compensation for shareholder services provided to Class 1 shares in connection with certain Participation Agreements, in the amount of 0.05% of such average daily net assets. This compensation may be paid by the Adviser or a Portfolio's Sub-Adviser out of its legitimate profits.

## PORTFOLIO MANAGERS

Michael McClary is Portfolio Manager of the Portfolios and Adam Schenck is the Portfolio Manager of the Managed Risk Portfolios, and they each are responsible for the day-to-day management of the Portfolios. As of December 31, 2022, they were responsible for the management of the following types of accounts:

| <b>Account Type</b>              | <b>Number of Accounts by Account Type</b> | <b>Total Assets by Account Type</b> | <b>Number of Accounts by Type Subject to a Performance Fee</b> | <b>Total Assets by Account Type Subject to a Performance Fee</b> |
|----------------------------------|---|-------------------------------------|--|--|
| <b><i>Michael McClary</i></b>    |   |                                     |  |  |
| Registered Investment Cos.       | 10  | \$936,642,501                       | 0  | \$0  |
| Other Pooled Investment Vehicles | 0   | \$0                                 | 0  | \$0  |
| Other Accounts                   | 11,532                                    | \$3,265,344,862                     | 0  | \$0  |
| <b>Account Type</b>              | <b>Number of Accounts by Account Type</b> | <b>Total Assets by Account Type</b> | <b>Number of Accounts by Type Subject to a Performance Fee</b> | <b>Total Assets by Account Type Subject to a Performance Fee</b> |
| <b><i>Adam Schenck</i></b>       |   |                                     |  |  |
| Registered Investment Cos.       | 31  | \$30,231,957,727                    | 0  | \$0  |
| Other Pooled Investment Vehicles | 3   | \$321,991,602                       | 0  | \$0  |
| Other Accounts                   | 0   | \$0                                 | 0  | \$0  |

### *Conflicts of Interest*

The Adviser has not identified any material conflicts between the Portfolios and other accounts managed by the Adviser and Portfolio Managers. However, actual or apparent conflicts of interest may arise in connection with the day-to-day management of the Portfolios and other accounts because the Portfolio Managers manage other accounts. The management of the Portfolios and other accounts may result in unequal time and attention being devoted to the Portfolios and other accounts. Another potential conflict of interest may arise where another account has the same investment objective as the Portfolios, whereby the Portfolio Managers could

favor one account over another. Further, a potential conflict could include the Portfolio Managers' knowledge about the size, timing and possible market impact of Portfolios trades, whereby they could use this information to the advantage of other accounts and to the disadvantage of the Portfolios. These potential conflicts of interest could create the appearance that the Portfolio Managers are favoring one investment vehicle over another.

The Sub-Adviser has not identified any material conflicts between the Portfolios and other accounts managed by the Sub-Adviser and Portfolio Managers. However, actual or apparent conflicts of interest may arise in connection with the day-to-day management of the Portfolios and other accounts because the Portfolio Managers manage other accounts. The management of the Portfolios and other accounts may result in unequal time and attention being devoted to the Portfolios and other accounts. Another potential conflict of interest may arise where another account has the same investment objective as the Portfolios, whereby the Portfolio Managers could favor one account over another. Further, a potential conflict could include the Portfolio Managers' knowledge about the size, timing and possible market impact of Portfolios' trades, whereby they could use this information to the advantage of other accounts and to the disadvantage of the Portfolios. These potential conflicts of interest could create the appearance that the Portfolio Managers are favoring one investment vehicle over another.

*Compensation.*

Mr. McClary is paid a salary and is able to receive distributions based on the Adviser's growth and profitability. Mr. Schenck is paid a salary and a discretionary bonus based in part on the profitability of the Sub-Adviser.

*Ownership of Securities.*

The following table shows the dollar range of equity securities beneficially owned by the Portfolio Managers in the Portfolios as of December 31, 2022.

| <b>Portfolio</b>   | <b>Michael McClary</b> | <b>Adam Schenck</b> |
|--|------------------------|---------------------|
| TOPS <sup>®</sup> Conservative ETF Portfolio                 | None                   | None                |
| TOPS <sup>®</sup> Balanced ETF Portfolio                     | None                   | None                |
| TOPS <sup>®</sup> Moderate Growth ETF Portfolio              | Up to \$100,000        | None                |
| TOPS <sup>®</sup> Growth ETF Portfolio                       | None                   | None                |
| TOPS <sup>®</sup> Aggressive Growth ETF Portfolio            | None                   | None                |
| TOPS <sup>®</sup> Managed Risk Balanced ETF Portfolio        | None                   | None                |
| TOPS <sup>®</sup> Managed Risk Moderate Growth ETF Portfolio | None                   | None                |
| TOPS <sup>®</sup> Managed Risk Growth ETF Portfolio          | \$100,001-\$500,000    | None                |

## ALLOCATION OF PORTFOLIO BROKERAGE

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Specific decisions to purchase or sell securities for the Portfolios are made by the Portfolio Managers who are employed by the Adviser. The Adviser is authorized by the Trustees to allocate the orders placed by it on behalf of the Portfolios to brokers or dealers who may, but need not, provide research or statistical material or other services to the Portfolios or the Adviser for the Portfolios' use. Such allocation is to be in such amounts and proportions as the Adviser may determine.

In selecting a broker or dealer to execute each particular transaction, the Adviser will take the following into consideration:

- the best net price available;
- the reliability, integrity and financial condition of the broker or dealer;
- the size of and difficulty in executing the order; and
- the value of the expected contribution of the broker or dealer to the investment performance of the Portfolios on a continuing basis.

Brokers or dealers executing a portfolio transaction on behalf of the Portfolios may receive a commission in excess of the amount of commission another broker or dealer would have charged for executing the transaction if the Adviser determines in good faith that such commission is reasonable in relation to the value of brokerage, research and other services provided to the Portfolios. In allocating portfolio brokerage, the Adviser may select brokers or dealers who also provide brokerage, research and other services to other accounts over which the Adviser exercises investment discretion. Some of the services received as the result of Portfolios transactions may primarily benefit accounts other than the Portfolios', while services received as the result of portfolio transactions effected on behalf of those other accounts may primarily benefit the Portfolios.

Specific decisions to purchase or sell futures contracts for the Portfolios are made by the Portfolio Managers who are employed by the Sub-Adviser. The Sub-Adviser is authorized by the Board to allocate the orders placed by it on behalf of the Portfolios to brokers or dealers who may, but need not, provide research or statistical material or other services to the Portfolios or the Sub-Adviser for the Portfolios' use. Such allocation is to be in such amounts and proportions as the Sub-Adviser may determine.

In selecting a broker or dealer to execute each particular transaction, the Sub-Adviser will take the following into consideration:

- the best net price available;
- the reliability, integrity and financial condition of the broker or dealer;
- the size of and difficulty in executing the order; and
- the value of the expected contribution of the broker or dealer to the investment performance of the Portfolios on a continuing basis.

Brokers or dealers executing a transaction on behalf of the Portfolios may receive a commission in excess of the amount of commission another broker or dealer would have charged for executing the transaction if the Sub-Adviser determines in good faith that such commission is reasonable in relation to the value of brokerage, research and other services provided to the Portfolios. In allocating portfolio brokerage, the Sub-Adviser may select brokers or dealers who also provide brokerage, research and other services to other accounts over which the Adviser exercises investment discretion. Some of the services received as the result of Portfolios transactions may primarily benefit accounts other than the Portfolios', while services received as the result of transactions effected on behalf of those other accounts may primarily benefit the Portfolios.

The following table displays the brokerage commissions paid by the Portfolios for the fiscal years ended December 31, 2022, December 31, 2021 and December 31, 2020:

| <b>PORTFOLIO</b>                                 | <b>Brokerage Commissions Year Ended 2022</b> | <b>Brokerage Commissions Year Ended 2021</b> | <b>Brokerage Commissions Year Ended 2020</b> |
|--|--|--|--|
| TOPS® Conservative ETF Portfolio                 | \$2,924                                      | \$1,947                                      | \$2,027                                      |
| TOPS ® Balanced ETF Portfolio                    | \$5,021                                      | \$5,134                                      | \$4,979                                      |
| TOPS ® Moderate Growth ETF Portfolio             | \$7,706                                      | \$5,464                                      | \$11,284                                     |
| TOPS ® Growth ETF Portfolio                      | \$7,191                                      | \$5,450                                      | \$6,169                                      |
| TOPS ® Aggressive Growth ETF Portfolio           | \$5,755                                      | \$5,866                                      | \$4,739                                      |
| TOPS ® Managed Risk Balanced ETF Portfolio       | \$60,759                                     | \$16,969                                     | \$70,205                                     |
| TOPS® Managed Risk Moderate Growth ETF Portfolio | \$97,391                                     | \$27,547                                     | \$108,018                                    |
| TOPS ® Managed Risk Growth ETF Portfolio         | \$87,914                                     | \$30,252                                     | \$129,717                                    |

## **PORTFOLIO TURNOVER**

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Each Portfolio's turnover rate is calculated by dividing the lesser of purchases or sales of securities for the fiscal year by the monthly average of the value of the securities owned by the Portfolio during the fiscal year. The calculation excludes from both the numerator and the denominator securities with maturities at the time of acquisition of one year or less. High portfolio turnover involves correspondingly greater brokerage commissions and other transaction costs, which will be borne directly by the Portfolio. A 100% turnover rate would occur if all of a Portfolio's securities were replaced once within a one-year period.

The following table displays the portfolio turnover rates for the fiscal year ended December 31, 2022 and December 31, 2021:

| <b>PORTFOLIO</b>   | <b>Portfolio Turnover Rates<br/>Year Ended 2022</b> | <b>Portfolio Turnover Rates<br/>Year Ended 2021</b> |
|--|---|---|
| TOPS <sup>®</sup> Conservative ETF Portfolio                 | 35%   | 8%  |
| TOPS <sup>®</sup> Balanced ETF Portfolio                     | 12%   | 13%   |
| TOPS <sup>®</sup> Moderate Growth ETF Portfolio              | 11%   | 12%   |
| TOPS <sup>®</sup> Growth ETF Portfolio                       | 11%   | 10%   |
| TOPS <sup>®</sup> Aggressive Growth ETF Portfolio            | 9%  | 9%  |
| TOPS <sup>®</sup> Managed Risk Balanced ETF Portfolio        | 14%   | 9%  |
| TOPS <sup>®</sup> Managed Risk Moderate Growth ETF Portfolio | 14%   | 9%  |
| TOPS <sup>®</sup> Managed Risk Growth ETF Portfolio          | 18%   | 9%  |

## **OTHER SERVICE PROVIDERS**

### **Fund Administration, Fund Accounting and Transfer Agent Services**

Ultimus Fund Solutions, LLC ("UFS"), which has its principal office at 4221 North 203<sup>rd</sup> Street, Suite 100, Elkhorn, Nebraska 68022, serves as administrator, fund accountant and transfer agent for the Portfolios pursuant to a Fund Services Agreement (the "Agreement") with the Trust and subject to the oversight of the Board. UFS is primarily in the business of providing administrative, fund accounting and transfer agent services to retail and institutional mutual funds. UFS is an affiliate of the Distributor. UFS may also provide persons to serve as officers of the Portfolios. Such officers may be directors, officers or employees of UFS or its affiliates.

Effective February 1, 2019, NorthStar Financial Services Group, LLC, the parent company of Gemini Fund Services, LLC and its affiliated companies including Northern Lights Distributors, LLC ("NLD") and Northern Lights Compliance Services, LLC ("NLCS")(collectively, the "Gemini Companies"), sold its interest in the Gemini Companies to a third party private equity firm that contemporaneously acquired Ultimus Fund Solutions, LLC (an independent mutual fund administration firm) and its affiliates (collectively, the "Ultimus Companies"). As a result of these separate transactions, the Gemini Companies and the Ultimus Companies are now indirectly owned through a common parent entity, The Ultimus Group, LLC.

The Agreement became effective on February 23, 2011 and will remain in effect for two years from the applicable effective date for each Portfolio, and will continue in effect for successive twelve-month periods provided that such continuance is specifically approved at least annually by a majority of the Board. The Agreement is terminable by the Board or UFS on 90 days' written notice and may be assigned by either party, provided that the Trust may not assign this agreement without the prior written consent of UFS. The Agreement provides that UFS shall be without liability for any action reasonably taken or omitted pursuant to the Agreement.

Under the Agreement, UFS performs administrative services, including: (1) monitoring the performance of administrative and professional services rendered to the Trust by others service providers; (2) monitoring each Portfolio's holdings and operations for post-trade compliance with the Portfolio's registration statement and applicable laws and rules; (3) preparing and coordinating the printing of semi-annual and annual financial statements; (4) preparing selected management reports for performance and compliance analyses; (5) preparing and disseminating materials for and attending and participating in meetings of the Board; (6) determining income and capital gains available for distribution and calculating distributions required to meet regulatory, income, and excise tax requirements; (7) reviewing the Trust's federal, state, and local tax returns as prepared and signed by the Trust's independent public accountants; (8) preparing and maintaining the Trust's operating expense budget to determine proper expense accruals to be charged to each Portfolio to calculate its daily net asset value; (9) assisting in and monitoring the preparation, filing, printing and where applicable, dissemination to shareholders of amendments to the Trust's Registration Statement on Form N-1A, periodic reports to the Trustees, shareholders and the SEC, notices pursuant to Rule 24f-2, proxy materials and reports to the SEC on Forms N-CEN, N-CSR, N-PORT and N-PX; (10) coordinating the Trust's audits and examinations by assisting each Portfolio's independent public accountants; (11) determining, in consultation with others, the jurisdictions in which shares of the Trust shall be registered or qualified for sale and facilitating such registration or qualification; (12) monitoring sales of shares and ensuring that the shares are properly and duly registered with the SEC; (13) monitoring the calculation of performance data for the Portfolios; (14) preparing, or causing to be prepared, expense and financial reports; (15) preparing authorizations for the payment of Trust expenses and pay, from Trust assets, all bills of the Trust; (16) providing information typically supplied in the investment company industry to companies that track or report price, performance or other information with respect to investment companies; (17) upon request, assisting each Portfolio in the evaluation and selection of other service providers, such as independent public accountants, printers, EDGAR providers and proxy solicitors (such parties may be affiliates of UFS); and (18) performing other services, recordkeeping and assistance relating to the affairs of the Trust as the Trust may, from time to time, reasonably request.

UFS also provides the Portfolios with accounting services, including: (i) daily computation of net asset value; (ii) maintenance of security ledgers and books and records as required by the 1940 Act; (iii) production of each Portfolio's listing of securities and general ledger reports; (iv) reconciliation of accounting records; (v) calculation of yield and total return for each Portfolio; (vi) maintaining certain books and records described in Rule 31a-1 under the 1940 Act, and reconciling account information and balances among the Portfolios' custodian and Adviser; and (vii) monitoring and evaluating daily income and expense accruals, and sales and redemptions of shares of the Portfolios.

UFS also acts as transfer, dividend disbursing, and shareholder servicing agent for the Portfolios pursuant to the Agreement. Under the Agreement, UFS is responsible for administering and performing transfer agent functions, dividend distribution, shareholder administration, and maintaining necessary records in accordance with applicable rules and regulations.

Each Portfolio pays UFS, on a monthly basis, an annual asset based fee for all other ordinary operating expenses which include: costs incurred in connection with the maintenance of securities law registration, printing and mailing Prospectuses and Statements of Additional Information to shareholders, certain financial accounting services, taxes or governmental fees, custodial, transfer and shareholder servicing agent costs, expenses of outside counsel and independent accountants, preparation of shareholder reports and expenses of trustee and shareholder meetings. Certain extraordinary expenses such as expenses incurred in connection with any merger, reorganization or litigation would be borne by the Portfolios.

The following table displays administration, fund accounting and transfer agency fees, paid to the Administrator, pursuant to the combined fee schedule in the Administration Agreement for the fiscal years ended December 31, 2022, December 31, 2021 and December 31, 2020:

| <b>PORTFOLIO</b>   | <b>Administration Service Fees Year Ended 2022</b> | <b>Administration Service Fees Year Ended 2021</b> | <b>Administration Service Fees Year Ended 2020</b> |
|--|--|--|--|
| TOPS <sup>®</sup> Conservative ETF Portfolio                 | \$37,793   | \$34,904   | \$24,049   |
| TOPS <sup>®</sup> Balanced ETF Portfolio                     | \$79,687   | \$65,055   | \$40,564   |
| TOPS <sup>®</sup> Moderate Growth ETF Portfolio              | \$112,447  | \$94,198   | \$65,428   |
| TOPS <sup>®</sup> Growth ETF Portfolio                       | \$100,949  | \$81,607   | \$47,160   |
| TOPS <sup>®</sup> Aggressive Growth ETF Portfolio            | \$90,860   | \$71,221   | \$32,707   |
| TOPS <sup>®</sup> Managed Risk Balanced ETF Portfolio        | \$346,353  | \$484,353  | \$473,521  |
| TOPS <sup>®</sup> Managed Risk Moderate Growth ETF Portfolio | \$581,731  | \$815,534  | \$777,953  |
| TOPS <sup>®</sup> Managed Risk Growth ETF Portfolio          | \$605,894  | \$819,791  | \$783,075  |

### **Custodian**

Fifth Third Bank (the “Custodian”) serves as the custodian of the Portfolios’ assets pursuant to a Custody Agreement by and between the Custodian and the Trust on behalf of the Portfolios. The Custodian’s responsibilities include safeguarding and controlling the Portfolios’ cash and securities, handling the receipt and delivery of securities, and collecting interest and dividends on the Portfolios’ investments. Pursuant to the Custody Agreement, the Custodian also maintains original entry documents and books of record and general ledgers; posts cash receipts and disbursements; and records purchases and sales based upon communications from the Adviser. The Portfolios may employ foreign sub-custodians that are approved by the Board to hold foreign assets. The Custodian's principal place of business is 38 Fountain Square Plaza, Cincinnati, OH 45263.

**Securities Lending Activities**

The Bank of New York Mellon serves as the Portfolios' securities lending agent pursuant to a Securities Lending Authorization Agreement between the Custodian and the Trust on behalf of the Portfolios'. The dollar amounts of income and fees and compensation paid to the Portfolios' and Custodian related to the Portfolios' respective securities lending activities during fiscal year ended December 31, 2022 were as follows:

|  | <b>MR Moderate Growth</b> | <b>MR Growth</b> | <b>MR Balanced</b> |
|--|---------------------------|------------------|--------------------|
| Gross income from securities lending activities (including income from cash collateral reinvestment)   | \$339,506                 | \$252,871        | \$233,868          |
| Fees and/or compensation for securities lending activities and related services  | -                         | -                | -                  |
| Fees paid to securities lending agent from a revenue split   | \$(69,831)                | \$(45,060)       | \$(43,819)         |
| Fees paid for any cash collateral management service (including fees deducted from a pooled cash collateral reinvestment vehicle) that are not included in the revenue split | -                         | -                | -                  |
| Administrative fees not included in revenue split  | -                         | -                | -                  |
| Indemnification fees not included in revenue split   | -                         | -                | -                  |
| Rebate (paid to borrower)  | \$42,610                  | \$(20,654)       | \$9,238            |
| Other fees not included in revenue split   |                           |                  |                    |
| Aggregate fees/compensation for securities lending activities  | \$(27,220)                | \$(65,714)       | \$(34,582)         |
| Net income from securities lending activities  | \$312,286                 | \$187,157        | \$199,286          |

|  | Balanced   | Conservative | Growth     |
|--|------------|--------------|------------|
| Gross income from securities lending activities (including income from cash collateral reinvestment)   | \$54,013   | \$18,780     | \$64,527   |
| Fees and/or compensation for securities lending activities and related services  | -          | -            | -          |
| Fees paid to securities lending agent from a revenue split   | \$(6,675)  | \$(2,763)    | \$(6,081)  |
| Fees paid for any cash collateral management service (including fees deducted from a pooled cash collateral reinvestment vehicle) that are not included in the revenue split | -          | -            | -          |
| Administrative fees not included in revenue split  | -          | -            | -          |
| Indemnification fees not included in revenue split   | -          | -            | -          |
| Rebate (paid to borrower)  | \$(18,083) | \$(4,095)    | \$(33,360) |
| Other fees not included in revenue split   | -          | -            | -          |
| Aggregate fees/compensation for securities lending activities  | \$(24,758) | \$(6,858)    | \$(39,441) |
| Net income from securities lending activities  | \$29,255   | \$11,922     | \$25,086   |

|  | Aggressive | Moderate Growth |
|--|------------|-----------------|
| Gross income from securities lending activities (including income from cash collateral reinvestment)   | \$24,897   | \$93,640        |
| Fees and/or compensation for securities lending activities and related services  |            |                 |
| Fees paid to securities lending agent from a revenue split   | \$(1,439)  | \$(10,936)      |
| Fees paid for any cash collateral management service (including fees deducted from a pooled cash collateral reinvestment vehicle) that are not included in the revenue split |            |                 |
| Administrative fees not included in revenue split  |            |                 |
| Indemnification fees not included in revenue split   |            |                 |
| Rebate (paid to borrower)  | \$(17,845) | \$(36,871)      |
| Other fees not included in revenue split   |            |                 |
| Aggregate fees/compensation for securities lending activities  | \$(19,284) | \$(47,806)      |
| Net income from securities lending activities  | \$5,613    | \$45,834        |

The services provided by the Custodian as securities lending agent are as follows: selection of securities to be loaned; locating borrowers previously approved by the Board; negotiation of loan terms; monitoring daily the value of the loaned securities and collateral; requiring additional collateral as necessary; investing cash collateral in accordance with the funds' instructions; marking to market non-cash collateral; maintaining custody of non-cash collateral; recordkeeping and account servicing; monitoring dividend activity and material proxy votes relating to loaned securities; transferring loaned securities; recalling loaned securities in accordance with the funds' instructions; and arranging for return of loaned securities to the fund at loan termination.

### **Compliance Services**

Northern Lights Compliance Services, LLC (“NLCS”), 4221 North 203<sup>rd</sup> Street, Suite 100, Elkhorn, NE 68022-3474, an affiliate of UFS and the Distributor, provides a Chief Compliance Officer to the Trust as well as related compliance services pursuant to a consulting agreement between NLCS and the Trust. NLCS’s compliance services consist primarily of reviewing and assessing the policies and procedures of the Trust and its service providers pertaining to compliance with applicable federal securities laws, including Rule 38a-1 under the 1940 Act. For

the compliance services rendered to the Portfolios, UFS pays NLCS a portion of the fee it receives from the Portfolios for administrative services.

## **DESCRIPTION OF SHARES**

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Each share of beneficial interest of the Trust has one vote in the election of Trustees. Cumulative voting is not authorized for the Trust. This means that the holders of more than 50% of the shares voting for the election of Trustees can elect 100% of the Trustees if they choose to do so, and, in that event, the holders of the remaining shares will be unable to elect any Trustees.

Shareholders of the Trust and any other future series of the Trust will vote in the aggregate and not by series except as otherwise required by law or when the Board determines that the matter to be voted upon affects only the interest of the shareholders of a particular series. Matters such as ratification of the independent public accountants and election of Trustees are not subject to separate voting requirements and may be acted upon by shareholders of the Trust voting without regard to series.

The Trust is authorized to issue an unlimited number of shares of beneficial interest. Each share has equal dividend, distribution and liquidation rights. There are no conversion or preemptive rights applicable to any shares of the Portfolios. All shares issued are fully paid and non-assessable.

## **ANTI-MONEY LAUNDERING PROGRAM**

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The Trust has established an Anti-Money Laundering Compliance Program (the “Program”) as required by Section 352 the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (“USA PATRIOT Act”). To ensure compliance with this law, the Trust’s Program is written and has been approved by the Board. The Program provides for the development of policies, procedures and internal controls reasonably designed to prevent money laundering, the designation of an anti-money laundering compliance officer who is responsible for implementing and monitoring the Program, ongoing anti-money laundering training for appropriate persons and an independent audit function to determine the effectiveness of the Program. The Trust’s secretary serves as its Anti-Money Laundering Compliance Officer.

Procedures to implement the Program include, but are not limited to, determining that the Transfer Agent and the participating insurance company and other intermediaries have established reasonable anti-money laundering procedures, have reported suspicious and/or fraudulent activity and have completed thorough reviews of all new opening account applications. The Trust will not

transact business with any person or entity whose identity cannot be adequately verified under the provisions of the USA PATRIOT Act.

As a result of the Program, the Trust may be required to “freeze” the account of a shareholder if the shareholder appears to be involved in suspicious activity or if certain account information matches information on government lists of known terrorists or other suspicious persons, or the Trust may be required to transfer the account or proceeds of the account to a governmental agency.

## **PURCHASE, REDEMPTION AND PRICING OF SHARES**

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### Calculation of Share Price

As indicated in the Prospectus under the heading "How Shares are Priced," the NAV of the Portfolios' shares is determined by dividing the total value of a Portfolio's investments and other assets, less any liabilities, by the total number of shares outstanding of a Portfolio.

Generally, securities are valued each day at the last quoted sales price on each security's principal exchange. Securities traded or dealt in on one or more securities exchanges (whether domestic or foreign) for which market quotations are readily available and not subject to restrictions against resale shall be valued at the last quoted sales price on the day of valuation on the primary exchange or, in the absence of a sale on the primary exchange, at the mean between the current bid and ask prices on such exchange. Securities primarily traded on NASDAQ National Market System for which market quotations are readily available shall be valued using the NASDAQ Official Closing Price. Generally, a Portfolio's domestic securities (including underlying ETFs which hold portfolio securities primarily listed on foreign (non-U.S.) exchanges) are valued each day at the last quoted sales price on each security's primary exchange. Securities traded or dealt in upon one or more securities exchanges for which market quotations are readily available and not subject to restrictions against resale shall be valued at the last quoted sales price on the primary exchange or, in the absence of a sale on the primary exchange, at the mean between the current bid and ask prices on such exchange. Securities primarily traded in the NASDAQ National Market System for which market quotations are readily available shall be valued using the NASDAQ Official Closing Price. If market quotations are not readily available, securities will be valued at their fair market value as determined in good faith by the Adviser in accordance with procedures approved by the Board and as further described below. Securities that are not traded or dealt in any securities exchange (whether domestic or foreign) and for which over-the-counter market quotations are readily available generally shall be valued at the last sale price or, in the absence of a sale, at the mean between the current bid and ask price on such over-the-counter market.

Certain securities or investments for which daily market quotes are not readily available may be valued, pursuant to guidelines established by the Board, with reference to other securities or indexes. Debt securities not traded on an exchange may be valued at prices supplied by a pricing agent(s) based on broker or dealer supplied valuations or matrix pricing, a method of valuing securities by reference to the value of other securities with similar characteristics, such as rating, interest rate and maturity. Short-term investments having a maturity of 60 days or less may be generally valued at amortized cost.

Exchange traded options are valued at the last quoted sales price or, in the absence of a sale, at the mean between the current bid and ask prices on the exchange on which such options are traded. Futures and options on futures are valued at the settlement price determined by the exchange. Other securities for which market quotes are not readily available are valued at fair value as determined in good faith by the Board or persons acting at their direction. Swap agreements and other derivatives are generally valued daily based upon quotations from market makers or by a pricing service in accordance with the valuation procedures approved by the Board.

Under certain circumstances, the Portfolios may use an independent pricing service to calculate the fair market value of foreign equity securities on a daily basis by applying valuation factors to the last sale price or the mean price as noted above. The fair market values supplied by the independent pricing service will generally reflect market trading that occurs after the close of the applicable foreign markets of comparable securities or the value of other instruments that have a strong correlation to the fair-valued securities. The independent pricing service will also take into account the current relevant currency exchange rate. A security that is fair valued may be valued at a price higher or lower than actual market quotations or the value determined by other funds using their own fair valuation procedures. Because foreign securities may trade on days when Portfolio shares are not priced, the value of securities held by the Portfolios can change on days when Portfolio shares cannot be redeemed or purchased. In the event that a foreign security's market quotations are not readily available or are deemed unreliable (for reasons other than because the foreign exchange on which it trades closed before the Portfolio's calculation of NAV), the security will be valued at its fair market value as determined in good faith by the Adviser in accordance with procedures approved by the Board as discussed below. Without fair valuation, it is possible that short-term traders could take advantage of the arbitrage opportunity and dilute the NAV of long-term investors. Fair valuation of the Portfolio's portfolio securities can serve to reduce arbitrage opportunities available to short-term traders, but there is no assurance that it will prevent dilution of the Portfolio's NAV by short-term traders. In addition, because the Portfolio may invest in underlying ETFs which hold portfolio securities primarily listed on foreign (non-U.S.) exchanges, and these exchanges may trade on weekends or other days when the underlying ETFs do not price their shares, the value of these portfolio securities may change on days when you may not be able to buy or sell Portfolio shares.

Investments initially valued in currencies other than the U.S. dollar are converted to U.S. dollars using exchange rates obtained from pricing services. As a result, the NAV of the Portfolio's shares may be affected by changes in the value of currencies in relation to the U.S. dollar. The value of securities traded in markets outside the United States or denominated in currencies other

than U.S. dollar may be affected significantly on a day that the NYSE is closed and an investor is not able to purchase, redeem or exchange shares.

Portfolio shares are valued at the close of regular trading on the NYSE (normally 4:00 p.m., Eastern Time) (the "NYSE Close") on each day that the NYSE is open. For purposes of calculating the NAV, the Portfolios normally use pricing data for domestic equity securities received shortly after the NYSE Close, and do not normally take into account trading, clearances or settlements that take place after the NYSE Close. Domestic fixed income and foreign securities are normally priced using data reflecting the earlier closing of the principal markets for those securities. Information that becomes known to the Portfolios or their agents after the NAV has been calculated on a particular day will not generally be used to retroactively adjust the price of the security or the NAV determined earlier that day.

When market quotations are insufficient or not readily available, instead of valuing securities in the usual manner, the Portfolios may value securities at fair value or estimate their value as determined in good faith by the Board or their designees, pursuant to procedures approved by the Board. Fair valuation may also be used by the Board if extraordinary events occur after the close of the relevant market but prior to the NYSE Close.

A Portfolio may hold securities, such as private placements, interests in commodity pools, other non-traded securities or temporarily illiquid securities, for which market quotations are not readily available or are determined to be unreliable. These securities will be valued at their fair market value as determined using the "fair value" procedures approved by the Board. The Board has designated the Adviser as its "Valuation Designee" to delegate execution of these procedures. The Adviser may also enlist third party consultants such as an audit firm or financial officer of a security issuer on an as-needed basis to assist in determining a security-specific fair value. The Board reviews and ratifies the execution of this process and the resultant fair value prices at least quarterly to assure the process produces reliable results.

Valuation Process. Fair value determinations are required for the following securities: (i) securities for which market quotations are insufficient or not readily available on a particular business day (including securities for which there is a short and temporary lapse in the provision of a price by the regular pricing source), (ii) securities for which, in the judgment of the Adviser, the prices or values available do not represent the fair value of the instrument. Factors which may cause the Adviser to make such a judgment include, but are not limited to, the following: only a bid price or an asked price is available; the spread between bid and asked prices is substantial; the frequency of sales; the thinness of the market; the size of reported trades; and actions of the securities markets, such as the suspension or limitation of trading; (iii) securities determined to be illiquid; (iv) securities with respect to which an event that will affect the value thereof has occurred (a "significant event") since the closing prices were established on the principal exchange on which they are traded, but prior to the Portfolio's calculation of its net asset value. Specifically, interests in commodity pools or managed futures pools are valued on a daily basis by reference to the closing market prices of each futures contract or other asset held by a pool, as adjusted for pool expenses. Restricted or illiquid securities, such as private placements or non-traded securities are

valued via inputs from the Adviser and/or Sub-Adviser valuation based upon the current bid for the security from two or more independent dealers or other parties reasonably familiar with the facts and circumstances of the security (who should take into consideration all relevant factors as may be appropriate under the circumstances). If the Adviser and/or Sub-Adviser is unable to obtain a current bid from such independent dealers or other independent parties, the Adviser shall determine the fair value of such security using the following factors: (i) the type of security; (ii) the cost at date of purchase; (iii) the size and nature of the Portfolio's holdings; (iv) the discount from market value of unrestricted securities of the same class at the time of purchase and subsequent thereto; (v) information as to any transactions or offers with respect to the security; (vi) the nature and duration of restrictions on disposition of the security and the existence of any registration rights; (vii) how the yield of the security compares to similar securities of companies of similar or equal creditworthiness; (viii) the level of recent trades of similar or comparable securities; (ix) the liquidity characteristics of the security; (x) current market conditions; and (xi) the market value of any securities into which the security is convertible or exchangeable.

Standards For Fair Value Determinations. As a general principle, the fair value of a security is the amount that a Portfolio might reasonably expect to realize upon its current sale. The Trust has adopted Financial Accounting Standards Board Statement of Financial Accounting Standards Codification Topic 820, Fair Value Measurements and Disclosures ("ASC 820"). In accordance with ASC 820, fair value is defined as the price that the Portfolio would receive upon selling an investment in a timely transaction to an independent buyer in the principal or most advantageous market of the investment. ASC 820 establishes a three-tier hierarchy to maximize the use of observable market data and minimize the use of unobservable inputs and to establish classification of fair value measurements for disclosure purposes. Inputs refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk, for example, the risk inherent in a particular valuation technique used to measure fair value including such a pricing model and/or the risk inherent in the inputs to the valuation technique. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability, developed based on the best information available under the circumstances.

Various inputs are used in determining the value of each Portfolio's investments relating to ASC 820. These inputs are summarized in the three broad levels listed below:

Level 1 – quoted prices in active markets for identical securities.

Level 2 – other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment speeds, credit risk, etc.)

Level 3 – significant unobservable inputs (including a Portfolio's own assumptions in determining the fair value of investments).

The Adviser takes into account the relevant factors and surrounding circumstances, which may include: (i) the nature and pricing history (if any) of the security; (ii) whether any dealer quotations for the security are available; (iii) possible valuation methodologies that could be used to determine the fair value of the security; (iv) the recommendation of a portfolio manager of the Portfolio with respect to the valuation of the security; (v) whether the same or similar securities are held by other funds managed by the Adviser or other funds and the method used to price the security in those funds; (vi) the extent to which the fair value to be determined for the security will result from the use of data or formulae produced by independent third parties and (vii) the liquidity or illiquidity of the market for the security.

Board Determination. The Board meets at least quarterly to consider the valuations provided by the Adviser and to ratify the valuations made for the applicable securities. The Board considers the reports provided by the Adviser, including follow up studies of subsequent market-provided prices when available, in reviewing and determining in good faith the fair value of the applicable securities.

The Trust expects that the NYSE will be closed on the following holidays: New Year's Day, Martin Luther King, Jr. Day, Presidents' Day, Good Friday, Memorial Day, Juneteenth, Independence Day, Labor Day, Thanksgiving Day, and Christmas Day.

#### Purchase of Shares

Orders for shares received by the Portfolios in good order prior to the NYSE Close on each day that the NYSE is open for trading are priced at the NAV per share computed as of the close of the regular session of trading on the NYSE. Orders received in good order after the NYSE Close, or on a day it is not open for trading, are priced at the close of such NYSE on the next day on which it is open for trading at the next determined NAV per share.

#### Notice to Texas Shareholders

Under section 72.1021(a) of the Texas Property Code, initial investors in a Fund who are Texas residents may designate a representative to receive notices of abandoned property in connection with Fund shares. Texas shareholders who wish to appoint a representative should notify the Trust's Transfer Agent by writing to the address below to obtain a form for providing written notice to the Trust:

(Applicable TOPs Portfolio)  
c/o Ultimus Fund Solutions, LLC  
P.O. Box 541150  
Omaha, Nebraska 68154

**or overnight to**  
4221 North 203rd Street, Suite 100  
Elkhorn, Nebraska 68022-3474

## Redemption of Shares

The Portfolios will redeem all or any portion of a shareholder's shares of the Portfolios when requested in accordance with the procedures set forth in the "Redemptions" section of the Prospectus. Under the 1940 Act, a shareholder's right to redeem shares and to receive payment therefore may be suspended at times:

- (a) when the NYSE is closed, other than customary weekend and holiday closings;
- (b) when trading on that exchange is restricted for any reason;
- (c) when an emergency exists as a result of which disposal by the Portfolios of securities owned by it is not reasonably practicable or it is not reasonably practicable for the Portfolios fairly to determine the value of their net assets, provided that applicable rules and regulations of the SEC (or any succeeding governmental authority) will govern as to whether the conditions prescribed in (b) or (c) exist; or
- (d) when the SEC by order permits a suspension of the right to redemption or a postponement of the date of payment on redemption.

In case of suspension of the right of redemption, payment of a redemption request will be made based on the net asset value next determined after the termination of the suspension.

## **TAX STATUS**

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The following discussion is general in nature and should not be regarded as an exhaustive presentation of all possible tax ramifications. All shareholders should consult a qualified tax advisor regarding their investment in a Portfolio.

Each Portfolio has qualified and intends to continue to qualify and has elected to be treated as a regulated investment company under Subchapter M of the Internal Revenue Code of 1986, as amended (the "Tax Code"), and intends to continue to so qualify, which requires compliance with certain requirements concerning the sources of their income, diversification of their assets, and the amount and timing of their distributions to shareholders. Such qualification does not involve supervision of management or investment practices or policies by any government agency or bureau. By so qualifying, the Portfolios should not be subject to federal income or excise tax on their net investment income or net capital gain, which are distributed to shareholders in accordance with the applicable timing requirements. Net investment income and net capital gain of the Portfolios will be computed in accordance with Section 852 of the Tax Code.

Net investment income is made up of dividends and interest less expenses. Net capital gain for a fiscal year is computed by taking into account any capital loss carryforward of the Portfolios. Capital losses incurred may now be carried forward indefinitely and retain the character of the original loss. Capital loss carry forwards are available to offset future realized capital gains. To the extent that these carry forwards are used to offset future capital gains it is probable that the amount offset will not be distributed to shareholders. At December 31, 2021, the Portfolios had

capital loss carry forwards for federal income tax purposes available to offset future capital gains as follows:

| <b>Portfolio</b>                  | <b>CLCF Utilized</b> |
|-----------------------------------|----------------------|
| Managed Risk Growth ETF Portfolio | \$12,050,464         |

The Portfolios intend to distribute all of their net investment income, any excess of net short-term capital gains over net long-term capital losses, and any excess of net long-term capital gains over net short-term capital losses in accordance with the timing requirements imposed by the Tax Code and therefore should not be required to pay any federal income or excise taxes. Distributions of net investment income and net capital gain will be made after June 30, the end of each fiscal year, and no later than December 31 of each year. Both types of distributions will be in shares of the Portfolios unless a shareholder elects to receive cash.

To be treated as a regulated investment company under Subchapter M of the Code, the Portfolios must also (a) derive at least 90% of their gross income from dividends, interest, payments with respect to securities loans, net income from certain publicly traded partnerships and gains from the sale or other disposition of securities or foreign currencies, or other income (including, but not limited to, gains from options, futures or forward contracts) derived with respect to the business of investing in such securities or currencies, and (b) diversify their holding so that, at the end of each fiscal quarter, (i) at least 50% of the market value of the Portfolios' assets is represented by cash, U.S. government securities and securities of other regulated investment companies, and other securities (for purposes of this calculation, generally limited in respect of any one issuer, to an amount not greater than 5% of the market value of the Portfolios' assets and 10% of the outstanding voting securities of such issuer) and (ii) not more than 25% of the value of their assets is invested in the securities of (other than U.S. government securities or the securities of other regulated investment companies) any one issuer, two or more issuers which the Portfolios control and which are determined to be engaged in the same or similar trades or businesses, or the securities of certain publicly traded partnerships.

If the Portfolios fail to qualify as a regulated investment company under Subchapter M in any fiscal year, it will be treated as a corporation for federal income tax purposes. As such the Portfolios would be required to pay income taxes on their net investment income and net realized capital gains, if any, at the rates generally applicable to corporations. Shareholders of the Portfolios generally would not be liable for income tax on the Portfolios' net investment income or net realized capital gains in their individual capacities.

The Portfolios are subject to a 4% nondeductible excise tax on certain undistributed amounts of ordinary income and capital gain under a prescribed formula contained in Section 4982 of the Code. The formula requires payment to shareholders during a calendar year of distributions representing at least 98% of the Portfolios' ordinary income for the calendar year and at least 98.2% of their capital gain net income (i.e., the excess of their capital gains over capital losses) realized during the one-year period ending October 31 during such year plus 100% of any income that was neither distributed nor taxed to the Portfolios during the preceding calendar year. Under

ordinary circumstances, the Portfolios expect to time their distributions so as to avoid liability for this tax.

For a discussion of the tax consequences to holders of variable life or annuity contracts, refer to the prospectuses or other documents you received when you purchased your variable life or variable annuity contracts. Variable life or variable annuity contracts purchased through insurance company separate accounts provide for the accumulation of all earnings from interest, dividends, and capital appreciation without current federal income tax liability for the owner. Depending on the variable annuity or variable life contract, distributions from the contract may be subject to ordinary income tax and, in addition, on distributions before age 59 1/2, a 10% penalty tax. Only the portion of a distribution attributable to income on the investment in the contract is subject to federal income tax. Investors should consult with competent tax advisors for a more complete discussion of possible tax consequences in a particular situation.

**Other Reporting and Withholding Requirements.** Payments to a shareholder that is either a foreign financial institution ("FFI") or a non-financial foreign entity ("NFFE") within the meaning of the Foreign Account Tax Compliance Act ("FATCA") may be subject to a generally nonrefundable 30% withholding tax on: (a) income dividends paid by a Portfolio and (b) certain capital gain distributions and the proceeds arising from the sale of Portfolio shares paid by the Portfolio. FATCA withholding tax generally can be avoided: (a) by an FFI, subject to any applicable intergovernmental agreement or other exemption, if it enters into a valid agreement with the IRS to, among other requirements, report required information about certain direct and indirect ownership of foreign financial accounts held by U.S. persons with the FFI and (b) by an NFFE, if it: (i) certifies that it has no substantial U.S. persons as owners or (ii) if it does have such owners, reports information relating to them. A Portfolio may disclose the information that it receives from its shareholders to the IRS, non-U.S. taxing authorities or other parties as necessary to comply with FATCA. Withholding also may be required if a foreign entity that is a shareholder of a Portfolio fails to provide the Portfolio with appropriate certifications or other documentation concerning its status under FATCA.

**Additional Diversification Requirement.** In addition to the diversification requirements applicable to all regulated investment companies discussed above, the Code imposes certain diversification standards on the underlying assets of variable life or variable annuity contracts held in the Portfolios. The Tax Code provides that a variable annuity contract shall not be treated as an annuity contract for any period (and any subsequent period) for which the investments are not, in accordance with regulations prescribed by the Treasury Department, adequately diversified. Disqualification of the variable life or variable annuity contract as such would result in immediate imposition of federal income tax on variable life or variable annuity contract owners with respect to earnings allocable to the contract. This liability would generally arise prior to the receipt of payments under the contract.

The Portfolios intend to comply, and continue to comply, with the diversification requirement imposed by Section 817(h) of the Tax Code and the regulations thereunder on insurance company segregated asset (i.e., separate) accounts. This requirement places certain

limitations on the assets of each insurance company separate account, and, because section 817(h) and those regulations treat the assets of the Portfolios as assets of the related separate account, of the Portfolios, that may be invested in securities of a single issuer. Specifically, the regulations require that, except as permitted by the "safe harbor" described below, as of the end of each calendar quarter or within thirty days thereafter no more than 55% of the total assets of the Portfolios may be represented by any one investment, no more than 70% by any two investments, no more than 80% by any three investments and no more than 90% by any four investments. For this purpose, all securities of the same issuer are considered a single investment, and each U.S. government agency or instrumentality is considered a separate issuer. Section 817(h) provides, as a safe harbor, that a separate account will be treated as being adequately diversified if the diversification requirements are satisfied and no more than 55% of the value of the account's total assets are cash and cash items, U.S. Government Securities and securities of other registered investment companies. Failure of the Portfolios to satisfy the Section 817(h) requirements would result in taxation of the insurance company issuing the Contracts and treatment of the holders other than as described in the applicable Contract prospectus.

Treasury regulations provide that a variable annuity contract will be able to look through to the assets held by the Portfolios for the purpose of meeting the diversification test if the Portfolios meet certain requirements. The Portfolios will be managed in such a manner as to comply with the diversification requirements and to allow the variable annuity contracts to be treated as owning a proportionate share of the Portfolios' assets. It is possible that in order to comply with the diversification requirements, less desirable investment decisions may be made which would affect the investment performance of the Portfolios.

The above discussion of the federal income tax treatment of the Portfolios assumes that all the insurance company accounts holding shares of the Portfolios are either segregated asset accounts underlying variable contracts as defined in Section 817(d) of the Tax Code or the general account of an insurance company as defined in Section 816 of the Tax Code. Additional tax consequences may apply to holders of variable contracts investing in a Portfolio if any of those contracts are not treated as annuity, endowment or life insurance contracts.

Under Treasury regulations, if a shareholder realizes a loss on a disposition of the Portfolios' shares of \$2 million or more for an individual shareholder or \$10 million or more for a corporate shareholder (such as an insurance company holding the separate accounts referenced in this SAI), the shareholder must file with the Internal Revenue Service a disclosure statement on Form 8886. Direct shareholders of Portfolio securities are in many cases excepted from this reporting requirement, but under current guidance, shareholders of a regulated investment company, such as the separate accounts that own shares of the Portfolios, are not accepted. This filing requirement applies even though, as a practical matter, any such loss would not reduce the taxable income of the insurance company holding the separate accounts. Future guidance may extend the current exception from this reporting requirement to shareholders of most or all regulated investment companies.

Shareholders should consult their tax advisors about the application of federal, state and local and foreign tax law in light of their particular situation.

## **INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

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The Portfolios have selected Deloitte & Touche LLP, located at 695 Town Center Drive Suite 1000 Costa Mesa, California 92626, as their independent registered public accounting firm for the current fiscal year. The firm provides services including (1) audit of annual financial statements, and (2) assistance and consultation in connection with SEC filings.

## **LEGAL COUNSEL**

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Thompson Hine LLP, 41 South High Street, Suite 1700, Columbus, Ohio, 43215 serves as the Trust's legal counsel.

## **FINANCIAL STATEMENTS**

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The financial statements and report of the independent registered public accounting firm required to be included in this SAI are hereby incorporated by reference to the Annual Report for the Portfolios for the fiscal year ended December 31, 2022. You can obtain a copy of the [Annual](#) or Semi-Annual Report without charge by calling the Portfolios at 1-855-572-5945.

**APPENDIX A**  
**DESCRIPTION OF BOND RATINGS**

Standard & Poor's Ratings Group. A Standard & Poor's corporate bond rating is a current assessment of the credit worthiness of an obligor with respect to a specific obligation. This assessment of credit worthiness may take into consideration obligors, such as guarantors, insurers or lessees. The debt rating is not a recommendation to purchase, sell or hold a security, inasmuch as it does not comment as to market price or suitability for a particular investor.

The ratings are based on current information furnished to Standard & Poor's by the issuer or obtained by Standard & Poor's from other sources it considers reliable. Standard & Poor's does not perform any audit in connection with the ratings and may, on occasion, rely on unaudited financial information. The ratings may be changed, suspended or withdrawn as a result of changes in, unavailability of such information, or for other circumstances.

The ratings are based, in varying degrees, on the following considerations:

1. Likelihood of default-capacity and willingness of the obligor as to the timely payment of interest and repayment of principal in accordance with the terms of the obligation.
2. Nature of and provisions of the obligation.
3. Protection afforded by, and relative position of, the obligation in the event of bankruptcy, reorganization or their arrangement under the laws of bankruptcy and other laws affecting creditors' rights.

AAA - This is the highest rating assigned by Standard & Poor's to a debt obligation and indicates an extremely strong capacity to pay interest and repay any principal.

AA - Debt rated AA also qualifies as high quality debt obligations. Capacity to pay interest and repay principal is very strong and in the majority of instances they differ from AAA issues only in small degree.

A - Debt rated A has a strong capacity to pay interest and repay principal although it is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than debt in higher rated categories.

BBB - Debt rated BBB is regarded as having an adequate capacity to pay interest and repay principal. Whereas they normally exhibit protection parameters, adverse economic conditions or changing circumstances are more likely to lead to a weakened capacity to pay interest and repay principal for debt in this category than in higher rated categories.

BB, B, CCC, CC, C - Debt rated BB, B, CCC, CC and C is regarded, on a balance, as predominantly speculative with respect to capacity to pay interest and repay principal in accordance with the terms of the obligation.

BB indicates the lowest degree of speculation and C the highest degree of speculation. While such debt will likely have some quality and protective characteristics, these are outweighed by large uncertainties or major risk exposures to adverse conditions.

BB - Debt rated BB has less near-term vulnerability to default than other speculative issues. However, it faces major ongoing uncertainties or exposure to adverse business, financial, or economic conditions which could lead to inadequate capacity to meet timely interest and principal payments. The BB rating category is also used for debt subordinated to senior debt that is assigned an actual or implied BBB rating.

B - Debt rated B has greater vulnerability to default but currently has the capacity to meet interest payments and principal repayments. Adverse business, financial, or economic conditions will likely impair capacity or willingness to pay interest and repay principal. The B rating category is also used for debt subordinated to senior debt that is assigned an actual or implied BB or BB- rating.

CCC - Debt rated CCC has a currently indefinable vulnerability to default, and is dependent upon favorable business, financial and economic conditions to meet timely payment of interest and repayment of principal. In the event of adverse business, financial or economic conditions, it is not likely to have the capacity to pay interest and repay principal. The CCC rating category is also used for debt subordinated to senior debt that is assigned an actual or implied B or B- rating.

CC - The rating CC is typically applied to debt subordinated to senior debt that is assigned an actual or implied CCC rating.

C - The rating C is typically applied to debt subordinated to senior debt which is assigned an actual or implied CCC- debt rating. The C rating may be used to cover a situation where a bankruptcy petition has been filed, but debt service payments are continued.

C1 - The rating C1 is reserved for income bonds on which no interest is being paid.

D - Debt rated D is in payment default. It is used when interest payments or principal payments are not made on a due date even if the applicable grace period has not expired, unless Standard & Poor's believes that such payments will be made during such grace periods; it will also be used upon a filing of a bankruptcy petition if debt service payments are jeopardized. Plus (+) or Minus (-) - To provide more detailed indications of credit quality, the ratings from AA to CCC may be modified by the addition of a plus or minus sign to show relative standing within the major rating categories.

NR - indicates that no public rating has been requested, that there is insufficient information on which to base a rating, or that Standard & Poor's does not rate a particular type of obligation as a matter of policy. Debt obligations of issuers outside the United States and its territories are rated on the same basis as domestic corporate issues. The ratings measure the credit worthiness of the obligor but do not take into account currency exchange and related uncertainties.

Bond Investment Quality Standards: Under present commercial bank regulations issued by the Comptroller of the Currency, bonds rated in the top four categories (AAA, AA, A, BBB, commonly known as "Investment Grade" ratings) are generally regarded as eligible for bank investment. In addition, the Legal Investment Laws of various states may

impose certain rating or other standards for obligations eligible for investment by savings banks, trust companies, insurance companies and fiduciaries generally.

Moody's Investors Service, Inc. A brief description of the applicable Moody's rating symbols and their meanings follows:

Aaa - Bonds which are rated Aaa are judged to be of the best quality. They carry the smallest degree of investment risk and are generally referred to as "gilt edge". Interest payments are protected by a large or by an exceptionally stable margin and principal is secure. While the various protective elements are likely to change such changes as can be visualized are most unlikely to impair the fundamentally strong position of such issues.

Aa - Bonds which are rated Aa are judged to be of high quality by all standards. Together with the Aaa group they comprise what are generally known as high grade bonds. They are rated lower than the best bonds because margins of protection may not be as large as in Aaa securities or fluctuations of protective elements may be of greater amplitude or there may be other elements present which make the long-term risks appear somewhat larger than in Aaa securities.

A - Bonds which are rated A possess many favorable investment attributes and are to be considered as upper medium grade obligations. Factors giving security to principal and interest are considered adequate, but elements may be present which suggest a susceptibility to impairment sometime in the future.

Baa - Bonds which are rated Baa are considered as medium grade obligations, i.e., they are neither highly protected nor poorly secured. Interest payments and principal security appear adequate for the present but certain protective elements may be lacking or may be characteristically unreliable over any great length of time. Some bonds lack outstanding investment characteristics and in fact have speculative characteristics as well.

NOTE: Bonds within the above categories which possess the strongest investment attributes are designated by the symbol "1" following the rating.

Ba - Bonds which are rated Ba are judged to have speculative elements; their future cannot be considered as well assured. Often the protection of interest and principal payments may be very moderate and thereby not well safeguarded during good and bad times over the future. Uncertainty of position characterizes bonds in this class.

B - Bonds which are rated B generally lack characteristics of the desirable investment. Assurance of interest and principal payments or of maintenance of other terms of the contract over any long period of time may be small.

Caa - Bonds which are rated Caa are of poor standing. Such issues may be in default or there may be present elements of danger with respect to principal or interest.

Ca - Bonds which are rated Ca represent obligations which are speculative in a high degree. Such issues are often in default or have other marked shortcomings.

C - Bonds which are rated C are the lowest rated class of bonds and issue so rated can be regarded as having extremely poor prospects of ever attaining any real investment standing.

Duff & Phelps, Inc.: AAA-- highest credit quality, with negligible risk factors; AA -- high credit quality, with strong protection factors and modest risk, which may vary very slightly from time to time because of economic conditions; A-- average credit quality with adequate protection factors, but with greater and more variable risk factors in periods of economic stress. The indicators "+" and "-" to the AA and A categories indicate the relative position of a credit within those rating categories.

Fitch Investors Service LLP.: AAA -- highest credit quality, with an exceptionally strong ability to pay interest and repay principal; AA -- very high credit quality, with very strong ability to pay interest and repay principal; A -- high credit quality, considered strong as regards principal and interest protection, but may be more vulnerable to adverse changes in economic conditions and circumstances. The indicators "+" and "-" to the AA, A and BBB categories indicate the relative position of credit within those rating categories.

### **DESCRIPTION OF NOTE RATINGS**

A Standard & Poor's note rating reflects the liquidity concerns and market access risks unique to notes. Notes due in three years or less will likely receive a note rating. Notes maturing beyond three years will most likely receive a long-term debt rating. The following criteria will be used in making that assessment.

Amortization schedule (the larger the final maturity relative to other maturities the more likely it will be treated as a note).

Source of Payment (the more dependent the issue is on the market for its refinancing, the more likely it will be treated as a note.) Note rating symbols are as follows:

- SP-1 Very strong or strong capacity to pay principal and interest. Those issues determined to possess overwhelming safety characteristics will be given a plus (+) designation.
- SP-2 Satisfactory capacity to pay principal and interest.
- SP-3 Speculative capacity to pay principal and interest.

Moody's Short-Term Loan Ratings - Moody's ratings for state and municipal short-term obligations will be designated Moody's Investment Grade (MIG). This distinction is in recognition of the differences between short-term credit risk and long-term risk. Factors affecting the liquidity of the borrower are uppermost in importance in short-term borrowing, while various factors of major importance in bond risk are of lesser importance over the short run.

Rating symbols and their meanings follow:

- MIG 1 - This designation denotes best quality. There is present strong protection by established cash flows, superior liquidity support or demonstrated broad-based access to the market for refinancing.
- MIG 2 - This designation denotes high quality. Margins of protection are ample although not so large as in the preceding group.
- MIG 3 - This designation denotes favorable quality. All security elements are accounted for but this is lacking the undeniable strength of the preceding grades.

Liquidity and cash flow protection may be narrow and market access for refinancing is likely to be less well established.

- MIG 4 - This designation denotes adequate quality. Protection commonly regarded as required of an investment security is present and although not distinctly or predominantly speculative, there is specific risk.

### **COMMERCIAL PAPER RATINGS**

Moody's Investors Service, Inc.: Commercial paper rated "Prime" carries the smallest degree of investment risk. The modifiers 1, 2, and 3 are used to denote relative strength within this highest classification.

Standard & Poor's Ratings Group: "A" is the highest commercial paper rating category utilized by Standard & Poor's Ratings Group which uses the numbers 1+, 1, 2 and 3 to denote relative strength within its "A" classification.

Duff & Phelps Inc.: Duff 1 is the highest commercial paper rating category utilized by Duff & Phelps which uses + or - to denote relative strength within this classification. Duff 2 represents good certainty of timely payment, with minimal risk factors. Duff 3 represents satisfactory protection factors, with risk factors larger and subject to more variation.

Fitch Investors Service LLP.: F-1+ -- denotes exceptionally strong credit quality given to issues regarded as having strongest degree of assurance for timely payment; F-1 - - very strong, with only slightly less degree of assurance for timely payment than F-1+; F-2 -- good credit quality, carrying a satisfactory degree of assurance for timely payment.

## **APPENDIX B**

### **PROXY VOTING POLICIES AND PROCEDURES**

## **Proxy Voting**

### **Principles and Guidelines**

#### **VALMARK ADVISERS, INC. PROXY VOTING POLICY**

#### **I. Background**

Valmark Advisers, Inc. (“Firm”), as a matter of policy and as a fiduciary, has responsibility for voting proxies for the securities held within the TOPS<sup>®</sup> ETF Portfolios (“Portfolios”). The Portfolios are variable insurance trusts advised by the Firm. Each Portfolio exercises its proxy voting rights with regard to its investments. The Board of the Trustees has deferred to and relies on the Firm to decide how the Portfolios should cast their proxy votes. This policy is based on the recognition that the Firm currently does not accept and is not responsible for voting proxies for any other client; if the Firm were to vote proxies for any other client, the Firm would revise the Proxy Voting policy and procedures as needed.

Proxy voting is an important right of shareholders, and the Firm undertakes to use reasonable care and diligence in an effort to vote proxies properly and timely. Investment advisers registered with the SEC who exercise voting authority with respect to client securities, are required by Rule 206(4)-6 of the Advisers Act to (a) adopt and implement written policies and procedures that are reasonably designed to ensure that client securities are voted in the best interests of clients, which must include how an adviser addresses material conflicts that may arise between an adviser's interests and those of the Portfolios; (b) to disclose to clients how they may obtain information from the adviser with respect to the voting of proxies for their securities; and (c) to describe to clients its proxy voting policies and procedures and, upon request, furnish a copy to clients.

#### **II. Responsibility**

Valmark Advisers, Inc. adopts the following proxy voting policy and procedures in accordance with Rule 206(4)-6 of the Investment Advisers Act of 1940 (“1940 Act”). These policies and procedures are effective as of April 1, 2015, and amend a prior policy maintained by the Firm.

### **III. Policy**

#### **A. Principle**

The Firm's primary purpose and fiduciary responsibility is to vote proxies in the best economic interests of the Portfolios. The Firm will generally vote for, against, or abstain from voting as indicated below.

#### **B. Voting Guidelines**

The TOPS ETF Portfolios invest in non-affiliated, open-end investment companies (specifically, exchange traded funds or ETFs). The Portfolios may also invest in other securities that do not issue proxy notices. If the Portfolios begin to invest in securities that issue proxy notices besides ETFs, the Firm will update its proxy policy and procedures to the extent required.

The Portfolios invest in ETFs in excess of the limits in section 12(d)(1)(A) of the 1940 Act. The Portfolios avail themselves of the safe harbor of section 12(d)(1)(F) of the 1940 Act. The safe harbor allows the Portfolios to hold ETFs in excess of the limits of 12(d)(1)(A) if, among other things, the Portfolios vote proposals on proxies related to underlying investment companies in the same proportion as the votes of holders of all such securities. The Firm will implement this concept by "mirror voting". Mirror voting means that the Firm will cast a Portfolio's votes in the same proportion as that of shares cast through the Firm's proxy vendor as of the proxy vendor's cutoff time for such votes (currently, 8 A.M. the day before the meeting date), or in accordance with instructions received from Portfolio shareholders, pursuant to Section 12(d)(1)(F) of the 1940 Act. Proxy records will be maintained by the Firm for future reference.

#### **C. Conflicts of Interest**

If a conflict of interest ever arises between the Firm and the Portfolios regarding the outcome of a proxy vote, the Firm is committed to resolving the conflict in the best economic interest of the Portfolios before the proxy in question is voted. The Adviser will disclose the conflict to the Chief Compliance Officer for the Portfolios before voting, and solicit direction from him or her as to how to vote or suggest the Portfolios engage another party to determine how the proxy should be voted.

#### **D. More Information**

The Firm's voting record is available, free of charge, by contacting the Portfolios' Transfer Agent, Ultimus Fund Solutions, LLC, 4221 North 203<sup>rd</sup> Street, Suite 100, Elkhorn, Nebraska 68022, or by calling 1-855-572-5945. The proxy voting policy and procedures are also described in the Firm's Form ADV Part 2A and the Portfolios' statement of additional information.

## **IV. Procedures**

### **A. Voting Procedures**

The Portfolios' qualified fund custodian receives the proxy materials sent to the Portfolios. The Firm and the Portfolios' custodian have partnered with a third-party proxy vendor, currently, Broadridge Investor Communication Solutions, Inc. ("Broadridge"), to vote proxies sent to the Portfolios. When a proxy action relates to an ETF held by a Portfolio, the proxy vendor sends notice to the Firm and the custodian. The custodian notifies proxy vendor of the number of shares owned by each Portfolio as of the record date stated in the proxy materials. The custodian will reconcile any share issues with the proxy vendor, consulting with the Firm when needed. The Firm will use best efforts to assist the custodian and proxy vendor to reconcile any share issues. If the share issues cannot be reconciled by the cut-off time set by the proxy vendor and results in a Portfolio's shares not being voted, the Firm will investigate with the custodian and proxy vendor, and adjust procedures as needed to prevent future, similar reoccurrences. Once the shares available for vote have been established, the Firm will cast proxy votes in accordance with the Firm's policy and Broadridge's procedures.

### **B. Reporting Procedures**

When the Firm votes proxies on behalf of a Portfolio, the Firm will complete a Form N-PX Report and keep a copy of each completed Form N-PX Report. The following information generally is needed to complete a Form N-PX report:

1. The name of the issuer of the portfolio security;
2. The exchange ticker symbol of the portfolio security;
3. The CUSIP number (may be omitted if not available through reasonably practicable means);
4. The shareholder meeting date;
5. A brief description of the matter voted on;
6. Whether the matter was proposed by the issuer or the security holder;
7. Whether the Portfolio cast its vote on the matter;
8. How the Portfolio cast its vote (e.g., for or against proposal, or abstain; for or withhold regarding election of directors)
9. Whether the Portfolio cast its vote for or against management

At least 30 days prior to August 31, the Firm will review proxy voting records to determine whether any proxy votes were cast on behalf of the Portfolios for which reports were not completed. If unreported votes are discovered, the Firm will document an explanation. The Firm will compile all Form N-PX Reports for the 12-month period ending June 30 and make them available to the Portfolios for filing with the SEC.

### C. Certifications

Periodically, generally, quarterly, the Portfolios may request the Firm certify that it is adhering to its proxy voting policy and procedures.

### D. Disclosure

The Firm will provide conspicuously displayed information in its Form ADV Part 2A, summarizing the proxy voting policy and procedures, and provide a copy of the proxy voting policy and procedures for inclusion in the Portfolios' statement of additional information.